

NOTICE OF MEETING

AGENDA

CITY OF GALVESTON EMPLOYEES' RETIREMENT FUND  
FOR NON-CIVIL SERVICE EMPLOYEES  
TO BE HELD AT 1:00 P.M., TUESDAY, JUNE 2, 2020

Notice is hereby given in accordance with the Order of the Governor issued March 16, 2020, that the Board of Trustees of the City of Galveston Employees' Retirement Fund for Police will conduct the meeting by telephone/video conference in order to advance the public health goal of limiting face-to-face meetings (also called "social distancing") to slow the spread of the Corona Virus/COVID-19. There will be no meeting or public access to the location described above.

INSTRUCTIONS FOR PARTICIPATING IN THIS SPECIAL MEETING IS PROVIDED BELOW.

1. Quorum Determination
2. Call to order
3. Approval of minutes of February 4, 2020 meeting
4. Update on Investment Management Audit
5. Performance report from the Quantitative Group
6. Action on recommendations by the Quantitative Group
7. Discussion and possible action on Actuarial Report from Rudd and Wisdom
8. Compiled financial statements
9. Next meeting date August 4, 2020
10. Open Public Forum/Comments
11. Adjournment

Executive Session-Pursuant to Chapter 551, Subchapter D, Texas Government Code

At any time during the meeting, the Board may convene in closed session to deliberate any of the matters listed on this agenda as authorized by Chapter 551 of the Texas Government Code, including Sections 551.071 (consultation with attorney), 551.072 (deliberation regarding real property), 551.073 (deliberation regarding prospective gifts), 551.074 (deliberation regarding personnel matters), or 551.087 (deliberation regarding economic development negotiations).

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Ann S. Masel, CPA  
Administrator

Please Note  
Members of the City Council may be attending and participating in the discussion.

To call in to Zoom Meeting :

Or dial the following numbers and enter the:

Meeting ID: 851 8408 1424

Phone: +1 346 248 7799 US (Houston

This written notice of the meeting agenda packet, are posted online at:

[www.galvestontx.gov/agendacenter](http://www.galvestontx.gov/agendacenter)

The public will be permitted to offer public comments telephonically as provided by the agenda and as permitted by the presiding officer during the meeting

I certify that the above Notice of Meeting was posted in a place convenient to the public in compliance with Chapter 551 of the Texas Government Code on May \_\_\_\_\_

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Janelle Williams, City Secretary

IN ACCORDANCE WITH THE PROVISIONS OF THE AMERICANS WITH DISABILITIES ACT (ADA), PERSONS IN NEED OF A SPECIAL ACCOMMODATION TO PARTICIPATE IN THIS PROCEEDING SHALL, WITHIN THREE (3) DAYS PRIOR TO ANY PROCEEDING, CONTACT THE CITY SECRETARY'S OFFICE, SUITE 201; 823 ROSENBERG; GALVESTON, TEXAS 77550; (409) 797-3510

*Posted by Rose D'Ambra City Secretary Office 5-29-20 10am*

MINUTES OF THE CITY OF GALVESTON EMPLOYEES' RETIREMENT FUND  
BOARD OF TRUSTEES OF GALVESTON, TEXAS

Meeting Date  
February 4, 2020

The following members were present:

Don Davison  
Mike Loftin  
Robert Simmons  
Jeff Ammerman

The following members were absent:

Rodney Low  
James Patterson

Also attending was Ron Kern and Katie Nesbit (Graystone Consulting)

It was determined that a quorum was present, and the meeting was called to order at 1:00.

Robert Simmons presented the name of Lewis Rosen to fill the vacated position of Michel Boyer. Robert Simmons moved approval; Jeff Ammerman seconded. Motion passed unanimously.

Motion for approval of November 5, 2019 minutes was made by Mike Loftin; second by Robert Simmons. Motion passed unanimously.

Ron Kern, with the Quantitative Group, presented the Performance Evaluation. The following illustrates the returns and balances for the quarter:

| <u>Manager</u>             | Market<br>Value | Actual | Benchmark            |        |
|----------------------------|-----------------|--------|----------------------|--------|
| iShares Core S&P 500 ETF   | 8,548,405       | 8.97%  | Standard & Poors 500 | 9.07%  |
| iSharesMSCI USA Min ETF    | 8,974,014       | 2.94%  | Standard & Poors 500 | 9.07%  |
| Vanguard Mid Cap           | 9,272,115       | 6.87%  | Russell MidCap       | 7.06%  |
| iShares Core S&P Small-Cap | 4,907,237       | 8.26%  | S&P Small Cap 600    | 8.21%  |
| iShares Core MSCI EAFE E   | 2,915,641       | 8.29%  | MSCI ACWF ex-US      | 8.92%  |
| iShares Core MSCI Emerg.   | 1,453,402       | 12.18% | MSCI EM Net          | 11.84% |
| Baird Aggregate Bond       | 3,332,140       | 0.30%  | Barclays US Aggre    | 0.18%  |
| Met West Total Rtn Bdl     | 3,561,467       | 0.19%  | Barclays US Aggre    | 0.18%  |
| TIAA CREF Bond Fund        | 3,308,719       | 0.23%  | Barclays US Aggre    | 0.18%  |
| Brandywine Global Opp      | 2,080,920       | 4.22%  | SB World Govt Bond   | -0.35% |
| PIMCO Income Fund          | 2,629,861       | 2.53%  | Barclays US Aggre    | 0.18%  |
| FPA Crescent               | 2,422,941       | 5.69%  | HFRI Equity Hedge    | 5.71%  |
| Salient Technical Growth   | 1,251,227       | 5.64%  | HFRI Equity Hedge    | 5.71%  |
| Wells Fargo Absolutel Re   | 1,517,548       | 5.29%  | HFRI Equity Hedge    | 5.71%  |
| Cash                       | 1,338,279       |        |                      |        |
| Total                      | 57,513,916      |        |                      |        |

Ron discussed the performance report. He pointed out that total fees are approximately .37% and fees have been very carefully controlled. The Fund performance gained 5.13% for the quarter and gained 20.63% for the year to date.

Total rate of return since inception has been 7.15%; total over 10 years has been 7.98%.

Ron Kern noted that both Brandywine and the alternative investments will be taken off watch as performance has now exceeded benchmark. There were no other recommendations for the quarter

As approved at the previous meeting, Rudd and Wisdom drafted the funding policy required by SB 322 that details the fund's plan for achieving a funding ratio that is equal to or greater than 100%. This written policy must be filed with the PRB. Motion by Don Davison, second by Jeff Ammerman to remove the reference on page 3 that refers to a Board plan to lower the rate of return to 7%. Motion passed unanimously. Robert Simmons moved, with a second by Mike Loftin, to approve the document as amended. Motion passed unanimously.

The Board reviewed the RFP's received from 5 independent firms proposing to evaluate the investment practices and performance of the investment manager and make recommendations for improvement. Motion by Mike Loftin, second by Robert Simmons to approve the proposal from Roland/Criss. Motion passed unanimously.

Chris Breaux presented the engagement letter from Whitley Penn for the 2019 audit. Motion to accept made by Mike Loftin; second by Robert Simmons. Motion passed unanimously.

The next regular meeting was set for Tuesday, May 5, 2020.

Compiled financial statements for the quarter showed an increase in changes in net assets for the quarter of \$2,731,754 and an increase of \$8,983,576 for year to date.

With no further business or requests, the meeting was adjourned at 2:30

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Ann Masel, Plan Administrator

# **Galveston Employees Retirement**

## **Quarterly Report**

**March 31, 2020**

**CITY OF GALVESTON  
EMPLOYEE RETIREMENT PLAN FUND**

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- The S&P 500 started off the year with a historic quarter following a historic 2019 year. Equities were down 19.6% on the quarter following a year in which they gained 32.6%. Global equity markets declined sharply as the spread of COVID-19 and the oil price collapse brought economies to a halt and caused investors to sell out of risky assets. International equities have underperformed the US slightly with the exception of Japan, which was down 16.5% on the quarter. MS & Co. CIO and Chief US Equity Strategist, Mike Wilson, has lowered his 2020 price target for the S&P 500 to 2,700, citing the looming "sudden shock" recession.
- US equities fell in the first quarter of 2020, as the S&P 500 declined by 19.6% and all 11 sectors finished in the red. Energy fell the most by 50.5%, which was exacerbated by the initiation of the oil price dispute. Other laggards included Financials, Industrials and Materials, which were down 31.9%, 27.0% and 26.1%, respectively. Tech, Health Care and Consumer Staples outperformed despite still falling by 11.9%, 12.7% and 12.7%, respectively. Other major US indices were also negative for the quarter: The Dow Jones lost 22.7% and the NASDAQ lost 14.2%.
- International underperformed slightly in the first quarter, as investors fled risky assets based on growth concerns surrounding the COVID-19 virus. The MSCI EAFE Index (a benchmark for international developed markets) lost 22.7% while the MSCI Emerging Markets Index lost 23.6% for the quarter.
- The US aggregate bond market was positive for the quarter and outperformed on an absolute and relative basis as investors searched for "safe havens" and less-risky assets. The Bloomberg Barclays US Aggregate Bond Index, a general measure of the bond market, rose 3.2%.
- Morgan Stanley & Co. economists expect US real GDP will be -0.6% in Q1 2020 due to a halt in economic growth around the world and amid concerns of a deeper recession surrounding COVID-19.

| Index Performance                 | 1Q20   | 1 Year | 3 Year | 5 Year | 7 Year | 10 Year | 15 Year | 20 Year |
|-----------------------------------|--------|--------|--------|--------|--------|---------|---------|---------|
| <b>Equities:</b>                  |        |        |        |        |        |         |         |         |
| Standard & Poor's 500             | -19.60 | -6.98  | 5.10   | 6.73   | 9.62   | 10.53   | 7.58    | 4.79    |
| Russell Mid Cap                   | -27.07 | -18.31 | -0.81  | 1.85   | 6.35   | 8.77    | 7.22    | 6.79    |
| Russell 2000                      | -30.61 | -23.99 | -4.64  | -0.25  | 4.21   | 6.90    | 5.71    | 5.28    |
| Russell Micro Cap                 | -31.99 | -26.38 | -6.55  | -1.94  | 3.28   | 6.05    | 4.01    | N/A     |
| MSCI All Country World ex USA     | -23.36 | -15.57 | -1.96  | -0.64  | 1.06   | 2.05    | 3.39    | N/A     |
| MSCI Emerging Markets             | -23.60 | -17.69 | -1.62  | -0.37  | -0.40  | 0.68    | 5.44    | N/A     |
| <b>Fixed Income:</b>              |        |        |        |        |        |         |         |         |
| Bloomberg Barclays U.S. Aggregate | 3.15   | 8.93   | 4.82   | 3.36   | 3.19   | 3.88    | 4.40    | 5.08    |
| Bloomberg Barclays Long Treasury  | 20.90  | 32.56  | 13.43  | 7.32   | 7.48   | 8.96    | 7.71    | 7.90    |
| Bloomberg Barclays Long Credit    | -4.65  | 9.03   | 6.58   | 4.66   | 5.27   | 7.26    | 6.68    | 7.59    |
| Bloomberg Barclays Municipal Bond | -0.63  | 3.84   | 3.96   | 3.19   | 3.27   | 4.14    | 4.29    | 4.86    |
| Bloomberg Barclays High Yield     | -15.02 | -10.02 | -0.59  | 2.28   | 2.55   | 5.06    | 6.20    | 6.98    |
| <b>Blended:</b>                   |        |        |        |        |        |         |         |         |
| 50%MSCI ACWI / 50%Barclays Agg    | -9.59  | -1.11  | 3.47   | 3.37   | 4.36   | 5.16    | 5.15    | N/A     |
| <b>Non-Traditional:</b>           |        |        |        |        |        |         |         |         |
| HFRI Fund of Funds Composite      | -8.41  | -5.09  | 0.10   | 0.09   | 1.66   | 1.79    | 2.16    | 2.60    |
| Bloomberg Commodity Index         | -23.29 | -22.27 | -8.62  | -7.76  | -10.04 | -6.74   | -4.98   | -0.70   |
| S&P GSCI Gold Index               | 4.52   | 22.19  | 7.72   | 5.41   | -0.61  | 2.99    | 8.29    | 8.41    |
| Consumer Price Index              | -0.21  | 1.49   | 1.91   | 1.80   | 1.52   | 1.73    | 1.95    | 2.08    |
| 90 Day Treasury Bill              | 0.39   | 2.04   | 1.74   | 1.12   | 0.81   | 0.60    | 1.31    | 1.64    |

City of Galveston  
Employee Retirement Fund  
Market Value Update  
May 21, 2020

| Manager Type | Style               | Name                                | Market Value<br>3/31/2020 | Total %<br>of Class | Total %<br>of Portfolio | Market Value<br>5/21/2020 | Total %<br>of Class | Total %<br>of Portfolio |
|--------------|---------------------|-------------------------------------|---------------------------|---------------------|-------------------------|---------------------------|---------------------|-------------------------|
| Equity       | Large Cap Blend     | iShares Core S&P 500 ETF            | \$6,833,646               | 24.7%               | 14.3%                   | \$7,822,991               | 25.0%               | 15.0%                   |
| Equity       | Large Cap Blend     | iShares MSCI USA Min Vol ETF        | \$7,388,514               | 26.7%               | 15.5%                   | \$8,097,133               | 25.9%               | 15.5%                   |
| Equity       | Mid Cap Blend       | Vanguard Mid Cap Index Fund         | \$6,888,594               | 24.9%               | 14.4%                   | \$8,038,680               | 25.8%               | 15.5%                   |
| Equity       | Small Cap Blend     | iShares Core S&P Small-Cap ETF      | \$3,283,782               | 11.8%               | 6.9%                    | \$3,716,274               | 11.9%               | 7.1%                    |
| Equity       | Foreign Lg Blend    | iShares Core MSCI EAFE ETF          | \$2,229,634               | 8.0%                | 4.7%                    | \$2,396,778               | 7.7%                | 4.6%                    |
| Equity       | Diversified EM      | iShares Core MSCI Emerg. Mkts ETF   | \$1,094,106               | 3.9%                | 2.3%                    | \$1,200,895               | 3.8%                | 2.3%                    |
|              |                     | <b>Total Equity</b>                 | <b>\$27,718,277</b>       | <b>100%</b>         | <b>58.0%</b>            | <b>\$31,292,751</b>       | <b>100%</b>         | <b>60.2%</b>            |
| Fixed        | Interm-Term Bond    | Baird Aggregate Bond Fund           | \$3,361,865               | 23.1%               | 7.0%                    | \$3,459,957               | 23.0%               | 6.6%                    |
| Fixed        | Interm-Term Bond    | Metropolitan West Total Return Bond | \$3,644,179               | 25.1%               | 7.6%                    | \$3,738,940               | 24.9%               | 7.2%                    |
| Fixed        | Interm-Term Bond    | TIAA-CREF Bond Fund                 | \$3,255,975               | 22.4%               | 6.8%                    | \$3,353,693               | 22.3%               | 6.4%                    |
| Fixed        | World Bond          | Brandywine Global Opp               | \$1,844,435               | 12.7%               | 3.9%                    | \$1,968,183               | 13.1%               | 3.8%                    |
| Fixed        | Multisector Bond    | PIMCO Income Fund                   | \$2,428,344               | 16.7%               | 5.1%                    | \$2,505,005               | 16.7%               | 4.8%                    |
|              |                     | <b>Total Fixed</b>                  | <b>\$14,534,798</b>       | <b>100%</b>         | <b>30.5%</b>            | <b>\$15,025,777</b>       | <b>100%</b>         | <b>28.9%</b>            |
| Other        | Allo 50%-70% Equity | FPA Crescent                        | \$1,925,891               | 43.3%               | 4.0%                    | \$2,093,484               | 44.6%               | 4.0%                    |
| Other        | Long-Short Equity   | Salient Tactical Growth             | \$1,246,093               | 28.0%               | 2.6%                    | \$1,249,827               | 26.6%               | 2.4%                    |
| Other        | World Allocation    | Wells Fargo Absolute Return         | \$1,275,171               | 28.7%               | 2.7%                    | \$1,349,231               | 28.8%               | 2.6%                    |
|              |                     | <b>Total Alternatives</b>           | <b>\$4,447,155</b>        | <b>100%</b>         | <b>9.3%</b>             | <b>\$4,692,542</b>        | <b>100%</b>         | <b>9.0%</b>             |
| Cash         | Money Market        | Cash Account                        | \$297,861                 | 27.2%               | 0.6%                    | \$298,797                 | 27.9%               | 0.6%                    |
| Cash         | Money Market        | Investment Account Cash             | \$797,587                 | 72.8%               | 1.7%                    | \$770,234                 | 72.0%               | 1.5%                    |
| Cash         | Money Market        | Restricted Cash Account             | \$210                     | 0.0%                | 0.0%                    | \$210                     | 0.0%                | 0.0%                    |
|              |                     | <b>Total Cash &amp; Equivalents</b> | <b>\$1,095,658</b>        | <b>100%</b>         | <b>2.3%</b>             | <b>\$1,069,241</b>        | <b>100%</b>         | <b>2.1%</b>             |
|              |                     | <b>Composite Total</b>              | <b>\$47,795,888</b>       |                     | <b>100%</b>             | <b>\$52,080,311</b>       |                     | <b>100%</b>             |

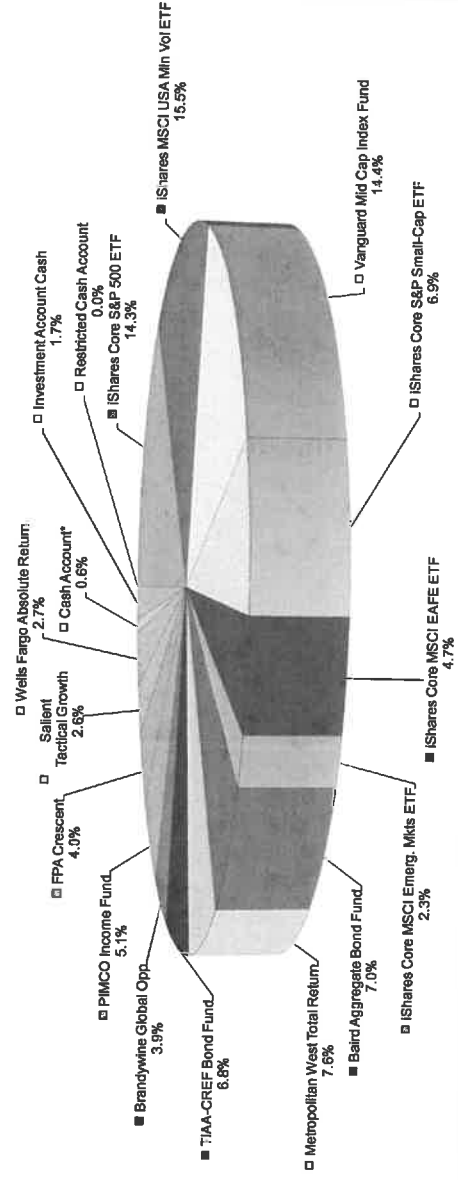
This investment evaluation is directed only to the client for whose account the evaluation was created. The underlying data has been obtained from sources considered to be reliable; the information is believed to be accurate, but there is no assurance that it is so. This evaluation is for informational purposes only and is not intended to be an offer, solicitation or recommendation with respect to the purchase or sale of any security or a recommendation of the services supplied by any money management organization.

# CITY OF GALVESTON EMPLOYEE RETIREMENT FUND

March 31, 2020

| Manager                             | Style                       | Market Value        | Total % of Class | Total % of Portfolio |
|-------------------------------------|-----------------------------|---------------------|------------------|----------------------|
| iShares Core S&P 500 ETF            | Large Cap Blend             | \$6,833,646         | 24.7%            | 14.3%                |
| iShares MSCI USA Min Vol ETF        | Large Cap Blend             | \$7,388,514         | 26.7%            | 15.5%                |
| Vanguard Mid Cap Index Fund         | Mid Cap Blend               | \$6,888,594         | 24.9%            | 14.4%                |
| iShares Core S&P Small-Cap ETF      | Small Cap Blend             | \$3,283,782         | 11.8%            | 6.9%                 |
| iShares Core MSCI EAFE ETF          | Foreign Large Blend         | \$2,229,634         | 8.0%             | 4.7%                 |
| iShares Core MSCI Emerg. Mkts ETF   | Diversified Emerg. Mkts     | \$1,094,106         | 3.9%             | 2.3%                 |
| <b>Total Equity</b>                 |                             | <b>\$27,718,277</b> | <b>100%</b>      | <b>58.0%</b>         |
| Baird Aggregate Bond Fund           | Intermediate Core Bond      | \$3,361,865         | 23.2%            | 7.0%                 |
| Metropolitan West Total Return Bond | Intermediate Core-Plus Bond | \$3,644,179         | 25.1%            | 7.6%                 |
| TIAA-CREF Bond Fund                 | Intermediate Core-Plus Bond | \$3,255,975         | 22.4%            | 6.8%                 |
| Brandywine Global Opp               | World Bond                  | \$1,844,435         | 12.7%            | 3.9%                 |
| PIMCO Income Fund                   | Multisector Bond            | \$2,428,344         | 16.7%            | 5.1%                 |
| <b>Total Fixed Income</b>           |                             | <b>\$14,534,798</b> | <b>100%</b>      | <b>30.4%</b>         |
| FPA Crescent                        | Allo 50%-70% Equity         | \$1,925,891         | 43.3%            | 4.0%                 |
| Salient Tactical Growth             | Long-Short Equity           | \$1,246,093         | 28.0%            | 2.6%                 |
| Wells Fargo Absolute Return         | World Allocation            | \$1,275,171         | 28.7%            | 2.7%                 |
| <b>Total Alternative</b>            |                             | <b>\$4,447,155</b>  | <b>100%</b>      | <b>9.3%</b>          |
| Cash Account*                       | Money Market                | \$297,861           | 27.2%            | 0.6%                 |
| Investment Account Cash             | Money Market                | \$797,587           | 72.8%            | 1.7%                 |
| Restricted Cash Account             | Money Market                | \$210               | 0.0%             | 0.0%                 |
| <b>Total Cash &amp; Equivalents</b> |                             | <b>\$1,095,658</b>  | <b>100%</b>      | <b>2.3%</b>          |
| <b>Composite Total</b>              |                             | <b>\$47,795,888</b> |                  | <b>100%</b>          |

Current Manager Asset Allocation  
March 31, 2020



\* Not included in performance.

**City of Galveston Employee Retirement Fund**  
**ESTIMATED ANNUAL EXPENSE ANALYSIS**  
 March 31, 2020

| THE QUANTITATIVE GROUP              |              |             |           |              |          |                                  |                                 |                                                         |                             |
|-------------------------------------|--------------|-------------|-----------|--------------|----------|----------------------------------|---------------------------------|---------------------------------------------------------|-----------------------------|
| MANAGER ACCESS                      |              |             |           |              | COMBINED |                                  |                                 |                                                         |                             |
| MANAGER                             | MARKET VALUE | MANAGER FEE | TOTAL \$  | ADVISORY FEE | TOTAL \$ | COMBINED ESTIMATED ANNUAL FEE \$ | COMBINED ESTIMATED ANNUAL FEE % | AVERAGE MORNINGSTAR EXPENSE RATIO BY STYLE AS OF 6/2019 | MORNINGSTAR STYLE           |
|                                     |              |             |           |              |          |                                  |                                 |                                                         |                             |
| iShares Core S&P 500 ETF            | 6,833,646    | 0.04%       | 2,733     | 0.14%        | 9,567    | 12,301                           | 0.18%                           | 0.96%                                                   | Large Cap Blend             |
| iShares MSCI USA Min Vol ETF        | 7,388,514    | 0.15%       | 11,083    | 0.14%        | 10,344   | 21,427                           | 0.29%                           | 0.96%                                                   | Large Cap Blend             |
| Vanguard Mid Cap Index Fund         | 6,888,594    | 0.04%       | 2,755     | 0.14%        | 9,644    | 12,399                           | 0.18%                           | 1.08%                                                   | Mid Cap Blend               |
| iShares Core S&P Small-Cap ETF      | 3,283,782    | 0.07%       | 2,299     | 0.14%        | 4,597    | 6,896                            | 0.21%                           | 1.16%                                                   | Small Cap Blend             |
| iShares Core MSCI EAFE ETF          | 2,229,634    | 0.07%       | 1,561     | 0.14%        | 3,121    | 4,682                            | 0.21%                           | 1.03%                                                   | Foreign Large Blend         |
| iShares Core MSCI Emerg. Mkts ETF   | 1,094,106    | 0.14%       | 1,532     | 0.14%        | 1,532    | 3,063                            | 0.28%                           | 1.35%                                                   | Diversified Emerging Mkts.  |
| Baird Aggregate Bond Fund           | 3,361,865    | 0.25%       | 8,405     | 0.14%        | 4,707    | 13,111                           | 0.39%                           | 0.66%                                                   | Intermediate Core Bond      |
| Metropolitan West Total Return Bond | 3,644,179    | 0.35%       | 12,755    | 0.14%        | 5,102    | 17,856                           | 0.49%                           | 0.79%                                                   | Intermediate Core-Plus Bond |
| TIAA-CREF Bond Fund                 | 3,255,975    | 0.28%       | 9,117     | 0.14%        | 4,558    | 13,675                           | 0.42%                           | 0.79%                                                   | Intermediate Core-Plus Bond |
| Brandywine Global Opp               | 1,844,435    | 0.50%       | 9,222     | 0.14%        | 2,582    | 11,804                           | 0.64%                           | 0.95%                                                   | World Bond                  |
| PIMCO Income Fund                   | 2,428,344    | 0.50%       | 12,142    | 0.14%        | 3,400    | 15,541                           | 0.64%                           | 1.09%                                                   | Multisector Bond            |
| FPA Crescent                        | 1,925,891    | 1.00%       | 19,259    | 0.14%        | 2,696    | 21,955                           | 1.14%                           | 1.11%                                                   | Allocation 50% - 70% Equity |
| Salient Tactical Growth             | 1,246,093    | 1.15%       | 14,330    | 0.14%        | 1,745    | 16,075                           | 1.29%                           | 2.22%                                                   | Long-Short Equity           |
| Wells Fargo Absolute Return         | 1,275,171    | 0.72%       | 9,181     | 0.14%        | 1,785    | 10,966                           | 0.86%                           | 1.20%                                                   | World Allocation            |
| Investment Account Cash             | 797,587      | 0.00%       | 0         | 0.14%        | 1,117    | 1,117                            | 0.14%                           | 0.48%                                                   | Money Market - Taxable      |
| Restricted Cash Account             | 210          | 0.00%       | 0         | 0.14%        | 0        | 0                                | 0.14%                           | 0.48%                                                   | Money Market - Taxable      |
| Cash Account                        | 297,861      | 0.00%       | 0         | 0.14%        | 417      | 417                              | 0.14%                           | 0.48%                                                   | Money Market - Taxable      |
| TOTAL                               | \$47,795,888 |             | \$116,373 |              | \$66,914 | \$183,287                        |                                 | (for reference purposes only)                           |                             |

This investment evaluation is directed only to the client for whose account the evaluation was created. The underlying data has been obtained from sources considered to be reliable. The information is believed to be accurate, but there is no assurance that it is so. This evaluation is for informational purposes only and is not intended to be an offer, solicitation or recommendation with respect to the purchase or sale of any security or a recommendation of the services supplied by any money management organization. Past performance is not an indication, nor a guarantee of future results.

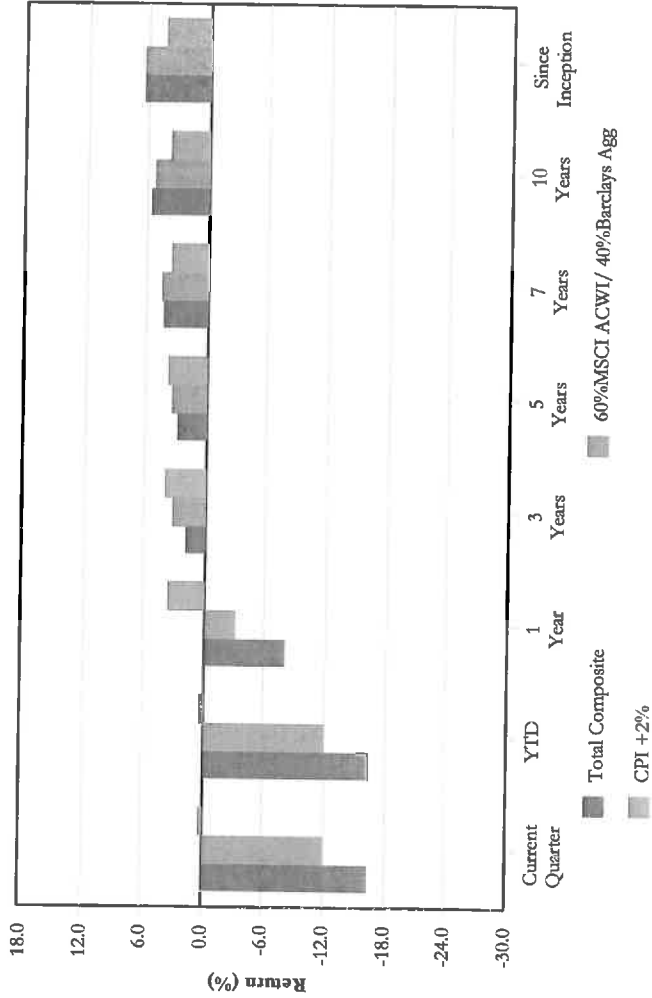
## Executive Summary Table

| Allocation                            |            | Performance(%)  |               |              |             |             |             |             |                 |
|---------------------------------------|------------|-----------------|---------------|--------------|-------------|-------------|-------------|-------------|-----------------|
| Market Value (\$000)                  | %          | Current Quarter | YTD           | 1 Year       | 3 Years     | 5 Years     | 7 Years     | 10 Years    | Since Inception |
| <b>Total Composite</b>                | <b>100</b> | <b>-16.42</b>   | <b>-16.42</b> | <b>-8.00</b> | <b>1.84</b> | <b>2.84</b> | <b>4.29</b> | <b>5.67</b> | <b>6.39</b>     |
| 60%MSCI ACWI/ 40%Barclays Agg CPI +2% |            | -12.02          | -12.02        | -3.13        | 3.13        | 3.31        | 4.54        | 5.35        | 6.52            |
|                                       |            | 0.28            | 0.28          | 3.53         | 3.94        | 3.83        | 3.55        | 3.76        | 4.26            |
| iShares Core S&P 500 ETF              | 14         | -19.59          | -19.59        | -7.05        | 5.04        |             |             |             | 7.84            |
| S&P 500 Total Return                  |            | -19.60          | -19.60        | -6.98        | 5.10        |             |             |             | 7.85            |
| iShares MSCI USA Min Vol ETF          | 16         | -17.19          | -17.19        | -6.15        | 6.33        |             |             |             | 8.40            |
| S&P 500 Total Return                  |            | -19.60          | -19.60        | -6.98        | 5.10        |             |             |             | 7.85            |
| Vanguard Mid Cap Index                | 15         | -25.71          | -25.71        | -16.63       | -0.25       | 2.10        | 6.65        |             | 8.33            |
| Russell Midcap                        |            | -27.07          | -27.07        | -18.31       | -0.81       | 1.85        | 6.35        |             | 8.05            |
| iShares S&P Small Cap                 | 7          | -32.78          | -32.78        | -26.07       | -5.39       |             |             |             | -1.39           |
| S&P 600 SC                            |            | -32.64          | -32.64        | -25.89       | -5.34       |             |             |             | -1.38           |
| iShares MSCI EAFE ETF                 | 5          | -23.53          | -23.53        | -15.13       |             |             |             |             | -5.73           |
| MSCI AC World ex US Net               |            | -23.35          | -23.35        | -15.57       |             |             |             |             | -5.90           |
| iShares MSCI Emerging Mkts ETF        | 2          | -24.72          | -24.72        | -19.16       |             |             |             |             | -7.91           |
| MSCI EM Net                           |            | -23.60          | -23.60        | -17.69       |             |             |             |             | -7.08           |
| Baird Aggregate Bond Fund             | 7          | 1.49            | 1.49          | 7.54         |             |             |             |             | 4.69            |
| Barclays Aggregate                    |            | 3.15            | 3.15          | 8.93         |             |             |             |             | 5.24            |
| Met West Total Return Bond            | 8          | 2.32            | 2.32          | 8.16         | 4.69        | 3.25        |             |             | 3.40            |
| Barclays Aggregate                    |            | 3.15            | 3.15          | 8.93         | 4.82        | 3.36        |             |             | 3.55            |
| TLAA-CREF Bond Fund                   | 7          | -0.91           | -0.91         | 4.75         |             |             |             |             | 3.29            |
| Barclays Aggregate                    |            | 3.15            | 3.15          | 8.93         |             |             |             |             | 5.24            |
| Brandywine Global Opp                 | 4          | -11.36          | -11.36        | -6.02        | -0.54       | -0.10       | 0.17        |             | 0.40            |
| Citi World Govt Bond                  |            | 2.00            | 2.00          | 6.17         | 4.27        | 2.96        | 1.48        |             | 0.77            |
| PIMCO Income Instl                    | 5          | -7.66           | -7.66         | -3.16        | 1.95        | 3.59        | 4.10        |             | 4.40            |
| Barclays Aggregate                    |            | 3.15            | 3.15          | 8.93         | 4.82        | 3.36        | 3.19        |             | 3.06            |

## Executive Summary Table

| Allocation                                             |   | Performance(%)   |                  |                 |                |              |         |          |                 |
|--------------------------------------------------------|---|------------------|------------------|-----------------|----------------|--------------|---------|----------|-----------------|
| Market Value (\$000)                                   | % | Current Quarter  | YTD              | 1 Year          | 3 Years        | 5 Years      | 7 Years | 10 Years | Since Inception |
| FP&A Crescent<br>HFRI Equity Hedge Total               | 4 | -20.51<br>-13.92 | -20.51<br>-13.92 | -13.90<br>-9.02 | -1.93<br>-0.29 | 1.00<br>1.07 |         |          | 0.98<br>1.39    |
| Salient Tactical Growth<br>HFRI Equity Hedge Total     | 3 | -0.41<br>-13.92  | -0.41<br>-13.92  | 5.96<br>-9.02   |                |              |         |          | 1.70<br>-7.09   |
| Wells Fargo Absolute Return<br>HFRI Equity Hedge Total | 3 | -15.97<br>-13.92 | -15.97<br>-13.92 | -11.29<br>-9.02 | -1.71<br>-0.29 |              |         |          | 0.54<br>1.96    |

## Portfolio Performance (%)

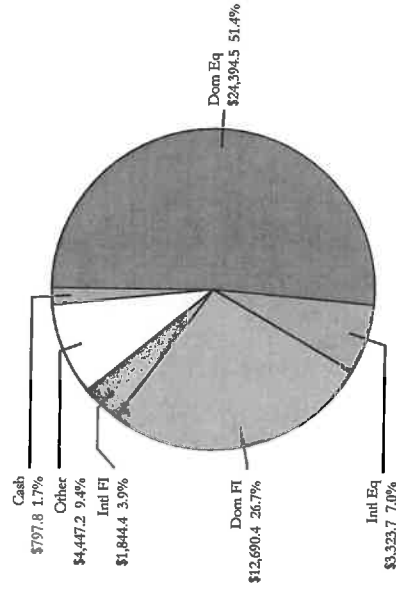


|                               | Current Quarter | YTD    | 1 Year | 3 Years | 5 Years | 7 Years | 10 Years | Since Inception | Inception Date |
|-------------------------------|-----------------|--------|--------|---------|---------|---------|----------|-----------------|----------------|
| Total Composite               | -16.42          | -16.42 | -8.00  | 1.84    | 2.84    | 4.29    | 5.67     | 6.39            | 10/01/1992     |
| 60%MSCI ACWI/ 40%Barclays Agg | -12.02          | -12.02 | -3.13  | 3.13    | 3.31    | 4.54    | 5.35     | 6.52            | 10/01/1992     |
| CPI +2%                       | 0.28            | 0.28   | 3.53   | 3.94    | 3.83    | 3.55    | 3.76     | 4.26            | 10/01/1992     |

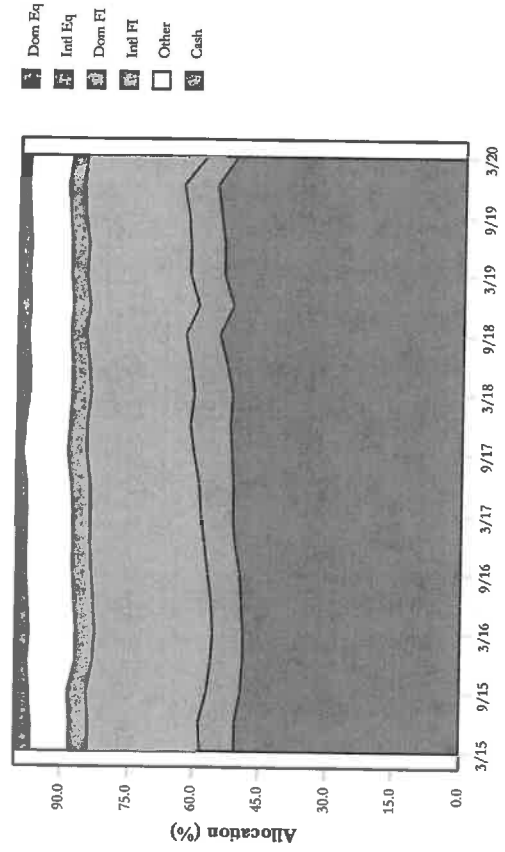
## Asset Growth (\$000)

|                        | Current Quarter | YTD    | 1 Year | 3 Years | 5 Years | 7 Years | 10 Years | Since Inception | Inception Date |
|------------------------|-----------------|--------|--------|---------|---------|---------|----------|-----------------|----------------|
| Total Composite        | 56,830          | 56,830 | 52,543 | 46,991  | 45,049  | 40,788  | 33,897   | 17,015          | 10/01/1992     |
| Beginning Market Value | -               | -      | -954   | -2,312  | -4,227  | -6,677  | -9,416   | -24,760         |                |
| Net Contributions      | -9,332          | -9,332 | -4,091 | 2,819   | 6,676   | 13,387  | 23,017   | 55,243          |                |
| Gain/Loss              | 47,498          | 47,498 | 47,498 | 47,498  | 47,498  | 47,498  | 47,498   | 47,498          |                |
| Ending Market Value    | 47,498          | 47,498 | 47,498 | 47,498  | 47,498  | 47,498  | 47,498   | 47,498          |                |

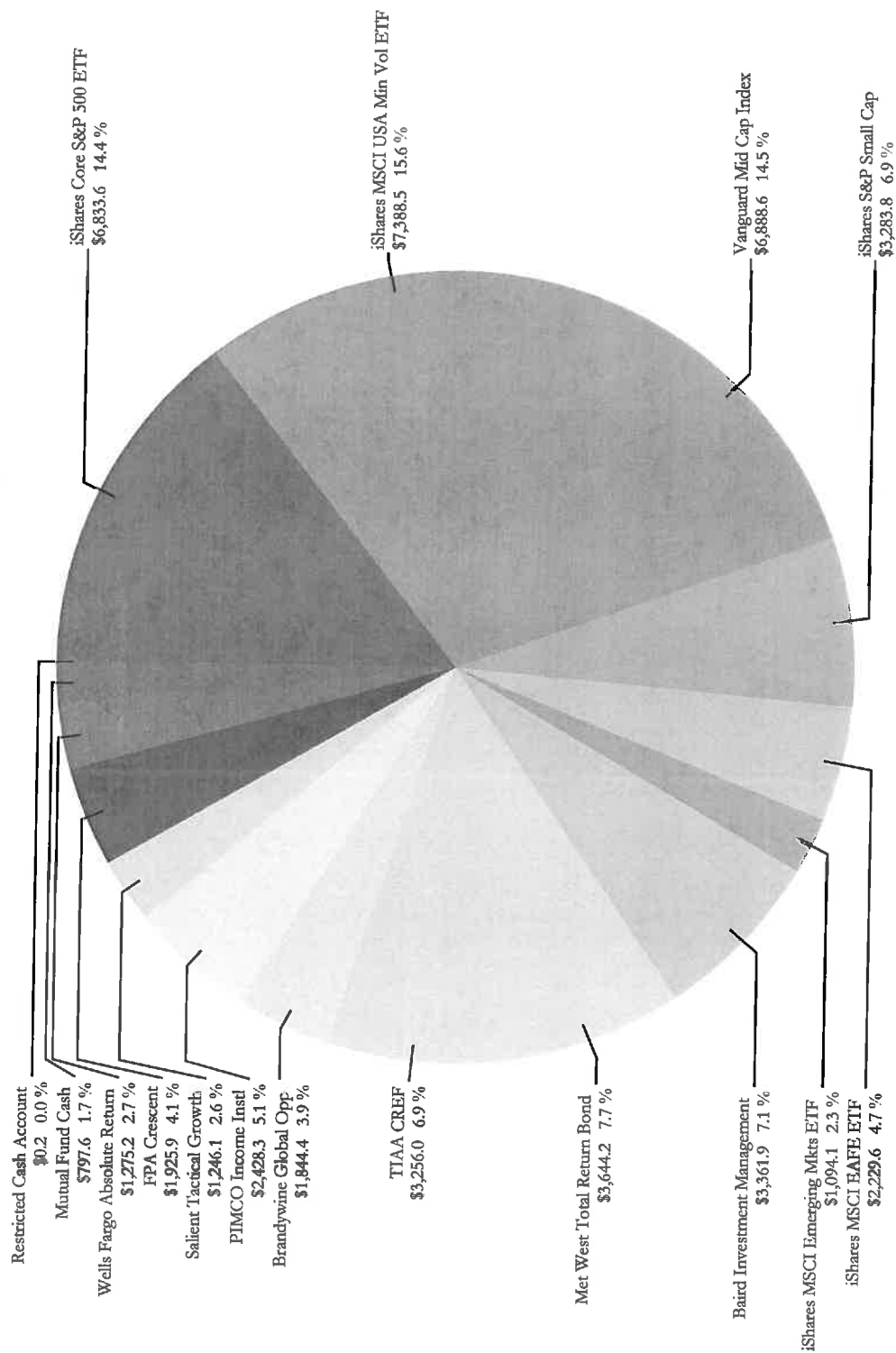
## Asset Allocation (\$000)



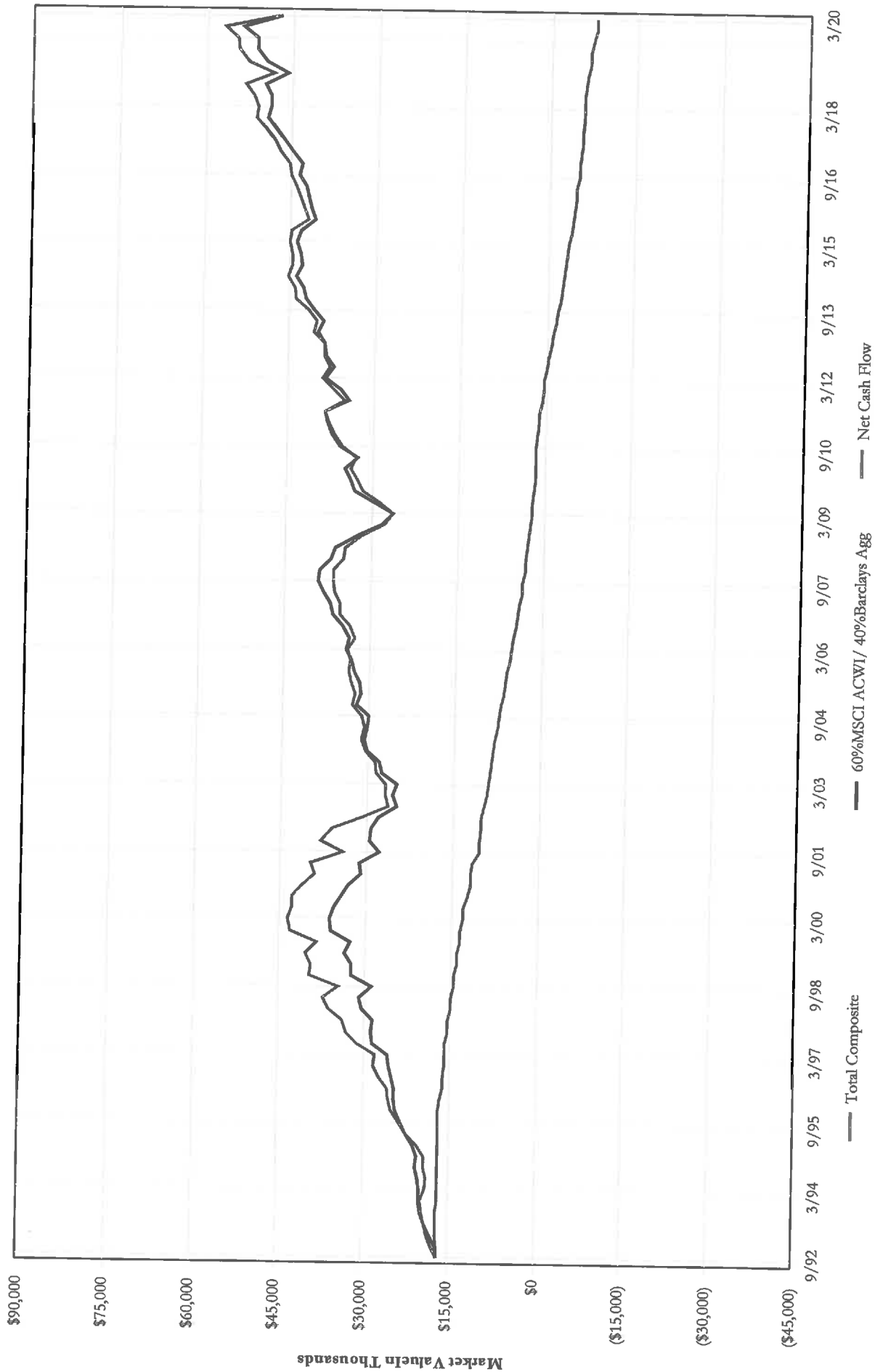
## Allocation Over Time



## Allocation By Manager (\$000)



Sources of Portfolio Growth



## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return | Unit Value |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|---------|------------|
| Sep-1992       | -                                    | -                           | -                                  | 17,015                            | N/A     | 100.00     |
| Dec-1992       | 17,015                               | -                           | 804                                | 17,819                            | 4.73    | 104.73     |
| Mar-1993       | 17,819                               | 22                          | 731                                | 18,572                            | 4.10    | 109.02     |
| Jun-1993       | 18,572                               | -                           | 431                                | 19,003                            | 2.32    | 111.55     |
| Sep-1993       | 19,003                               | -                           | 483                                | 19,486                            | 2.54    | 114.39     |
| Dec-1993       | 19,486                               | -100                        | 386                                | 19,772                            | 1.98    | 116.65     |
| Mar-1994       | 19,772                               | -18                         | -610                               | 19,144                            | -3.09   | 113.05     |
| Jun-1994       | 19,144                               | -                           | -174                               | 18,969                            | -0.91   | 112.02     |
| Sep-1994       | 18,969                               | -                           | 308                                | 19,277                            | 1.62    | 113.83     |
| Dec-1994       | 19,277                               | -                           | 83                                 | 19,360                            | 0.43    | 114.32     |
| Mar-1995       | 19,360                               | -                           | 1,132                              | 20,493                            | 5.85    | 121.01     |
| Jun-1995       | 20,493                               | -                           | 2,008                              | 22,501                            | 9.80    | 132.87     |
| Sep-1995       | 22,501                               | -                           | 1,148                              | 23,649                            | 5.10    | 139.65     |
| Dec-1995       | 23,649                               | -100                        | 1,660                              | 25,209                            | 7.03    | 149.46     |
| Mar-1996       | 25,209                               | -100                        | 437                                | 25,546                            | 1.74    | 152.06     |
| Jun-1996       | 25,546                               | -500                        | 742                                | 25,788                            | 2.95    | 156.55     |
| Sep-1996       | 25,788                               | -                           | 1,494                              | 27,282                            | 5.79    | 165.61     |
| Dec-1996       | 27,282                               | -300                        | 1,400                              | 28,383                            | 5.14    | 174.13     |
| Mar-1997       | 28,383                               | -                           | -232                               | 28,151                            | -0.82   | 172.70     |
| Jun-1997       | 28,151                               | -                           | 3,116                              | 31,267                            | 11.07   | 191.82     |
| Sep-1997       | 31,267                               | -500                        | 2,515                              | 33,282                            | 8.15    | 207.45     |
| Dec-1997       | 33,282                               | -                           | 685                                | 33,967                            | 2.06    | 211.72     |
| Mar-1998       | 33,967                               | -500                        | 2,987                              | 36,454                            | 8.90    | 230.57     |
| Jun-1998       | 36,454                               | -                           | 755                                | 37,209                            | 2.07    | 235.34     |
| Sep-1998       | 37,209                               | -500                        | -2,130                             | 34,579                            | -5.79   | 221.71     |
| Dec-1998       | 34,579                               | -                           | 5,095                              | 39,674                            | 14.74   | 254.39     |
| Mar-1999       | 39,674                               | -502                        | 424                                | 39,596                            | 1.08    | 257.14     |
| Jun-1999       | 39,596                               | -                           | 928                                | 40,524                            | 2.34    | 263.16     |
| Sep-1999       | 40,524                               | -500                        | -1,484                             | 38,540                            | -3.70   | 253.42     |
| Dec-1999       | 38,540                               | -                           | 4,710                              | 43,250                            | 12.22   | 284.39     |
| Mar-2000       | 43,250                               | -500                        | 832                                | 43,582                            | 1.94    | 289.91     |
| Jun-2000       | 43,582                               | -                           | -572                               | 43,010                            | -1.31   | 286.11     |
| Sep-2000       | 43,010                               | -500                        | 301                                | 42,811                            | 0.71    | 288.14     |

## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return | Unit Value |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|---------|------------|
| Dec-2000       | 42,811                               | -480                        | -1,169                             | 41,161                            | -2.75   | 280.22     |
| Mar-2001       | 41,161                               | -                           | -2,269                             | 38,892                            | -5.51   | 264.78     |
| Jun-2001       | 38,892                               | -440                        | 1,366                              | 39,817                            | 3.53    | 274.12     |
| Sep-2001       | 39,817                               | -1,062                      | -4,578                             | 34,178                            | -11.64  | 242.21     |
| Dec-2001       | 34,178                               | -5                          | 3,831                              | 38,004                            | 11.21   | 269.37     |
| Mar-2002       | 38,004                               | -397                        | -1,414                             | 36,193                            | -3.73   | 259.32     |
| Jun-2002       | 36,193                               | -                           | -5,215                             | 30,978                            | -14.41  | 221.95     |
| Sep-2002       | 30,978                               | -500                        | -4,103                             | 26,375                            | -13.43  | 192.14     |
| Dec-2002       | 26,375                               | -500                        | 1,076                              | 26,951                            | 4.09    | 200.00     |
| Mar-2003       | 26,951                               | -32                         | -145                               | 26,774                            | -0.54   | 198.92     |
| Jun-2003       | 26,774                               | -244                        | 2,109                              | 28,639                            | 7.91    | 214.66     |
| Sep-2003       | 28,639                               | -305                        | 516                                | 28,850                            | 1.81    | 218.54     |
| Dec-2003       | 28,850                               | -306                        | 2,083                              | 30,626                            | 7.26    | 234.41     |
| Mar-2004       | 30,626                               | -301                        | 891                                | 31,216                            | 2.92    | 241.25     |
| Jun-2004       | 31,216                               | -401                        | -132                               | 30,683                            | -0.41   | 240.25     |
| Sep-2004       | 30,683                               | -301                        | 788                                | 31,170                            | 2.60    | 246.49     |
| Dec-2004       | 31,170                               | -301                        | 2,007                              | 32,875                            | 6.48    | 262.47     |
| Mar-2005       | 32,875                               | -336                        | -176                               | 32,363                            | -0.55   | 261.02     |
| Jun-2005       | 32,363                               | -317                        | 1,024                              | 33,070                            | 3.10    | 269.11     |
| Sep-2005       | 33,070                               | -317                        | 927                                | 33,680                            | 2.81    | 276.68     |
| Dec-2005       | 33,680                               | -317                        | 80                                 | 33,443                            | 0.25    | 277.37     |
| Mar-2006       | 33,443                               | -317                        | 719                                | 33,844                            | 2.16    | 283.36     |
| Jun-2006       | 33,844                               | -317                        | -773                               | 32,754                            | -2.30   | 276.84     |
| Sep-2006       | 32,754                               | -317                        | 1,327                              | 33,764                            | 4.08    | 288.14     |
| Dec-2006       | 33,764                               | -317                        | 1,813                              | 35,260                            | 5.40    | 303.69     |
| Mar-2007       | 35,260                               | -317                        | 335                                | 35,278                            | 0.96    | 306.59     |
| Jun-2007       | 35,278                               | -317                        | 1,323                              | 36,284                            | 3.76    | 318.12     |
| Sep-2007       | 36,284                               | -200                        | 533                                | 36,616                            | 1.48    | 322.83     |
| Dec-2007       | 36,616                               | -272                        | 257                                | 36,602                            | 0.70    | 325.10     |
| Mar-2008       | 36,602                               | -197                        | -1,454                             | 34,952                            | -3.98   | 312.16     |
| Jun-2008       | 34,952                               | -197                        | -153                               | 34,602                            | -0.45   | 310.76     |
| Sep-2008       | 34,602                               | -197                        | -2,658                             | 31,747                            | -7.72   | 286.77     |
| Dec-2008       | 31,747                               | -197                        | -3,659                             | 27,891                            | -11.54  | 253.67     |

## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return | Unit Value |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|---------|------------|
| Mar-2009       | 27,891                               | -197                        | -1,300                             | 26,395                            | -4.66   | 241.85     |
| Jun-2009       | 26,395                               | -196                        | 2,627                              | 28,826                            | 9.99    | 266.01     |
| Sep-2009       | 28,826                               | -196                        | 3,086                              | 31,716                            | 10.75   | 294.60     |
| Dec-2009       | 31,716                               | -131                        | 1,090                              | 32,675                            | 3.45    | 304.77     |
| Mar-2010       | 32,675                               | -                           | 1,222                              | 33,897                            | 3.74    | 316.17     |
| Jun-2010       | 33,897                               | -                           | -1,059                             | 32,838                            | -3.12   | 306.29     |
| Sep-2010       | 32,838                               | -                           | 2,485                              | 35,323                            | 7.57    | 329.47     |
| Dec-2010       | 35,323                               | -250                        | 1,697                              | 36,771                            | 4.82    | 345.35     |
| Mar-2011       | 36,771                               | -349                        | 1,372                              | 37,794                            | 3.76    | 358.32     |
| Jun-2011       | 37,794                               | -                           | 696                                | 38,489                            | 1.84    | 364.91     |
| Sep-2011       | 38,489                               | -500                        | -2,753                             | 35,236                            | -7.20   | 338.63     |
| Dec-2011       | 35,236                               | -250                        | 2,111                              | 37,098                            | 5.99    | 358.92     |
| Mar-2012       | 37,098                               | -                           | 1,904                              | 39,001                            | 5.13    | 377.34     |
| Jun-2012       | 39,001                               | -400                        | -907                               | 37,694                            | -2.34   | 368.49     |
| Sep-2012       | 37,694                               | -280                        | 1,411                              | 38,826                            | 3.75    | 382.31     |
| Dec-2012       | 38,826                               | -402                        | 438                                | 38,862                            | 1.14    | 386.67     |
| Mar-2013       | 38,862                               | -308                        | 2,234                              | 40,788                            | 5.77    | 408.97     |
| Jun-2013       | 40,788                               | -450                        | -70                                | 40,268                            | -0.18   | 408.24     |
| Sep-2013       | 40,268                               | -355                        | 1,747                              | 41,661                            | 4.37    | 426.06     |
| Dec-2013       | 41,661                               | -290                        | 2,440                              | 43,810                            | 5.88    | 451.13     |
| Mar-2014       | 43,810                               | -235                        | 483                                | 44,058                            | 1.11    | 456.15     |
| Jun-2014       | 44,058                               | -250                        | 1,577                              | 45,386                            | 3.34    | 471.38     |
| Sep-2014       | 45,386                               | -350                        | -546                               | 44,490                            | -1.22   | 465.62     |
| Dec-2014       | 44,490                               | -275                        | 370                                | 44,586                            | 0.83    | 469.51     |
| Mar-2015       | 44,586                               | -244                        | 708                                | 45,049                            | 1.59    | 476.97     |
| Jun-2015       | 45,049                               | -360                        | 112                                | 44,801                            | 0.24    | 478.09     |
| Sep-2015       | 44,801                               | -313                        | -2,684                             | 41,804                            | -6.02   | 449.33     |
| Dec-2015       | 41,804                               | -250                        | 1,109                              | 42,663                            | 2.65    | 461.23     |
| Mar-2016       | 42,663                               | -154                        | 934                                | 43,443                            | 2.20    | 471.38     |
| Jun-2016       | 43,443                               | -180                        | 814                                | 44,077                            | 1.88    | 480.24     |
| Sep-2016       | 44,077                               | -295                        | 1,189                              | 44,972                            | 2.70    | 493.20     |
| Dec-2016       | 44,972                               | -132                        | 513                                | 45,353                            | 1.15    | 498.86     |
| Mar-2017       | 45,353                               | -232                        | 1,870                              | 46,991                            | 4.13    | 519.46     |

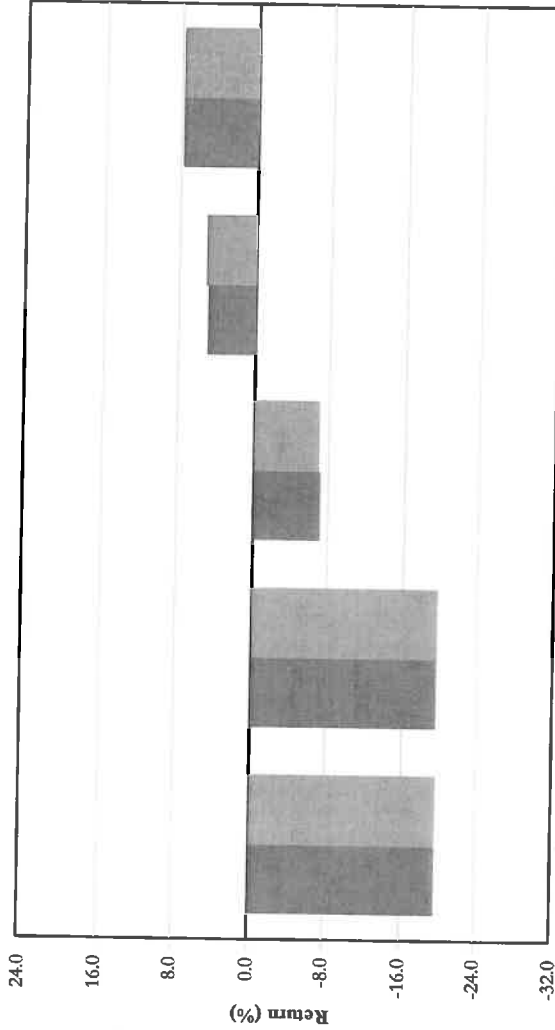
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return       | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|---------------|---------------|
| Jun-2017       | 46,991                               | -160                        | 1,266                              | 48,096                            | 2.70          | 533.46        |
| Sep-2017       | 48,096                               | -50                         | 1,509                              | 49,555                            | 3.13          | 550.17        |
| Dec-2017       | 49,555                               | -174                        | 1,807                              | 51,188                            | 3.65          | 570.27        |
| Mar-2018       | 51,188                               | -64                         | -142                               | 50,982                            | -0.28         | 568.69        |
| Jun-2018       | 50,982                               | 1                           | 629                                | 51,611                            | 1.23          | 575.71        |
| Sep-2018       | 51,611                               | -375                        | 1,890                              | 53,127                            | 3.67          | 596.85        |
| Dec-2018       | 53,127                               | -250                        | -4,688                             | 48,188                            | -8.85         | 544.04        |
| Mar-2019       | 48,188                               | -285                        | 4,639                              | 52,543                            | 9.63          | 596.46        |
| Jun-2019       | 52,543                               | -                           | 1,853                              | 54,395                            | 3.53          | 617.49        |
| Sep-2019       | 54,395                               | -460                        | 613                                | 54,548                            | 1.13          | 624.49        |
| Dec-2019       | 54,548                               | -494                        | 2,776                              | 56,830                            | 5.13          | 656.52        |
| Mar-2020       | 56,830                               | -                           | -9,332                             | 47,498                            | -16.42        | 548.71        |
|                | <b>17,015</b>                        | <b>-24,760</b>              | <b>55,243</b>                      | <b>47,498</b>                     | <b>448.71</b> | <b>548.71</b> |

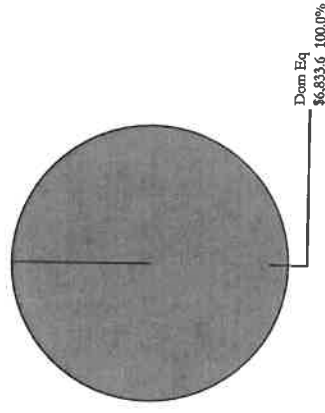
# Galveston Employees Retirement - iShares Core S&P 500 ETF

as of March 31, 2020

## Portfolio Performance (%)

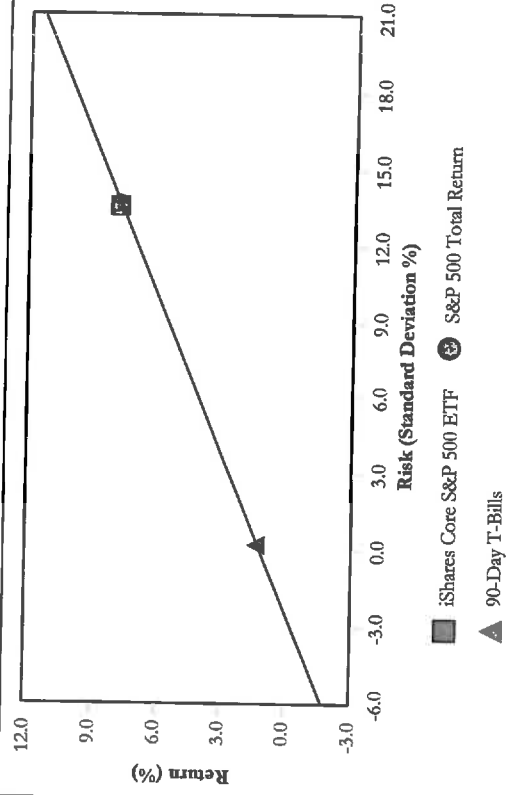


## Asset Allocation (\$000)



## Portfolio Characteristics vs. S&P 500 Total Return Since Inception

|                          | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|--------------------------|------|-------|-----------|--------------|----------------|
| iShares Core S&P 500 ETF | 0.99 | 0.02  | 1.00      | 0.53         | 01/01/2016     |

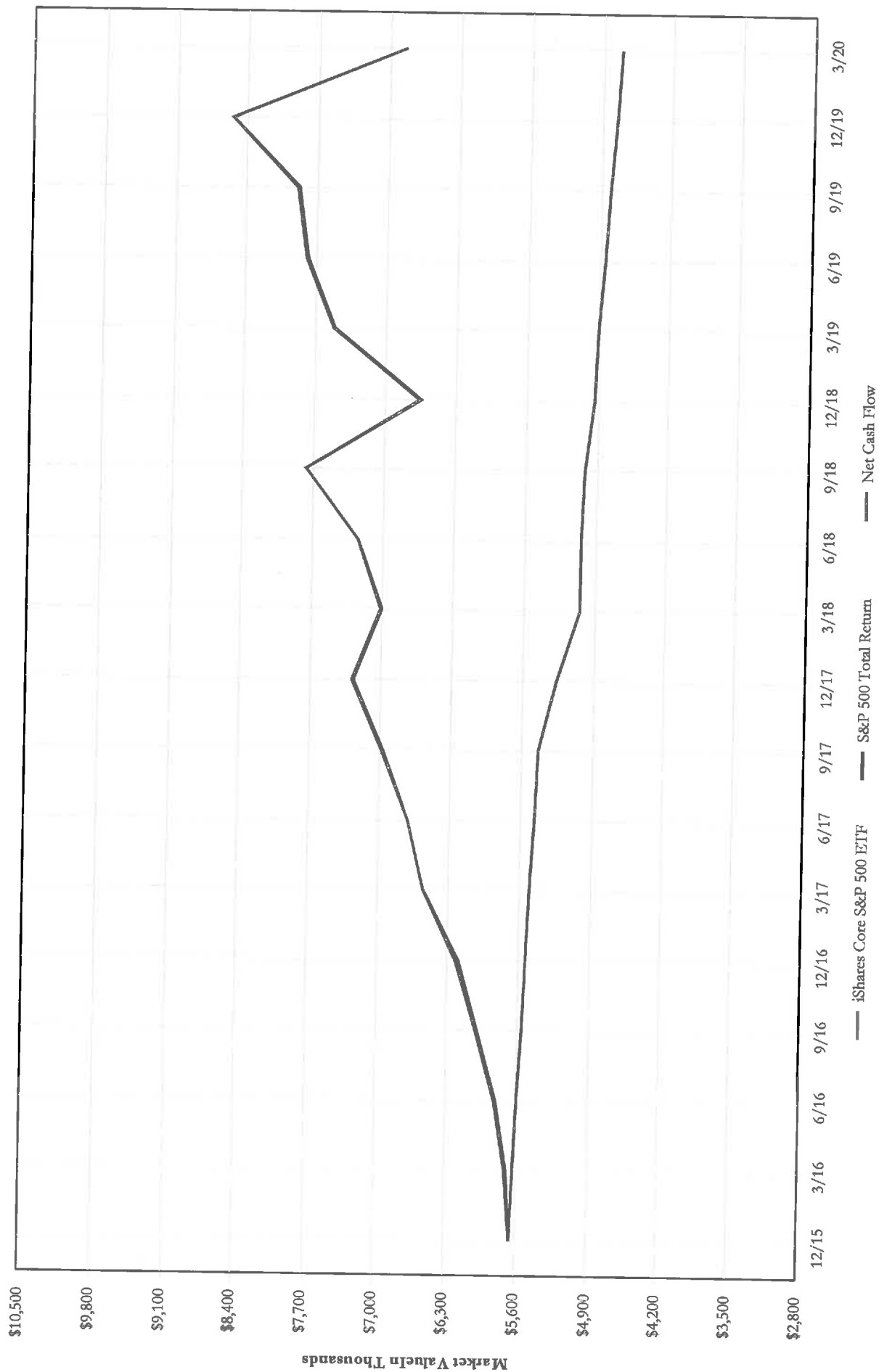


## Asset Growth (\$000)

|                          | Current Quarter | YTD    | 1 Year | 3 Years | Since Inception | Inception Date |
|--------------------------|-----------------|--------|--------|---------|-----------------|----------------|
| iShares Core S&P 500 ETF | 8,548           | 8,548  | 7,525  | 6,549   | 5,654           | 01/01/2016     |
| Beginning Market Value   | -40             | -40    | -181   | -774    | -933            |                |
| Net Contributions        | -1,674          | -1,674 | -511   | 1,059   | 2,112           |                |
| Gain/Loss                | 6,834           | 6,834  | 6,834  | 6,834   | 6,834           |                |
| Ending Market Value      |                 |        |        |         |                 |                |

Actual inception 12/7/2015

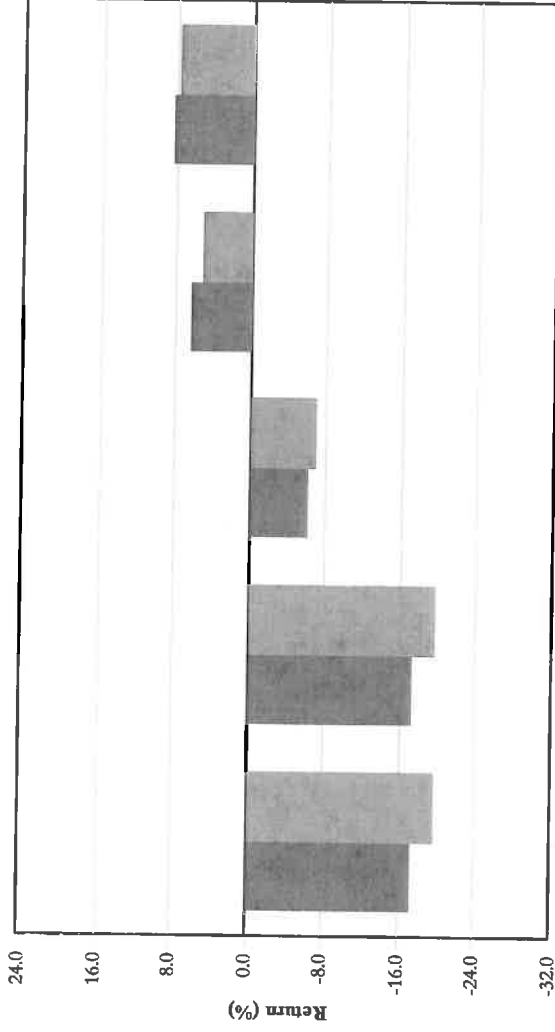
### Sources of Portfolio Growth



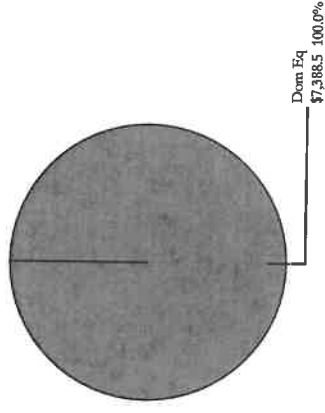
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|---------------|
| Dec-2015       | -                                    | -                           | -                                  | 5,654                             | N/A          | 100.00        |
| Mar-2016       | 5,654                                | -36                         | 85                                 | 5,704                             | 1.51         | 101.51        |
| Jun-2016       | 5,704                                | -28                         | 134                                | 5,810                             | 2.35         | 103.89        |
| Sep-2016       | 5,810                                | -30                         | 225                                | 6,005                             | 3.88         | 107.92        |
| Dec-2016       | 6,005                                | -36                         | 241                                | 6,210                             | 4.02         | 112.26        |
| Mar-2017       | 6,210                                | -28                         | 367                                | 6,549                             | 5.92         | 118.90        |
| Jun-2017       | 6,549                                | -31                         | 200                                | 6,718                             | 3.06         | 122.54        |
| Sep-2017       | 6,718                                | -35                         | 298                                | 6,981                             | 4.44         | 127.98        |
| Dec-2017       | 6,981                                | -160                        | 474                                | 7,295                             | 6.80         | 136.68        |
| Mar-2018       | 7,295                                | -224                        | -54                                | 7,018                             | -0.83        | 135.55        |
| Jun-2018       | 7,018                                | -                           | 237                                | 7,255                             | 3.38         | 140.13        |
| Sep-2018       | 7,255                                | -34                         | 554                                | 7,775                             | 7.67         | 150.88        |
| Dec-2018       | 7,775                                | -72                         | -1,041                             | 6,663                             | -13.46       | 130.58        |
| Mar-2019       | 6,663                                | -38                         | 901                                | 7,525                             | 13.55        | 148.27        |
| Jun-2019       | 7,525                                | -47                         | 316                                | 7,795                             | 4.22         | 154.52        |
| Sep-2019       | 7,795                                | -39                         | 139                                | 7,895                             | 1.78         | 157.27        |
| Dec-2019       | 7,895                                | -54                         | 708                                | 8,548                             | 8.97         | 171.38        |
| Mar-2020       | 8,548                                | -40                         | -1,674                             | 6,834                             | -19.59       | 137.82        |
|                | <b>5,654</b>                         | <b>-933</b>                 | <b>2,112</b>                       | <b>6,834</b>                      | <b>37.82</b> | <b>137.82</b> |

## Portfolio Performance (%)

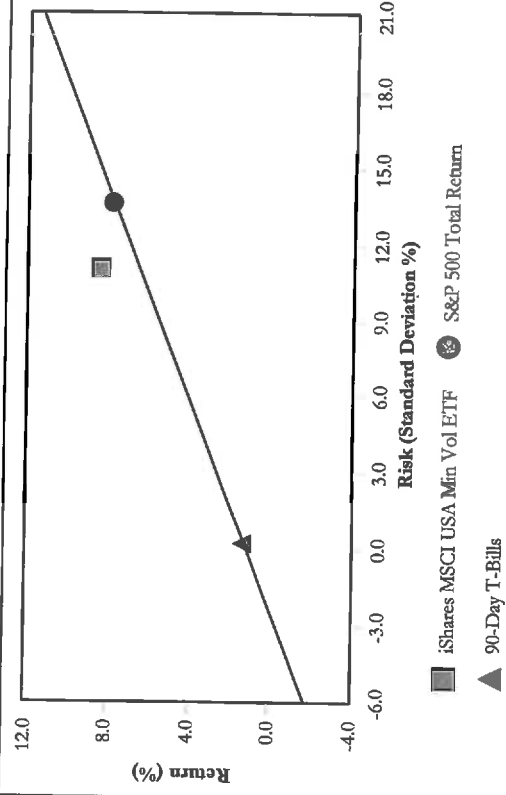


## Asset Allocation (\$000)



## Portfolio Characteristics vs. S&amp;P 500 Total Return Since Inception

|                              | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|------------------------------|------|-------|-----------|--------------|----------------|
| iShares MSCI USA Min Vol ETF | 0.73 | 2.48  | 0.81      | 0.67         | 01/01/2016     |



## Asset Growth (\$000)

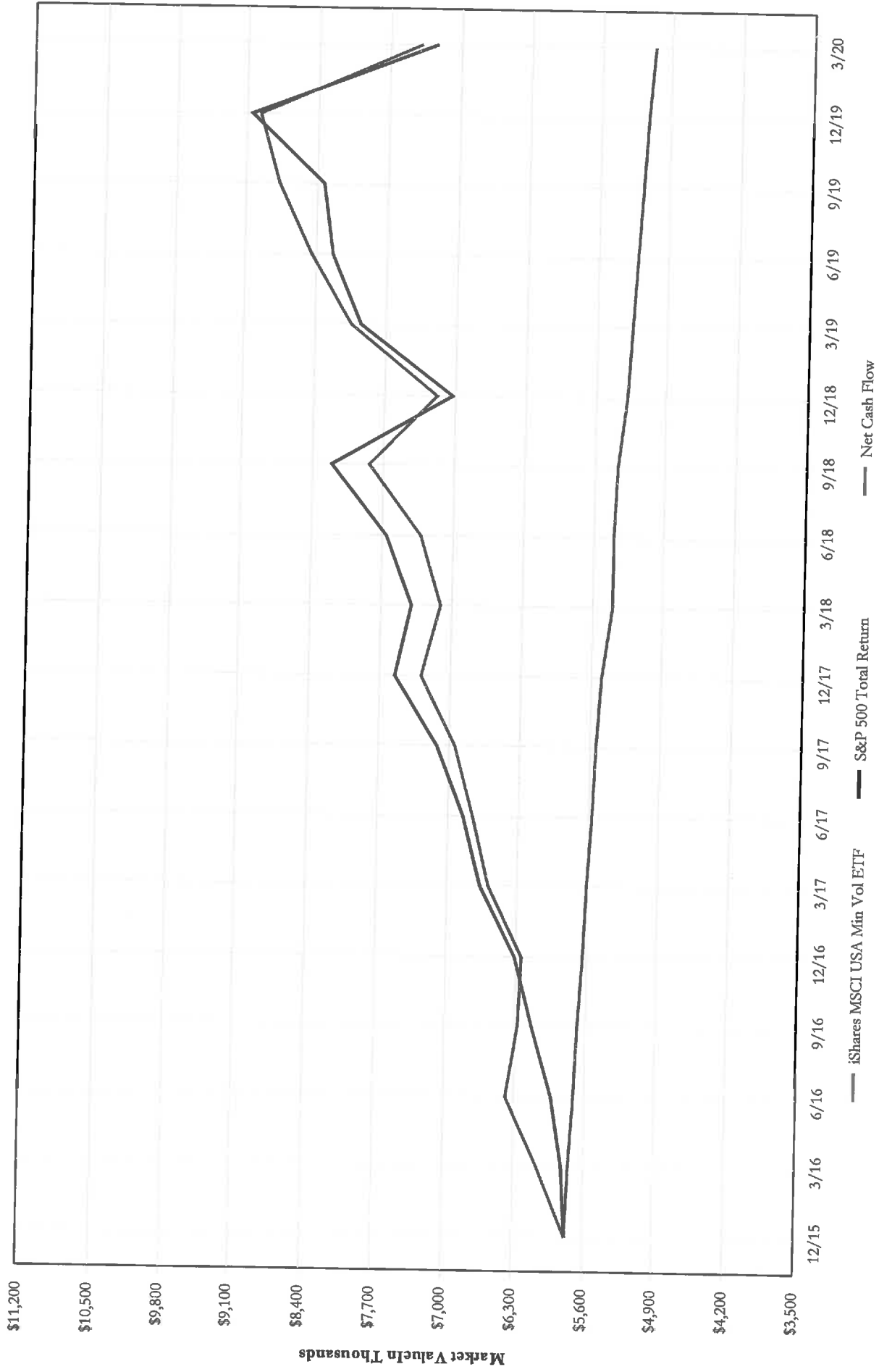
|                              | Current Quarter | YTD    | 1 Year | 3 Years | Since Inception | Inception Date |
|------------------------------|-----------------|--------|--------|---------|-----------------|----------------|
| iShares MSCI USA Min Vol ETF | 8,974           | 8,974  | 8,044  | 6,585   | 5,771           | 01/01/2016     |
| Beginning Market Value       | -43             | -43    | -179   | -528    | -695            |                |
| Net Contributions            | -1,543          | -1,543 | -476   | 1,331   | 2,313           |                |
| Gain/Loss                    | 7,389           | 7,389  | 7,389  | 7,389   | 7,389           |                |
| Ending Market Value          |                 |        |        |         |                 |                |

Actual inception 12/7/2015

# Galveston Employees Retirement - iShares MSCI USA Min Vol ETF

as of March 31, 2020

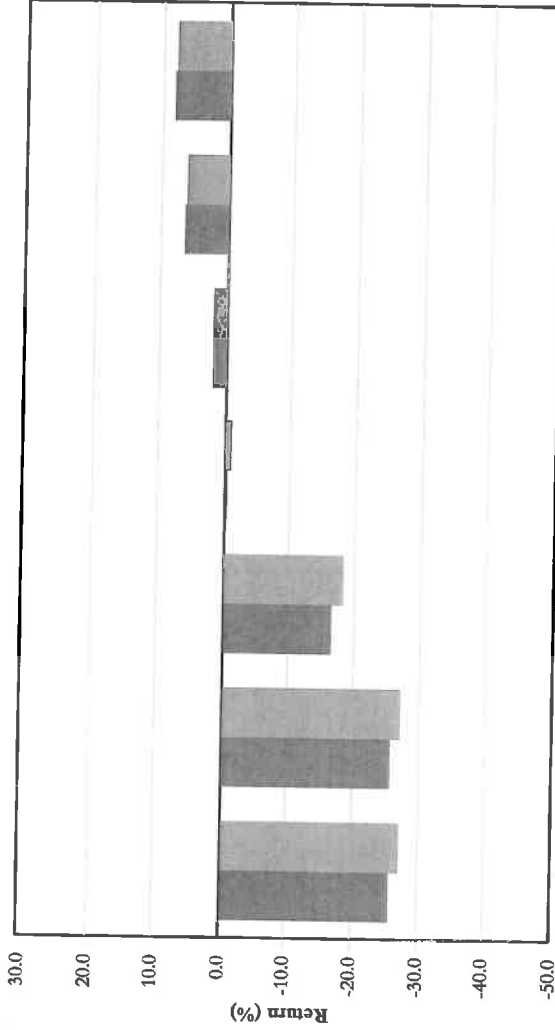
## Sources of Portfolio Growth



## Sources of Portfolio Growth

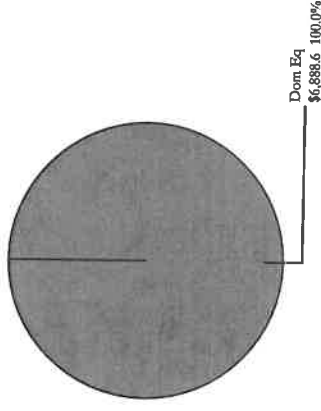
| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|---------------|
| Dec-2015       | -                                    | -                           | -                                  | 5,771                             | N/A          | 100.00        |
| Mar-2016       | 5,771                                | -29                         | 320                                | 6,062                             | 5.55         | 105.55        |
| Jun-2016       | 6,062                                | -33                         | 348                                | 6,377                             | 5.73         | 111.60        |
| Sep-2016       | 6,377                                | -34                         | -74                                | 6,269                             | -1.16        | 110.30        |
| Dec-2016       | 6,269                                | -43                         | 14                                 | 6,240                             | 0.23         | 110.56        |
| Mar-2017       | 6,240                                | -29                         | 374                                | 6,585                             | 5.99         | 117.18        |
| Jun-2017       | 6,585                                | -36                         | 203                                | 6,752                             | 3.08         | 120.79        |
| Sep-2017       | 6,752                                | -30                         | 225                                | 6,947                             | 3.33         | 124.81        |
| Dec-2017       | 6,947                                | -34                         | 371                                | 7,284                             | 5.34         | 131.47        |
| Mar-2018       | 7,284                                | -97                         | -83                                | 7,104                             | -1.17        | 129.93        |
| Jun-2018       | 7,104                                | -                           | 208                                | 7,312                             | 2.93         | 133.74        |
| Sep-2018       | 7,312                                | -40                         | 565                                | 7,838                             | 7.77         | 144.14        |
| Dec-2018       | 7,838                                | -76                         | -589                               | 7,173                             | -7.56        | 133.23        |
| Mar-2019       | 7,173                                | -37                         | 908                                | 8,044                             | 12.66        | 150.11        |
| Jun-2019       | 8,044                                | -45                         | 445                                | 8,445                             | 5.55         | 158.43        |
| Sep-2019       | 8,445                                | -39                         | 363                                | 8,769                             | 4.30         | 165.25        |
| Dec-2019       | 8,769                                | -52                         | 258                                | 8,974                             | 2.94         | 170.11        |
| Mar-2020       | 8,974                                | -43                         | -1,543                             | 7,389                             | -17.19       | 140.87        |
|                | <b>5,771</b>                         | <b>-695</b>                 | <b>2,313</b>                       | <b>7,389</b>                      | <b>40.87</b> | <b>140.87</b> |

## Portfolio Performance (%)



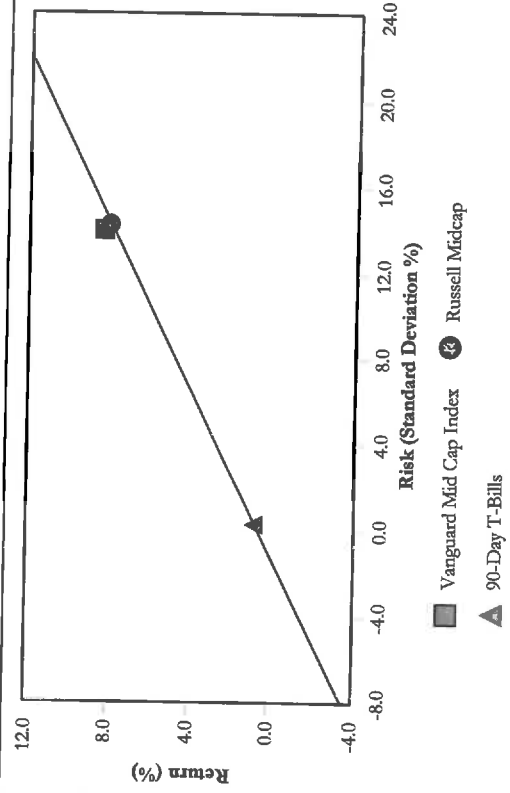
| Current Quarter        | YTD    | 1 Year | 3 Years | 5 Years | 7 Years | Since Inception |
|------------------------|--------|--------|---------|---------|---------|-----------------|
| Vanguard Mid Cap Index | -25.71 | -16.63 | -0.25   | 2.10    | 6.65    | 8.33            |
| Russell Midcap         | -27.07 | -18.31 | -0.81   | 1.85    | 6.35    | 8.05            |

## Asset Allocation (\$000)



## Portfolio Characteristics vs. Russell Midcap Since Inception

|                        | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|------------------------|------|-------|-----------|--------------|----------------|
| Vanguard Mid Cap Index | 0.98 | 0.39  | 0.99      | 0.59         | 10/01/2012     |

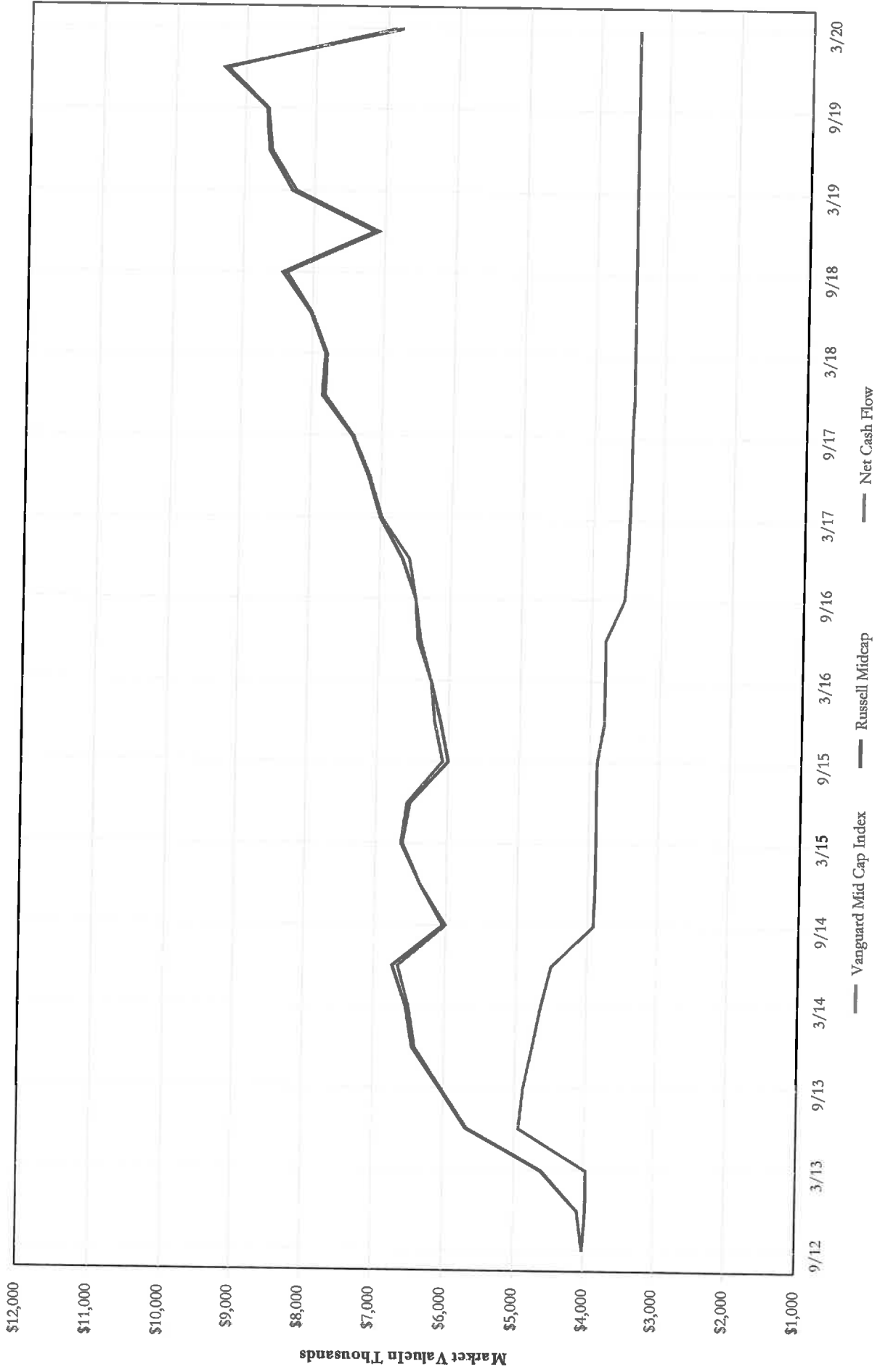


## Asset Growth (\$000)

| Current Quarter        | YTD    | 1 Year | 3 Years | 5 Years | 7 Years | Since Inception |
|------------------------|--------|--------|---------|---------|---------|-----------------|
| Vanguard Mid Cap Index | 9,272  | 8,263  | 6,978   | 6,643   | 4,607   | 4,003           |
| Beginning Market Value | -      | -      | -42     | -447    | -529    | -564            |
| Net Contributions      | -2,384 | -1,375 | -48     | 692     | 2,810   | 3,450           |
| Gain/Loss              | 6,889  | 6,889  | 6,889   | 6,889   | 6,889   | 6,889           |
| Ending Market Value    | 6,889  | 6,889  | 6,889   | 6,889   | 6,889   | 6,889           |

Actual inception 8/31/2012

Sources of Portfolio Growth



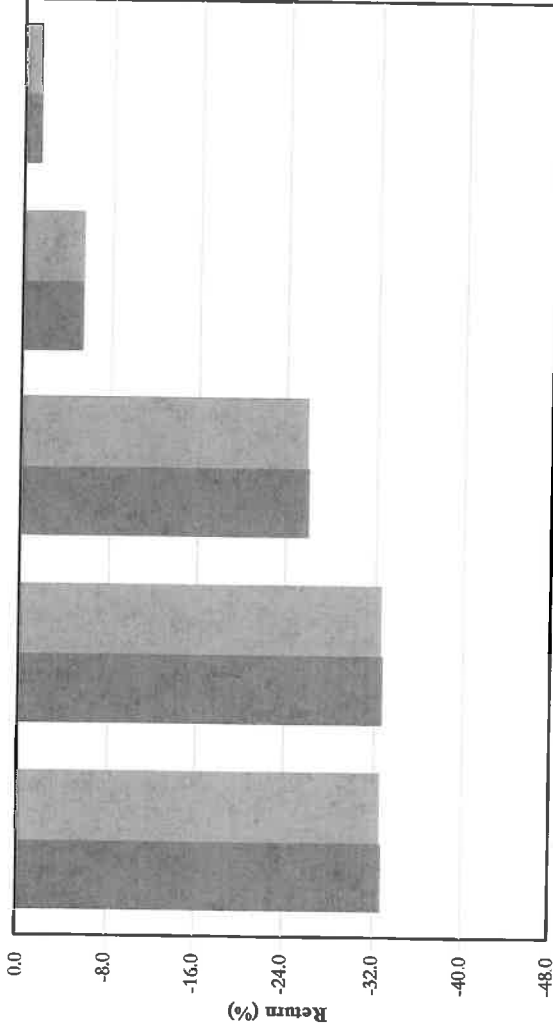
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|---------------|
| Sep-2012       | -                                    | -                           | -                                  | 4,003                             | N/A          | 100.00        |
| Dec-2012       | 4,003                                | -35                         | 113                                | 4,081                             | 2.85         | 102.85        |
| Mar-2013       | 4,081                                | -                           | 526                                | 4,607                             | 12.90        | 116.12        |
| Jun-2013       | 4,607                                | 973                         | 81                                 | 5,661                             | 1.95         | 118.39        |
| Sep-2013       | 5,661                                | -65                         | 432                                | 6,029                             | 7.68         | 127.48        |
| Dec-2013       | 6,029                                | -125                        | 512                                | 6,416                             | 8.63         | 138.48        |
| Mar-2014       | 6,416                                | -115                        | 204                                | 6,505                             | 3.27         | 143.00        |
| Jun-2014       | 6,505                                | -125                        | 288                                | 6,668                             | 4.51         | 149.45        |
| Sep-2014       | 6,668                                | -600                        | -69                                | 5,999                             | -1.15        | 147.74        |
| Dec-2014       | 5,999                                | -25                         | 396                                | 6,370                             | 6.63         | 157.53        |
| Mar-2015       | 6,370                                | -                           | 273                                | 6,643                             | 4.28         | 164.28        |
| Jun-2015       | 6,643                                | -                           | -77                                | 6,566                             | -1.16        | 162.37        |
| Sep-2015       | 6,566                                | -                           | -489                               | 6,077                             | -7.45        | 150.27        |
| Dec-2015       | 6,077                                | -98                         | 211                                | 6,190                             | 3.44         | 155.45        |
| Mar-2016       | 6,190                                | -                           | 73                                 | 6,263                             | 1.19         | 157.29        |
| Jun-2016       | 6,263                                | -                           | 145                                | 6,409                             | 2.32         | 160.94        |
| Sep-2016       | 6,409                                | -258                        | 332                                | 6,483                             | 5.19         | 169.29        |
| Dec-2016       | 6,483                                | -23                         | 137                                | 6,598                             | 2.13         | 172.89        |
| Mar-2017       | 6,598                                | -27                         | 408                                | 6,978                             | 6.19         | 183.59        |
| Jun-2017       | 6,978                                | -17                         | 194                                | 7,156                             | 2.79         | 188.71        |
| Sep-2017       | 7,156                                | -                           | 246                                | 7,402                             | 3.44         | 195.20        |
| Dec-2017       | 7,402                                | -14                         | 419                                | 7,807                             | 5.66         | 206.25        |
| Mar-2018       | 7,807                                | -11                         | -                                  | 7,796                             | 0.00         | 206.25        |
| Jun-2018       | 7,796                                | -                           | 200                                | 7,996                             | 2.57         | 211.54        |
| Sep-2018       | 7,996                                | -                           | 374                                | 8,370                             | 4.68         | 221.44        |
| Dec-2018       | 8,370                                | -                           | -1,294                             | 7,076                             | -15.47       | 187.19        |
| Mar-2019       | 7,076                                | -                           | 1,188                              | 8,263                             | 16.78        | 218.61        |
| Jun-2019       | 8,263                                | -                           | 361                                | 8,624                             | 4.36         | 228.15        |
| Sep-2019       | 8,624                                | -                           | 52                                 | 8,676                             | 0.60         | 229.53        |
| Dec-2019       | 8,676                                | -                           | 596                                | 9,272                             | 6.87         | 245.30        |
| Mar-2020       | 9,272                                | -                           | -2,384                             | 6,889                             | -25.71       | 182.24        |
|                | <b>4,003</b>                         | <b>-564</b>                 | <b>3,450</b>                       | <b>6,889</b>                      | <b>82.24</b> | <b>182.24</b> |

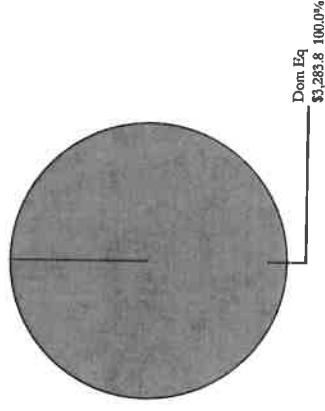
# Galveston Employees Retirement - iShares S&P Small Cap

as of March 31, 2020

## Portfolio Performance (%)

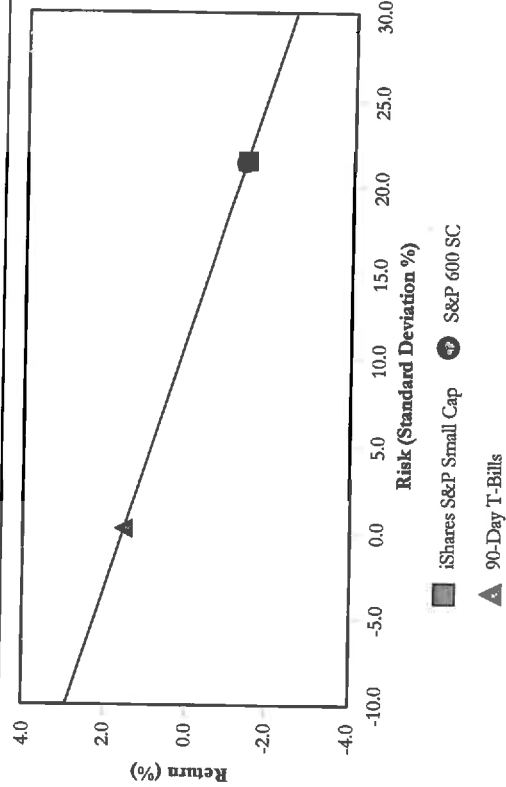


## Asset Allocation (\$000)



## Portfolio Characteristics vs. S&P 600 SC Since Inception

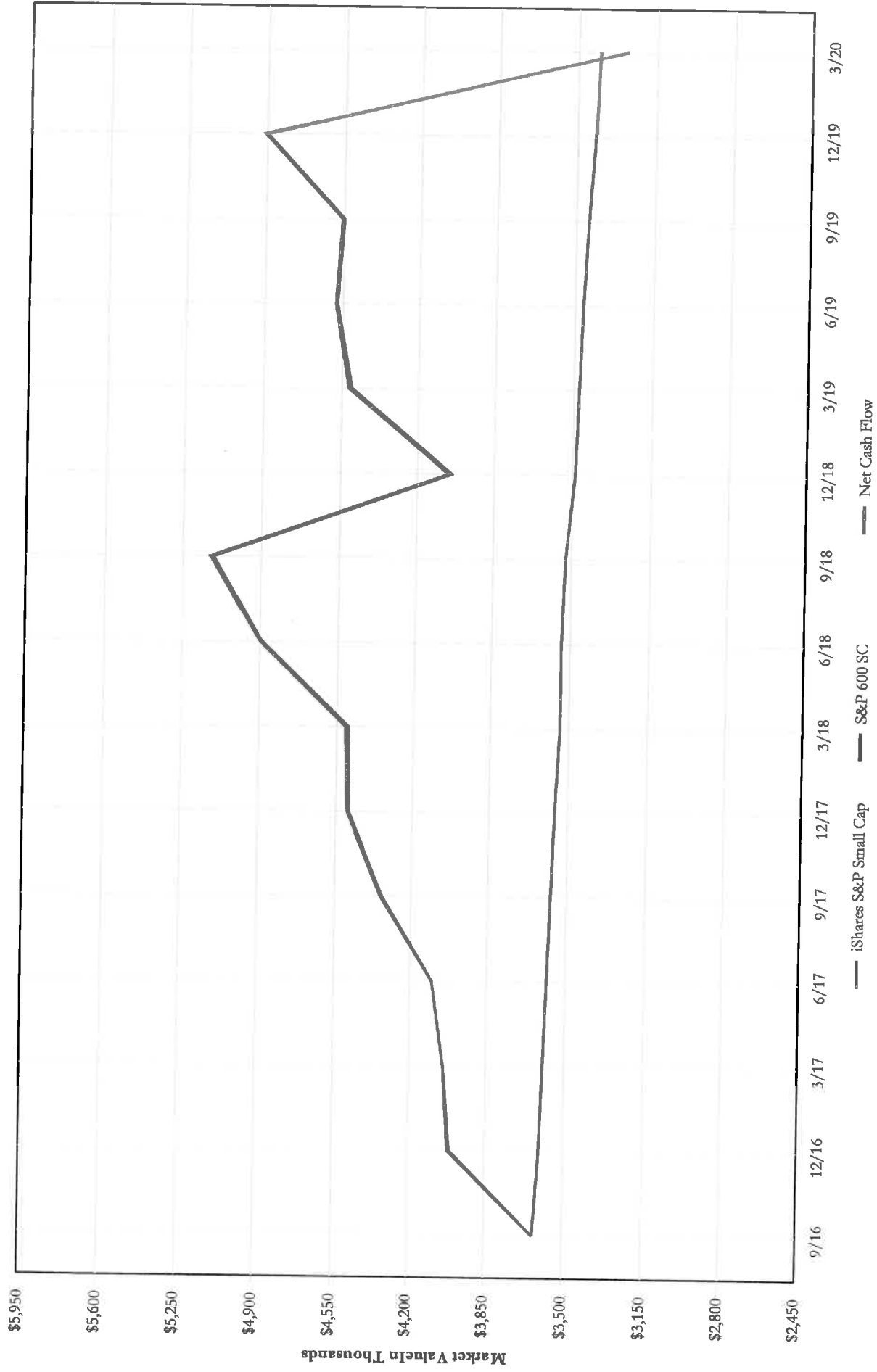
|                       | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|-----------------------|------|-------|-----------|--------------|----------------|
| iShares S&P Small Cap | 1.00 | 0.00  | 1.00      | -0.02        | 10/01/2016     |



## Asset Growth (\$000)

|                        | Current Quarter | YTD    | 1 Year | 3 Years | Since Inception | Inception Date |
|------------------------|-----------------|--------|--------|---------|-----------------|----------------|
| iShares S&P Small Cap  | 4,907           | 4,907  | 4,515  | 4,048   | 3,633           | 10/01/2016     |
| Beginning Market Value | -15             | -15    | -70    | -190    | -226            |                |
| Net Contributions      | -1,609          | -1,609 | -1,161 | -573    | -123            |                |
| Gain/Loss              | 3,284           | 3,284  | 3,284  | 3,284   | 3,284           |                |
| Ending Market Value    |                 |        |        |         |                 |                |

## Sources of Portfolio Growth



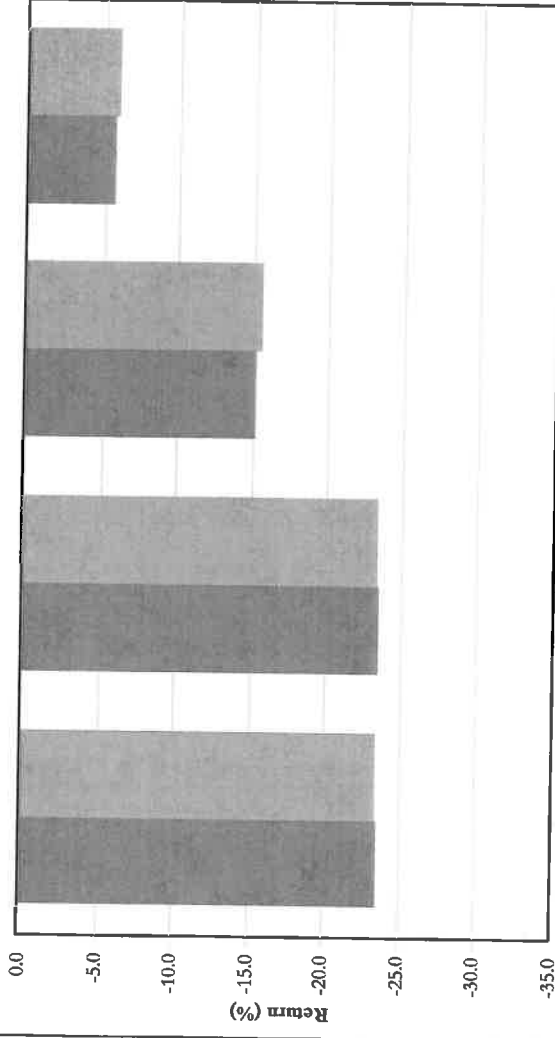
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value   |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|--------------|
| Sep-2016       | -                                    | -                           | -                                  | 3,633                             | N/A          | 100.00       |
| Dec-2016       | 3,633                                | -23                         | 414                                | 4,024                             | 11.42        | 111.42       |
| Mar-2017       | 4,024                                | -13                         | 37                                 | 4,048                             | 0.91         | 112.43       |
| Jun-2017       | 4,048                                | -12                         | 68                                 | 4,103                             | 1.67         | 114.31       |
| Sep-2017       | 4,103                                | -13                         | 254                                | 4,344                             | 6.19         | 121.38       |
| Dec-2017       | 4,344                                | -16                         | 167                                | 4,495                             | 3.85         | 126.05       |
| Mar-2018       | 4,495                                | -14                         | 26                                 | 4,507                             | 0.57         | 126.77       |
| Jun-2018       | 4,507                                | -                           | 392                                | 4,899                             | 8.70         | 137.79       |
| Sep-2018       | 4,899                                | -14                         | 238                                | 5,122                             | 4.87         | 144.51       |
| Dec-2018       | 5,122                                | -36                         | -1,030                             | 4,057                             | -20.19       | 115.34       |
| Mar-2019       | 4,057                                | -15                         | 473                                | 4,515                             | 11.67        | 128.80       |
| Jun-2019       | 4,515                                | -15                         | 81                                 | 4,581                             | 1.80         | 131.11       |
| Sep-2019       | 4,581                                | -17                         | -9                                 | 4,556                             | -0.20        | 130.85       |
| Dec-2019       | 4,556                                | -24                         | 376                                | 4,907                             | 8.26         | 141.66       |
| Mar-2020       | 4,907                                | -15                         | -1,609                             | 3,284                             | -32.78       | 95.22        |
|                | <b>3,633</b>                         | <b>-226</b>                 | <b>-123</b>                        | <b>3,284</b>                      | <b>-4.78</b> | <b>95.22</b> |

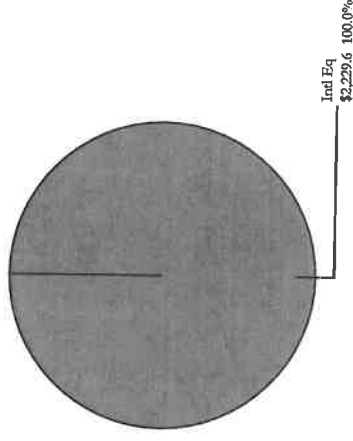
# Galveston Employees Retirement - iShares MSCI EAFE ETF

as of March 31, 2020

## Portfolio Performance (%)

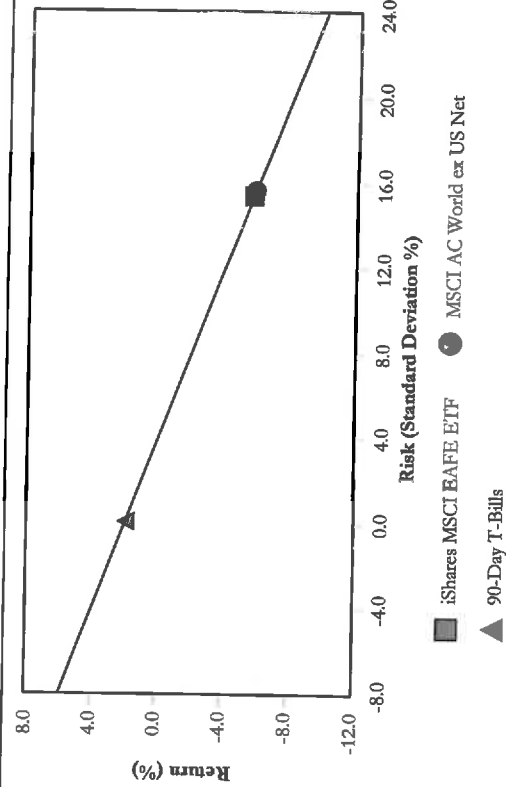


## Asset Allocation (\$000)



## Portfolio Characteristics vs. MSCI AC World ex US Net Since Inception

|                       | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|-----------------------|------|-------|-----------|--------------|----------------|
| iShares MSCI EAFE ETF | 0.97 | 0.01  | 0.98      | -0.42        | 09/01/2017     |

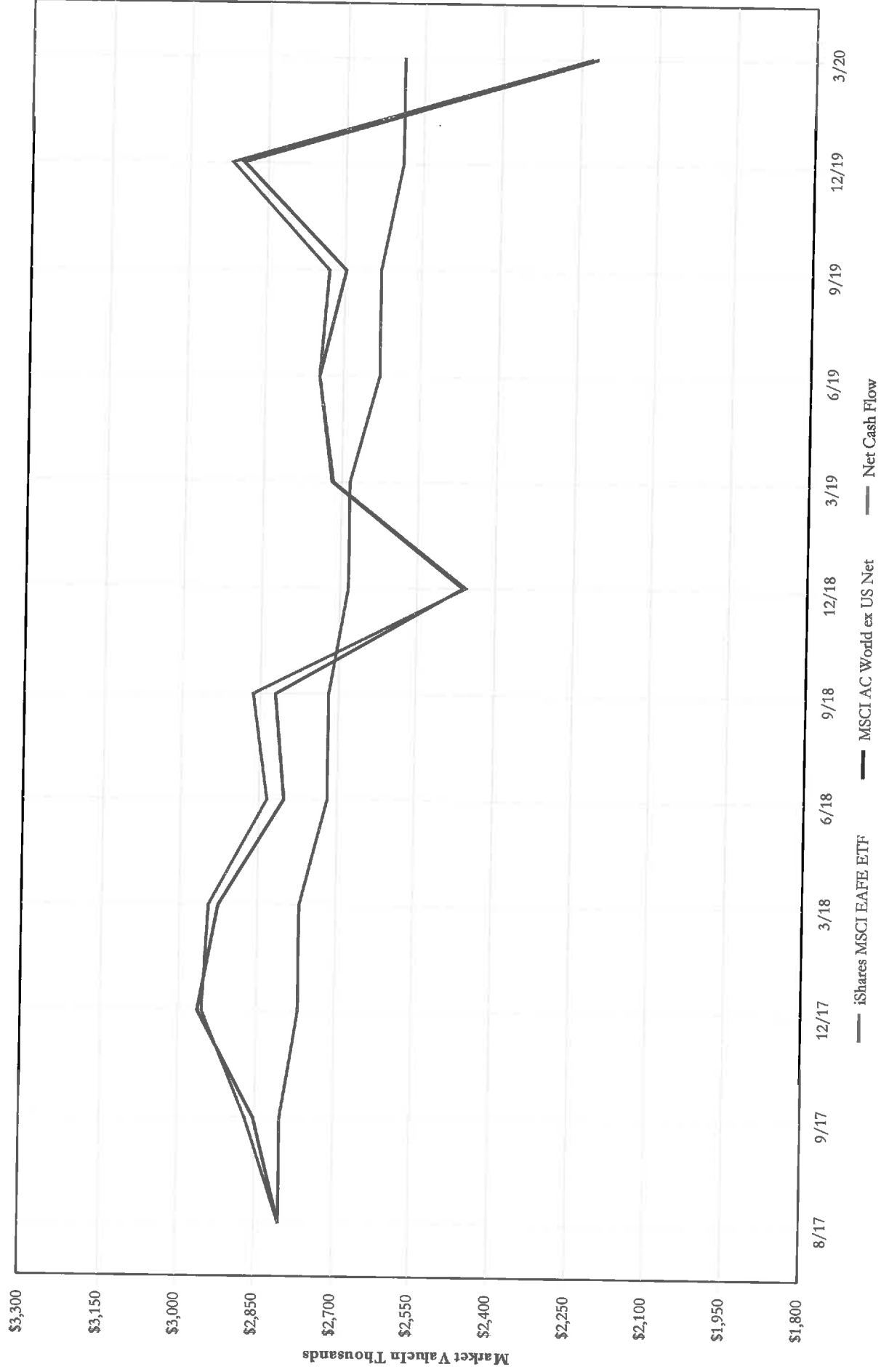


## Asset Growth (\$000)

|                        | Current Quarter | YTD   | 1 Year | Since Inception | Inception Date |
|------------------------|-----------------|-------|--------|-----------------|----------------|
| iShares MSCI EAFE ETF  | 2,916           | 2,916 | 2,716  | 2,801           | 09/01/2017     |
| Beginning Market Value | -               | -     | -93    | -211            |                |
| Net Contributions      | -686            | -686  | -393   | -361            |                |
| Gain/Loss              | 2,230           | 2,230 | 2,230  | 2,230           |                |
| Ending Market Value    |                 |       |        |                 |                |

Actual inception 8/9/2017

Sources of Portfolio Growth



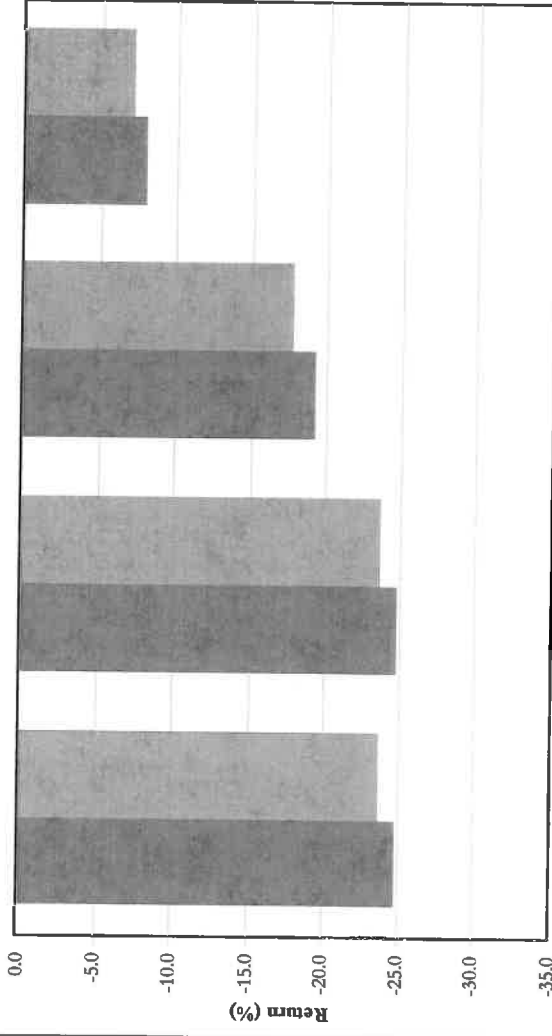
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return       | Unit Value   |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|---------------|--------------|
| Aug-2017       | -                                    | -                           | -                                  | 2,801                             | N/A           | 100.00       |
| Sep-2017       | 2,801                                | -                           | 67                                 | 2,868                             | 2.39          | 102.39       |
| Dec-2017       | 2,868                                | -33                         | 118                                | 2,954                             | 4.13          | 106.63       |
| Mar-2018       | 2,954                                | -                           | -9                                 | 2,944                             | -0.32         | 106.29       |
| Jun-2018       | 2,944                                | -51                         | -61                                | 2,832                             | -2.07         | 104.09       |
| Sep-2018       | 2,832                                | -                           | 32                                 | 2,864                             | 1.12          | 105.26       |
| Dec-2018       | 2,864                                | -34                         | -372                               | 2,458                             | -13.01        | 91.56        |
| Mar-2019       | 2,458                                | -                           | 258                                | 2,716                             | 10.49         | 101.17       |
| Jun-2019       | 2,716                                | -53                         | 82                                 | 2,744                             | 3.04          | 104.24       |
| Sep-2019       | 2,744                                | -                           | -15                                | 2,729                             | -0.54         | 103.68       |
| Dec-2019       | 2,729                                | -39                         | 226                                | 2,916                             | 8.29          | 112.28       |
| Mar-2020       | 2,916                                | -                           | -686                               | 2,230                             | -23.53        | 85.86        |
|                | <b>2,801</b>                         | <b>-211</b>                 | <b>-361</b>                        | <b>2,230</b>                      | <b>-14.14</b> | <b>85.86</b> |

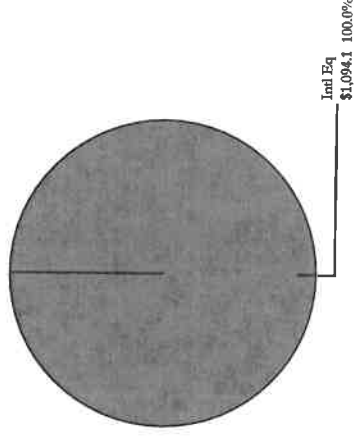
# Galveston Employees Retirement - iShares MSCI Emerging Mkts ETF

as of March 31, 2020

## Portfolio Performance (%)

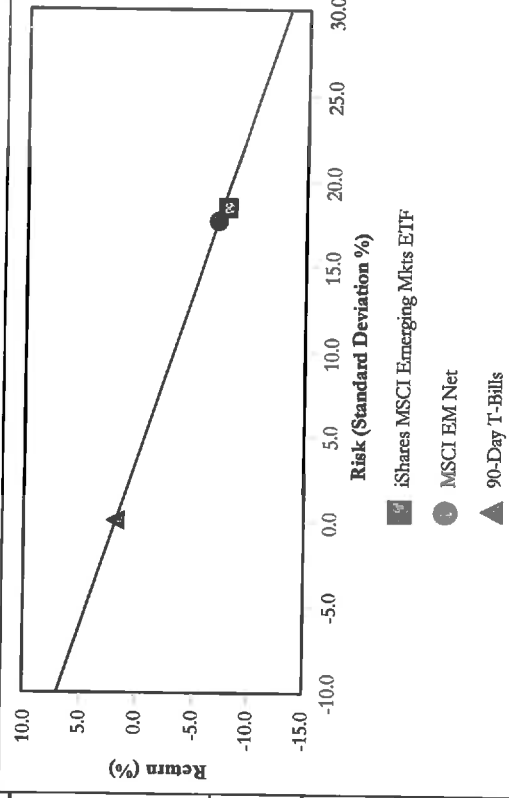


## Asset Allocation (\$000)



## Portfolio Characteristics vs. MSCI EM Net Since Inception

|                                | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|--------------------------------|------|-------|-----------|--------------|----------------|
| iShares MSCI Emerging Mkts ETF | 1.03 | -0.59 | 0.97      | -0.45        | 09/01/2017     |



## Asset Growth (\$000)

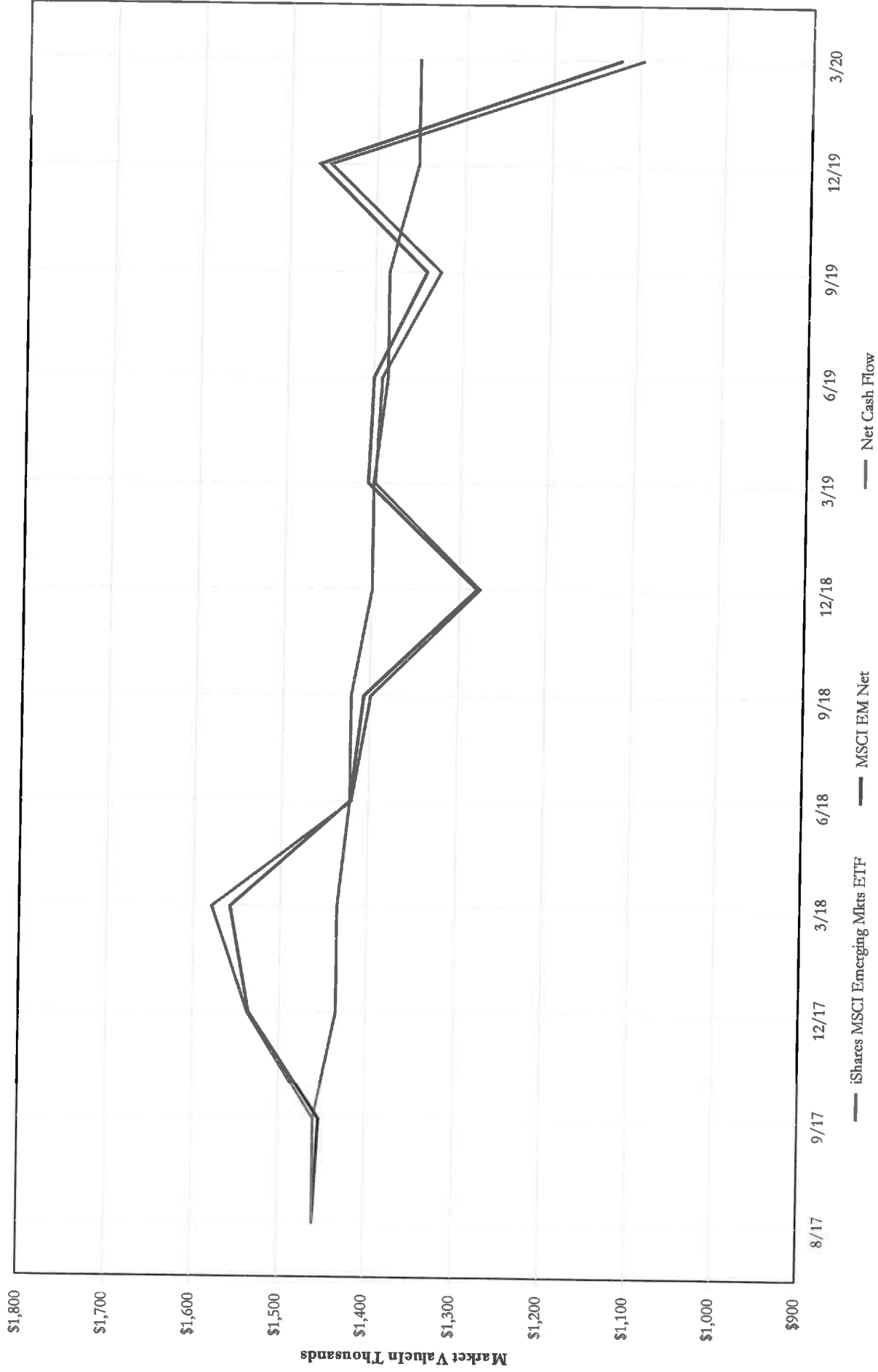
|                                | Current Quarter | YTD   | 1 Year | Since Inception | Inception Date |
|--------------------------------|-----------------|-------|--------|-----------------|----------------|
| iShares MSCI Emerging Mkts ETF | 1,453           | 1,453 | 1,398  | 1,460           | 09/01/2017     |
| Beginning Market Value         |                 |       |        | -46             |                |
| Net Contributions              |                 |       | -258   | -259            |                |
| Gain/Loss                      |                 |       | 1,094  | 1,094           |                |
| Ending Market Value            | 1,453           | 1,453 | 1,398  | 1,460           |                |

Actual inception 8/4/2017

# Galveston Employees Retirement - iShares MSCI Emerging Mkts ETF

as of March 31, 2020

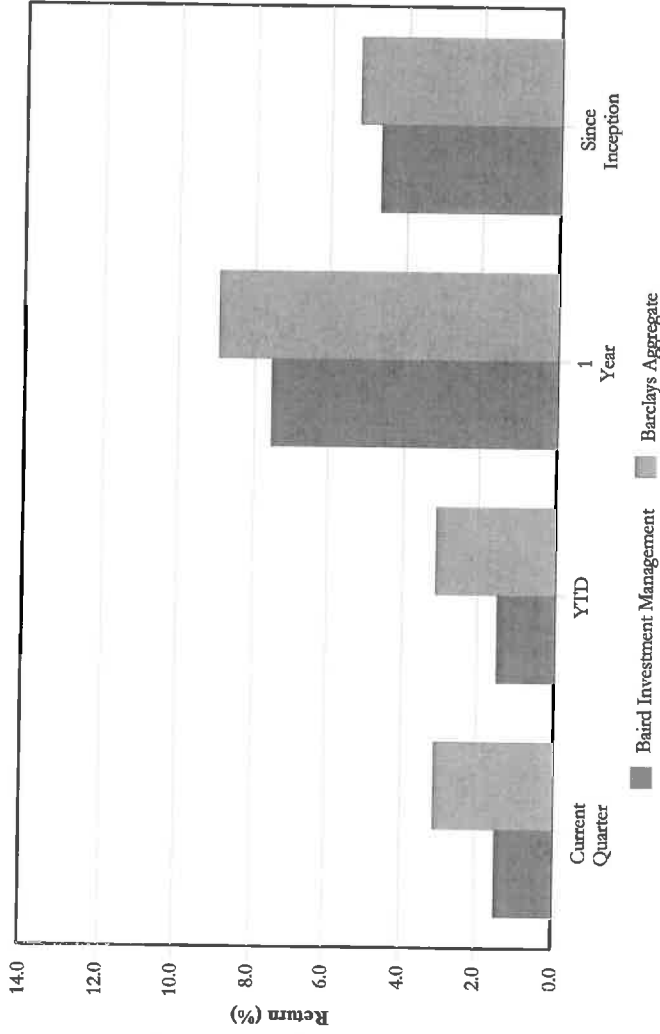
## Sources of Portfolio Growth



## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return       | Unit Value   |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|---------------|--------------|
| Aug-2017       | -                                    | -                           | -                                  | 1,460                             | N/A           | 100.00       |
| Sep-2017       | 1,460                                | -                           | -                                  | 1,460                             | 0.02          | 100.02       |
| Dec-2017       | 1,460                                | -26                         | 104                                | 1,538                             | 7.14          | 107.16       |
| Mar-2018       | 1,538                                | -                           | 41                                 | 1,579                             | 2.64          | 109.99       |
| Jun-2018       | 1,579                                | -12                         | -147                               | 1,420                             | -9.33         | 99.72        |
| Sep-2018       | 1,420                                | -                           | -20                                | 1,400                             | -1.39         | 98.34        |
| Dec-2018       | 1,400                                | -23                         | -102                               | 1,275                             | -7.29         | 91.16        |
| Mar-2019       | 1,275                                | -                           | 123                                | 1,398                             | 9.67          | 99.98        |
| Jun-2019       | 1,398                                | -13                         | 6                                  | 1,391                             | 0.44          | 100.42       |
| Sep-2019       | 1,391                                | -                           | -65                                | 1,325                             | -4.70         | 95.70        |
| Dec-2019       | 1,325                                | -32                         | 161                                | 1,453                             | 12.18         | 107.36       |
| Mar-2020       | 1,453                                | -                           | -359                               | 1,094                             | -24.72        | 80.82        |
|                | <b>1,460</b>                         | <b>-107</b>                 | <b>-259</b>                        | <b>1,094</b>                      | <b>-19.18</b> | <b>80.82</b> |

## Portfolio Performance (%)

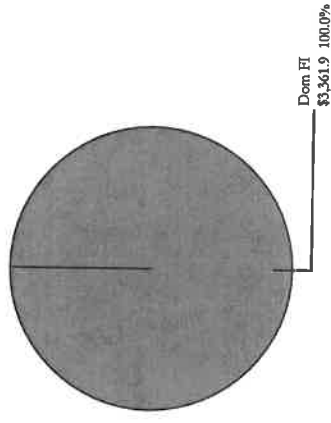


|                             |                 |      |     |      |        |      |                 |      |                |            |
|-----------------------------|-----------------|------|-----|------|--------|------|-----------------|------|----------------|------------|
| Baird Investment Management | Current Quarter | 1.49 | YTD | 1.49 | 1 Year | 7.54 | Since Inception | 4.69 | Inception Date | 12/01/2017 |
| Barclays Aggregate          | Current Quarter | 3.15 | YTD | 3.15 | 1 Year | 8.93 | Since Inception | 5.24 | Inception Date | 12/01/2017 |

## Asset Growth (\$000)

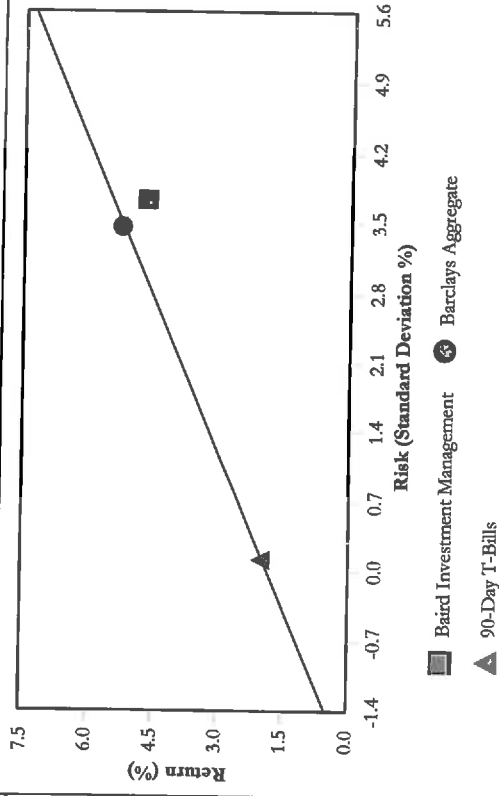
|                             |                 |       |       |       |        |       |                 |       |                |            |
|-----------------------------|-----------------|-------|-------|-------|--------|-------|-----------------|-------|----------------|------------|
| Baird Investment Management | Current Quarter | 3,332 | YTD   | 3,332 | 1 Year | 3,213 | Since Inception | 3,225 | Inception Date | 12/01/2017 |
| Beginning Market Value      |                 | -20   | -20   | -20   | -92    | -211  |                 |       |                |            |
| Net Contributions           |                 | 50    | 50    | 240   | 240    | 348   |                 |       |                |            |
| Gain/Loss                   |                 | 3,362 | 3,362 | 3,362 | 3,362  | 3,362 |                 |       |                |            |
| Ending Market Value         |                 |       |       |       |        |       |                 |       |                |            |

## Asset Allocation (\$000)

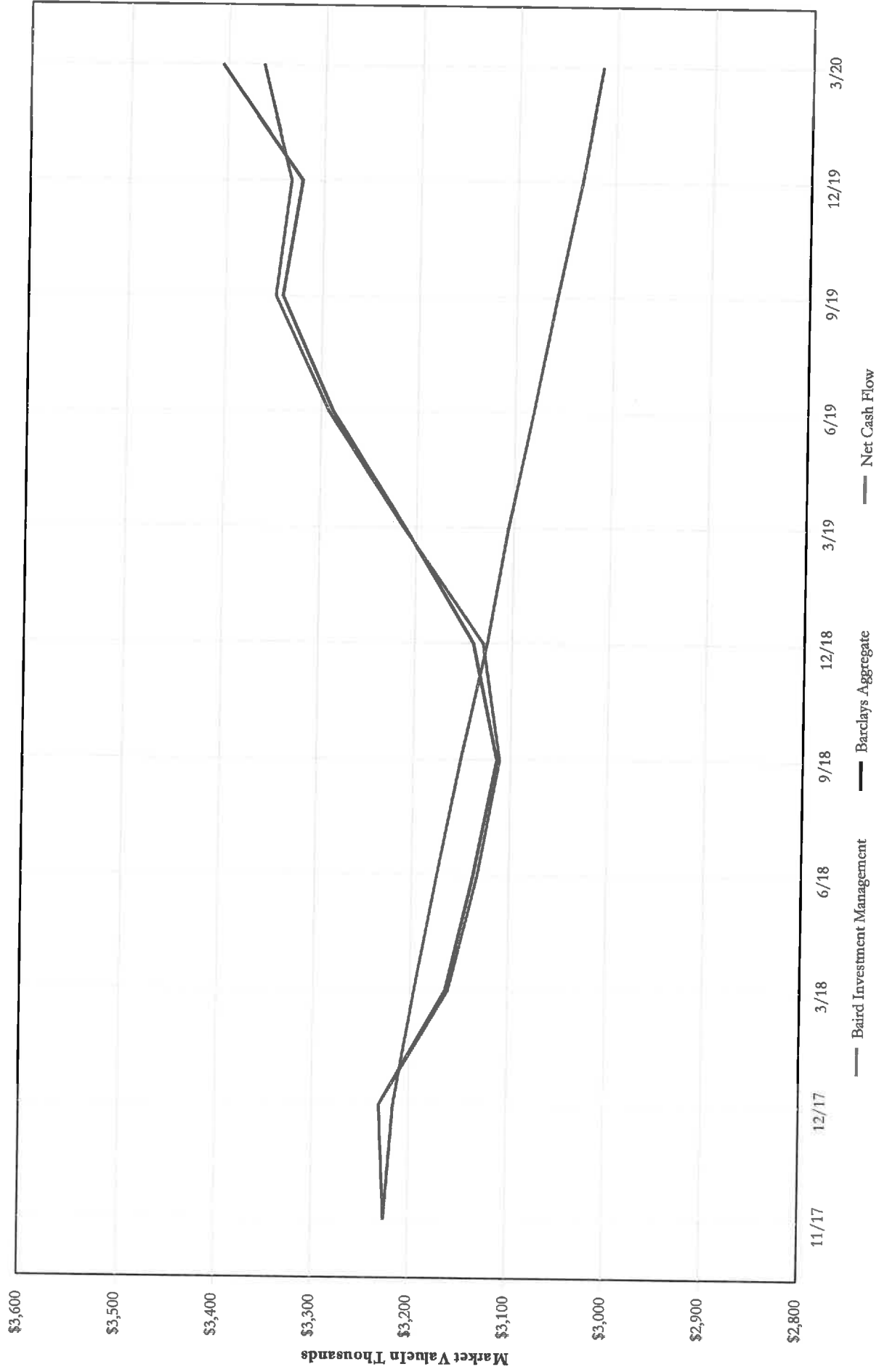


## Portfolio Characteristics vs. Barclays Aggregate Since Inception

|                             |      |      |       |       |           |      |              |      |                |            |
|-----------------------------|------|------|-------|-------|-----------|------|--------------|------|----------------|------------|
| Baird Investment Management | Beta | 1.04 | Alpha | -0.72 | R-Squared | 0.92 | Sharpe Ratio | 0.73 | Inception Date | 12/01/2017 |
|-----------------------------|------|------|-------|-------|-----------|------|--------------|------|----------------|------------|



## Sources of Portfolio Growth



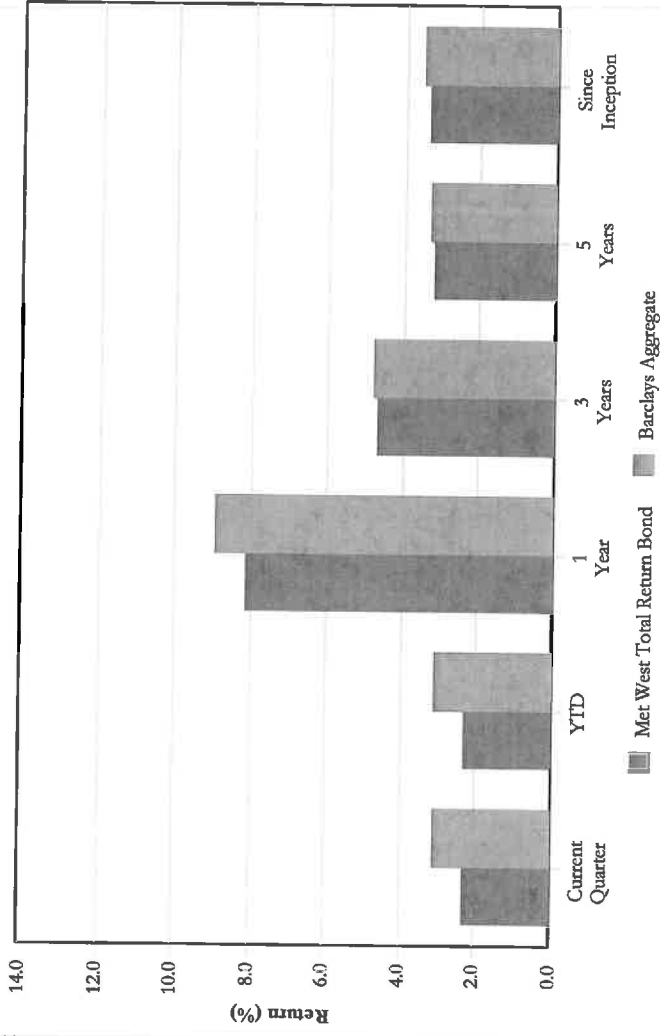
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|---------------|
| Nov-2017       | -                                    | -                           | -                                  | 3,225                             | N/A          | 100.00        |
| Dec-2017       | 3,225                                | -9                          | 15                                 | 3,231                             | 0.47         | 100.47        |
| Mar-2018       | 3,231                                | -19                         | -49                                | 3,163                             | -1.52        | 98.94         |
| Jun-2018       | 3,163                                | -22                         | -8                                 | 3,133                             | -0.24        | 98.70         |
| Sep-2018       | 3,133                                | -23                         | 2                                  | 3,112                             | 0.07         | 98.77         |
| Dec-2018       | 3,112                                | -26                         | 43                                 | 3,130                             | 1.41         | 100.16        |
| Mar-2019       | 3,130                                | -20                         | 103                                | 3,213                             | 3.32         | 103.48        |
| Jun-2019       | 3,213                                | -24                         | 101                                | 3,291                             | 3.16         | 106.75        |
| Sep-2019       | 3,291                                | -23                         | 79                                 | 3,347                             | 2.41         | 109.33        |
| Dec-2019       | 3,347                                | -25                         | 10                                 | 3,332                             | 0.30         | 109.65        |
| Mar-2020       | 3,332                                | -20                         | 50                                 | 3,362                             | 1.49         | 111.29        |
|                | <b>3,225</b>                         | <b>-211</b>                 | <b>348</b>                         | <b>3,362</b>                      | <b>11.29</b> | <b>111.29</b> |

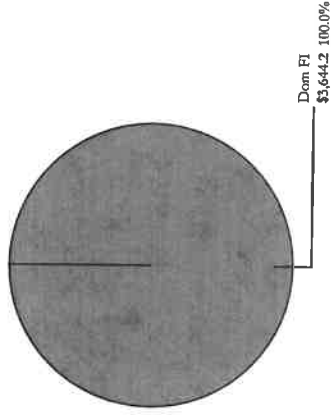
# Galveston Employees Retirement - Met West Total Return Bond

as of March 31, 2020

## Portfolio Performance (%)

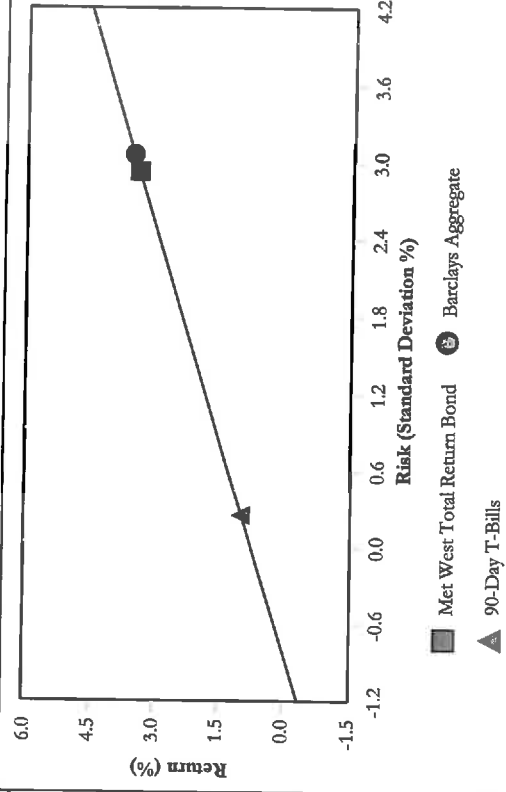


## Asset Allocation (\$000)



## Portfolio Characteristics vs. Barclays Aggregate Since Inception

|                            | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|----------------------------|------|-------|-----------|--------------|----------------|
| Met West Total Return Bond | 0.94 | 0.06  | 0.97      | 0.84         | 07/01/2014     |

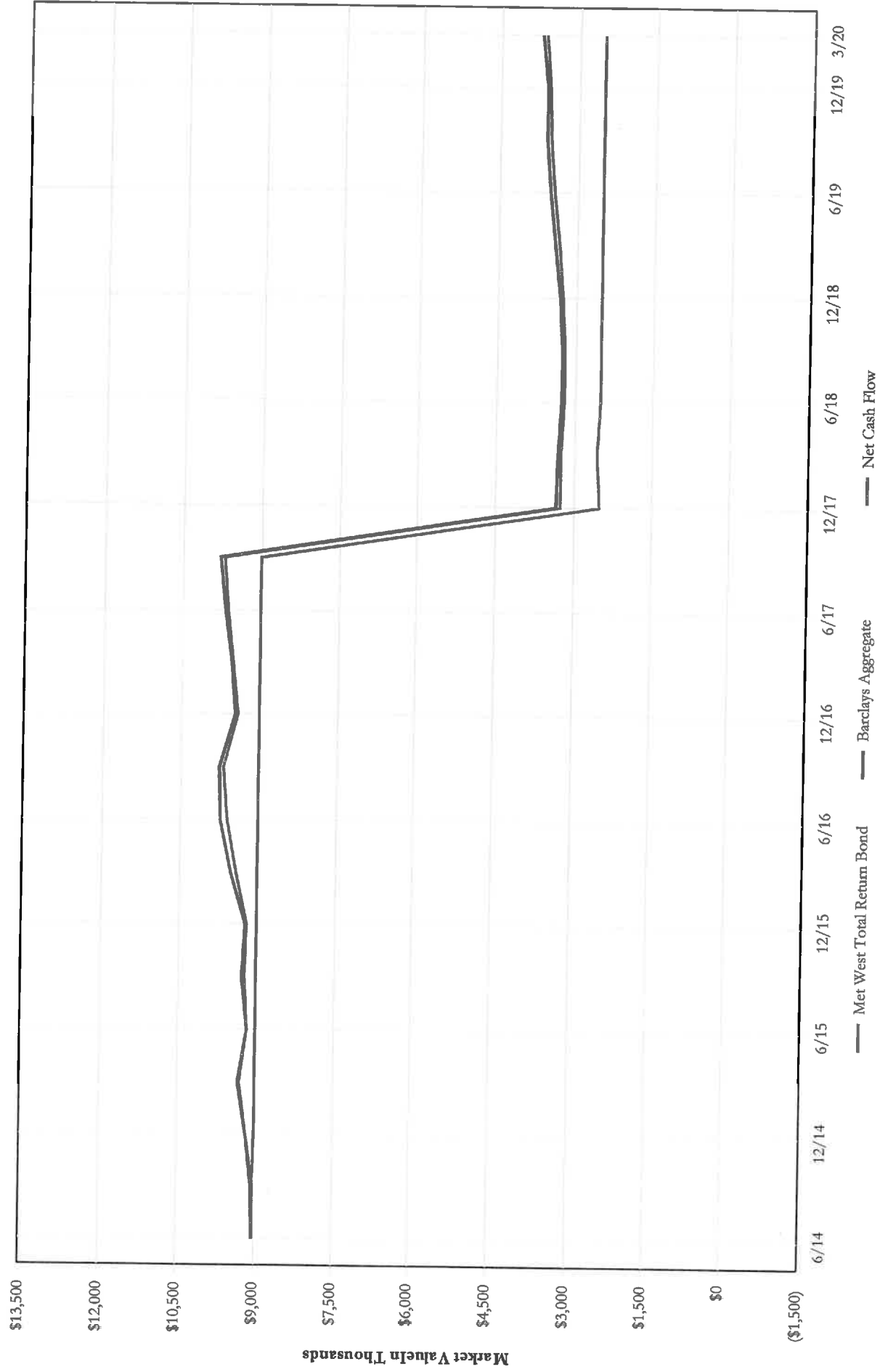


## Asset Growth (\$000)

|                            | Current Quarter | YTD   | 1 Year | 3 Years | 5 Years | Since Inception | Inception Date |
|----------------------------|-----------------|-------|--------|---------|---------|-----------------|----------------|
| Met West Total Return Bond | 3,561           | 3,561 | 3,369  | 9,494   | 9,285   | 9,014           | 07/01/2014     |
| Beginning Market Value     | -               | -     | -      | -6,464  | -6,464  | -6,489          |                |
| Net Contributions          | 83              | 83    | 275    | 614     | 823     | 1,119           |                |
| Gain/Loss                  | 3,644           | 3,644 | 3,644  | 3,644   | 3,644   | 3,644           |                |
| Ending Market Value        | 3,644           | 3,644 | 3,644  | 3,644   | 3,644   | 3,644           |                |

Actual inception 5/16/2014

Sources of Portfolio Growth



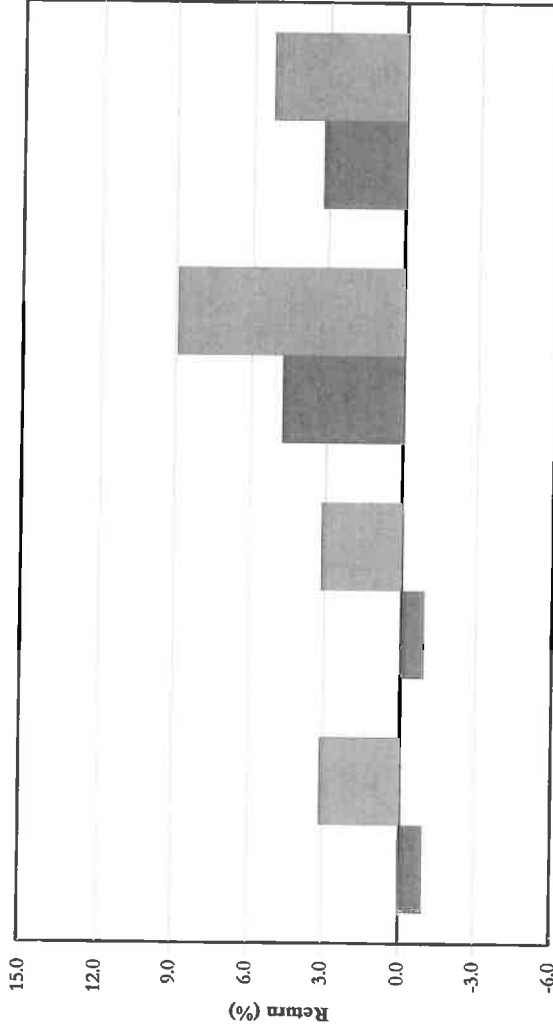
## Galveston Employees Retirement - Met West Total Return Bond

as of March 31, 2020

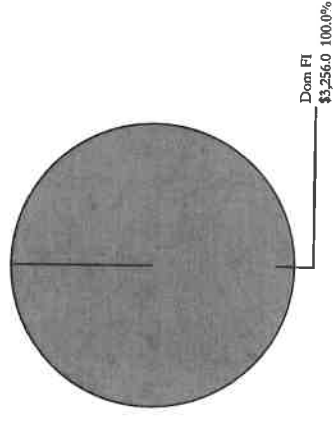
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|---------------|
| Jun-2014       | -                                    | -                           | -                                  | 9,014                             | N/A          | 100.00        |
| Sep-2014       | 9,014                                | -                           | 28                                 | 9,042                             | 0.31         | 100.31        |
| Dec-2014       | 9,042                                | -25                         | 140                                | 9,157                             | 1.55         | 101.87        |
| Mar-2015       | 9,157                                | -                           | 128                                | 9,285                             | 1.40         | 103.29        |
| Jun-2015       | 9,285                                | -                           | -124                               | 9,160                             | -1.34        | 101.91        |
| Sep-2015       | 9,160                                | -                           | 60                                 | 9,220                             | 0.65         | 102.57        |
| Dec-2015       | 9,220                                | -                           | -37                                | 9,183                             | -0.40        | 102.16        |
| Mar-2016       | 9,183                                | -                           | 223                                | 9,406                             | 2.43         | 104.64        |
| Jun-2016       | 9,406                                | -                           | 187                                | 9,593                             | 1.98         | 106.72        |
| Sep-2016       | 9,593                                | -                           | 71                                 | 9,664                             | 0.74         | 107.51        |
| Dec-2016       | 9,664                                | -                           | -258                               | 9,407                             | -2.67        | 104.64        |
| Mar-2017       | 9,407                                | -                           | 87                                 | 9,494                             | 0.93         | 105.61        |
| Jun-2017       | 9,494                                | -                           | 117                                | 9,611                             | 1.23         | 106.92        |
| Sep-2017       | 9,611                                | -                           | 84                                 | 9,694                             | 0.87         | 107.85        |
| Dec-2017       | 9,694                                | -6,451                      | 29                                 | 3,272                             | 0.51         | 108.39        |
| Mar-2018       | 3,272                                | 42                          | -41                                | 3,272                             | -1.26        | 107.02        |
| Jun-2018       | 3,272                                | -54                         | -4                                 | 3,214                             | -0.12        | 106.90        |
| Sep-2018       | 3,214                                | -                           | 1                                  | 3,216                             | 0.04         | 106.94        |
| Dec-2018       | 3,216                                | -                           | 49                                 | 3,265                             | 1.53         | 108.57        |
| Mar-2019       | 3,265                                | -                           | 104                                | 3,369                             | 3.20         | 112.04        |
| Jun-2019       | 3,369                                | -                           | 108                                | 3,477                             | 3.20         | 115.63        |
| Sep-2019       | 3,477                                | -                           | 78                                 | 3,555                             | 2.24         | 118.22        |
| Dec-2019       | 3,555                                | -                           | 7                                  | 3,561                             | 0.19         | 118.44        |
| Mar-2020       | 3,561                                | -                           | 83                                 | 3,644                             | 2.32         | 121.19        |
|                | <b>9,014</b>                         | <b>-6,489</b>               | <b>1,119</b>                       | <b>3,644</b>                      | <b>21.19</b> | <b>121.19</b> |

## Portfolio Performance (%)

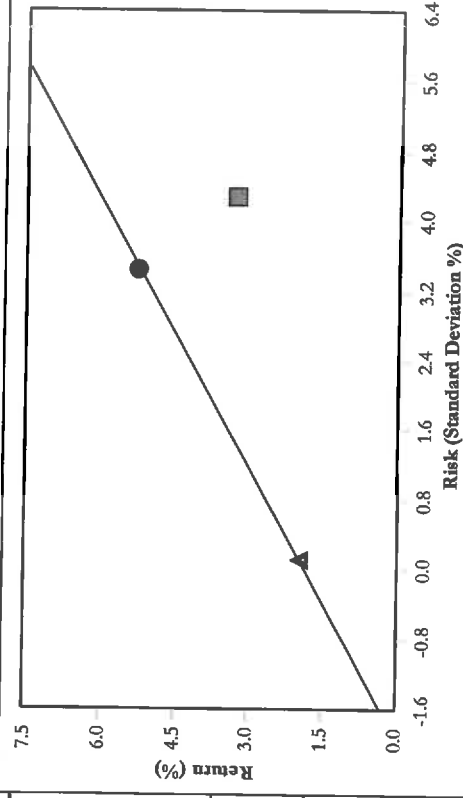


## Asset Allocation (\$000)



## Portfolio Characteristics vs. Barclays Aggregate Since Inception

|           | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|-----------|------|-------|-----------|--------------|----------------|
| TIAA CREF | 1.03 | -1.96 | 0.68      | 0.32         | 12/01/2017     |

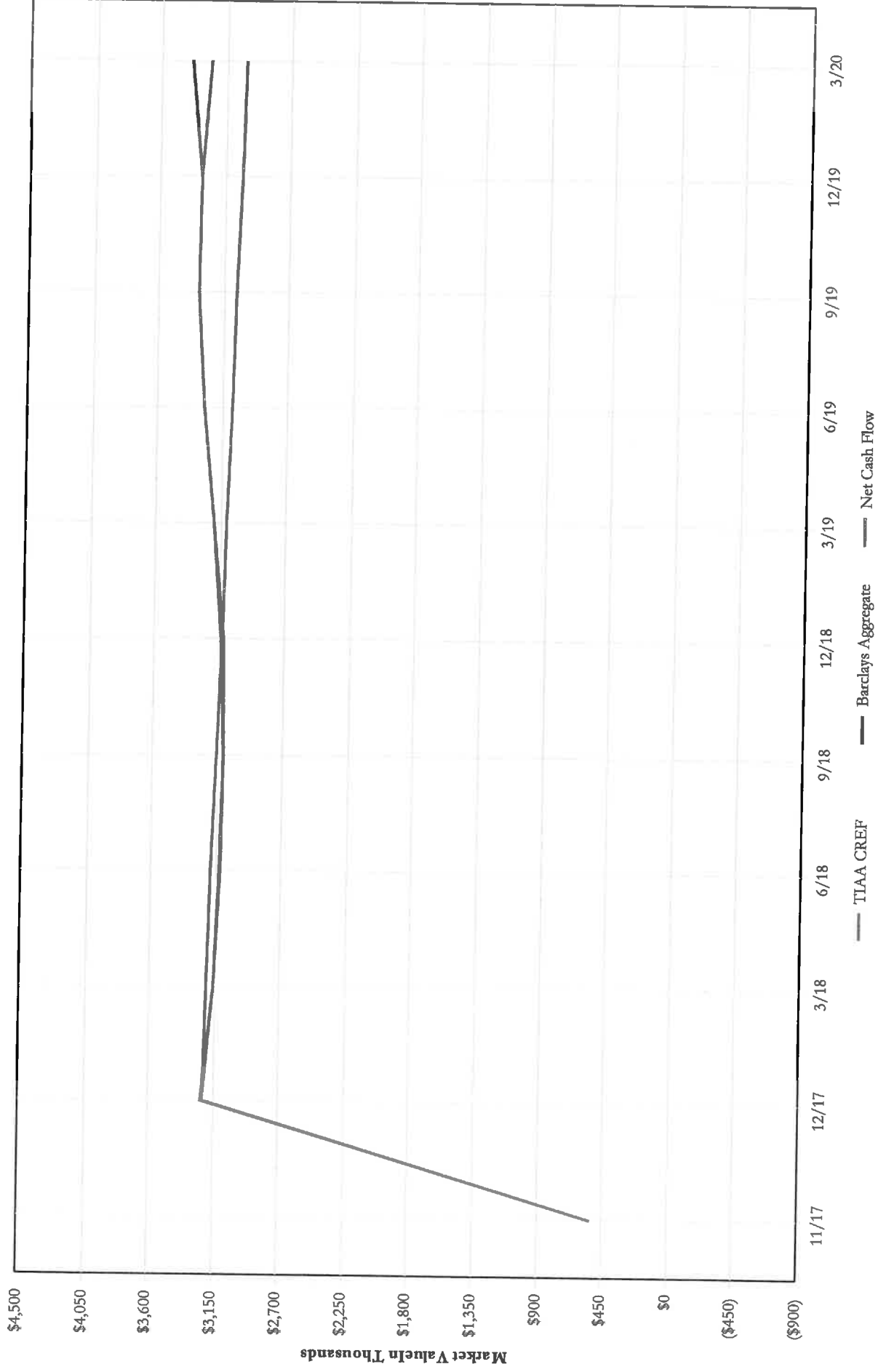


## Asset Growth (\$000)

|                        | Current Quarter | YTD   | 1 Year | Since Inception | Inception Date |
|------------------------|-----------------|-------|--------|-----------------|----------------|
| TIAA CREF              | 3,309           | 3,309 | 3,198  | 530             | 12/01/2017     |
| Beginning Market Value | -23             | -23   | -94    | 2,482           |                |
| Net Contributions      | -30             | -30   | 152    | 244             |                |
| Gain/Loss              | 3,256           | 3,256 | 3,256  | 3,256           |                |
| Ending Market Value    |                 |       |        |                 |                |

Actual inception 11/20/2017

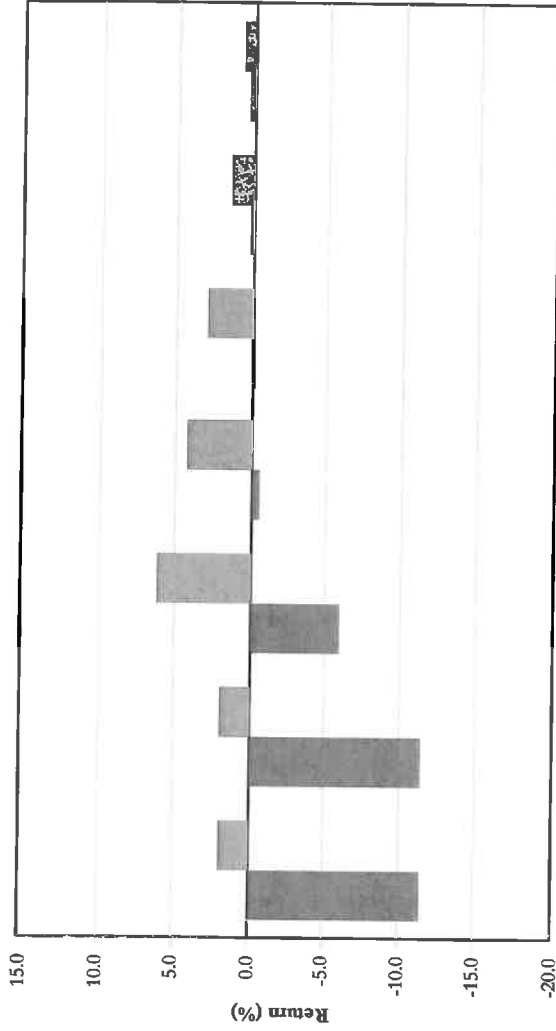
## Sources of Portfolio Growth



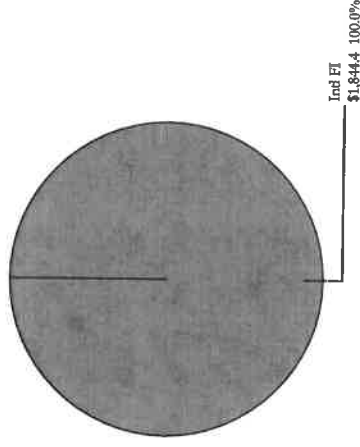
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return     | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|-------------|---------------|
| Nov-2017       | -                                    | -                           | -                                  | 530                               | N/A         | 100.00        |
| Dec-2017       | 530                                  | 2,698                       | -8                                 | 3,220                             | -0.31       | 99.69         |
| Mar-2018       | 3,220                                | -22                         | -43                                | 3,155                             | -1.33       | 98.37         |
| Jun-2018       | 3,155                                | -24                         | -10                                | 3,121                             | -0.31       | 98.06         |
| Sep-2018       | 3,121                                | -25                         | 11                                 | 3,108                             | 0.35        | 98.40         |
| Dec-2018       | 3,108                                | -25                         | 35                                 | 3,117                             | 1.13        | 99.52         |
| Mar-2019       | 3,117                                | -26                         | 107                                | 3,198                             | 3.44        | 102.94        |
| Jun-2019       | 3,198                                | -25                         | 99                                 | 3,272                             | 3.12        | 106.15        |
| Sep-2019       | 3,272                                | -22                         | 74                                 | 3,325                             | 2.28        | 108.57        |
| Dec-2019       | 3,325                                | -24                         | 8                                  | 3,309                             | 0.23        | 108.83        |
| Mar-2020       | 3,309                                | -23                         | -30                                | 3,256                             | -0.91       | 107.83        |
|                | <b>530</b>                           | <b>2,482</b>                | <b>244</b>                         | <b>3,256</b>                      | <b>7.83</b> | <b>107.83</b> |

## Portfolio Performance (%)

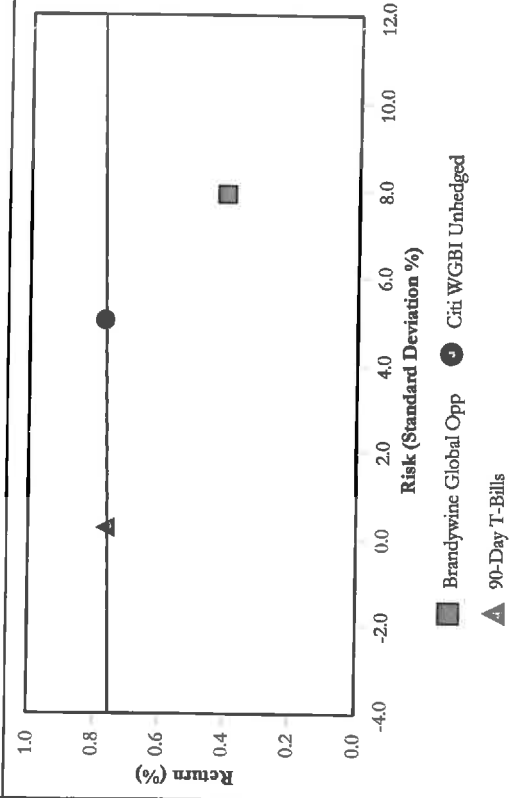


## Asset Allocation (\$000)



## Portfolio Characteristics vs. Citi WGBI Unhedged Since Inception

|                       | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|-----------------------|------|-------|-----------|--------------|----------------|
| Brandywine Global Opp | 1.03 | -0.20 | 0.43      | -0.01        | 10/01/2012     |

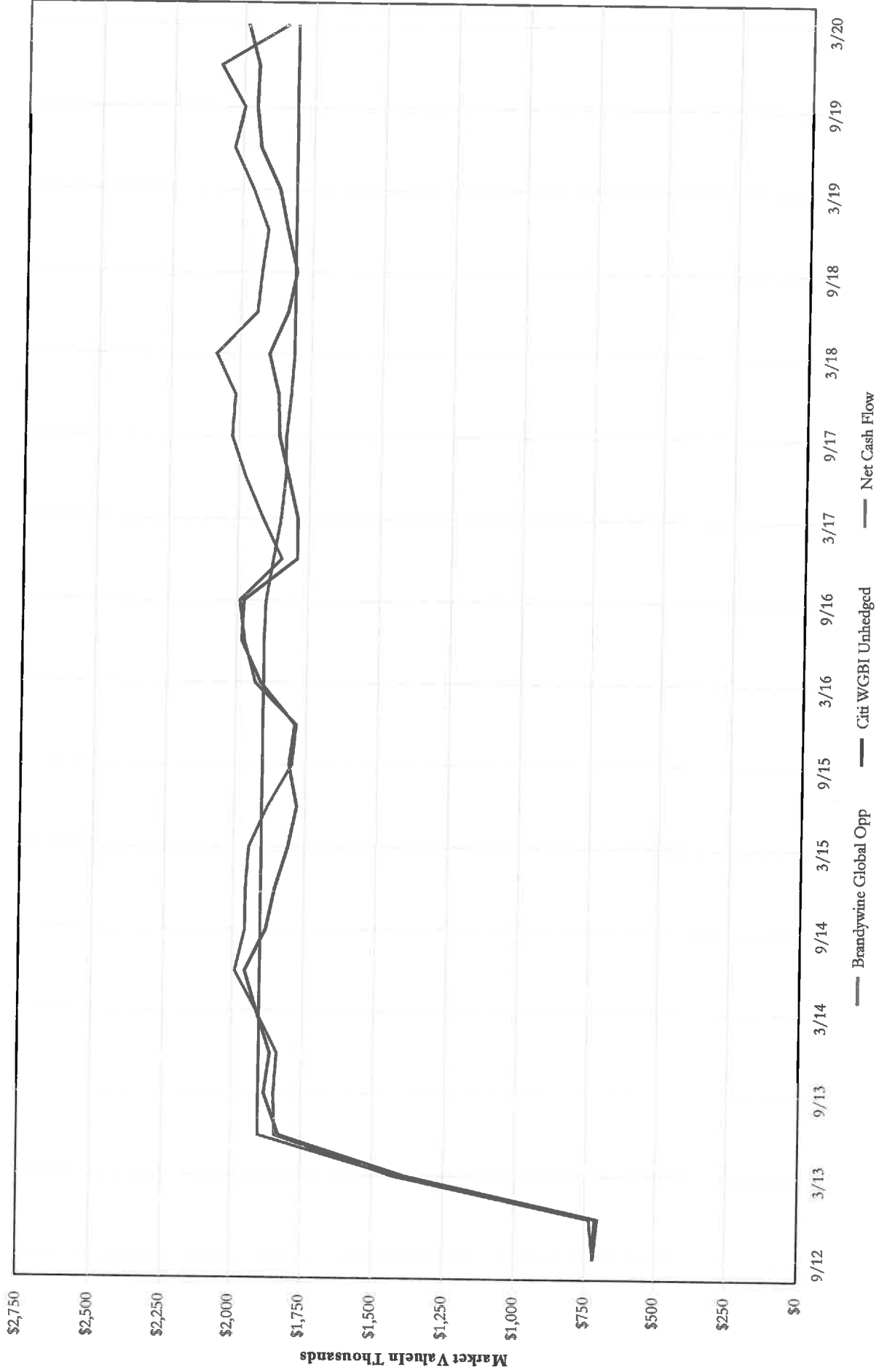


## Asset Growth (\$000)

|                        | Current Quarter | YTD   | 1 Year | 3 Years | 5 Years | 7 Years | Since Inception |
|------------------------|-----------------|-------|--------|---------|---------|---------|-----------------|
| Brandywine Global Opp  | 2,081           | 2,081 | 1,963  | 1,914   | 1,948   | 1,426   | 720             |
| Beginning Market Value | -               | -     | -      | -42     | -96     | 397     | 1,089           |
| Net Contributions      | -236            | -236  | -118   | -28     | -8      | 22      | 36              |
| Gain/Loss              | 1,844           | 1,844 | 1,844  | 1,844   | 1,844   | 1,844   | 1,844           |
| Ending Market Value    | 1,844           | 1,844 | 1,844  | 1,844   | 1,844   | 1,844   | 1,844           |

Actual inception 8/30/2012

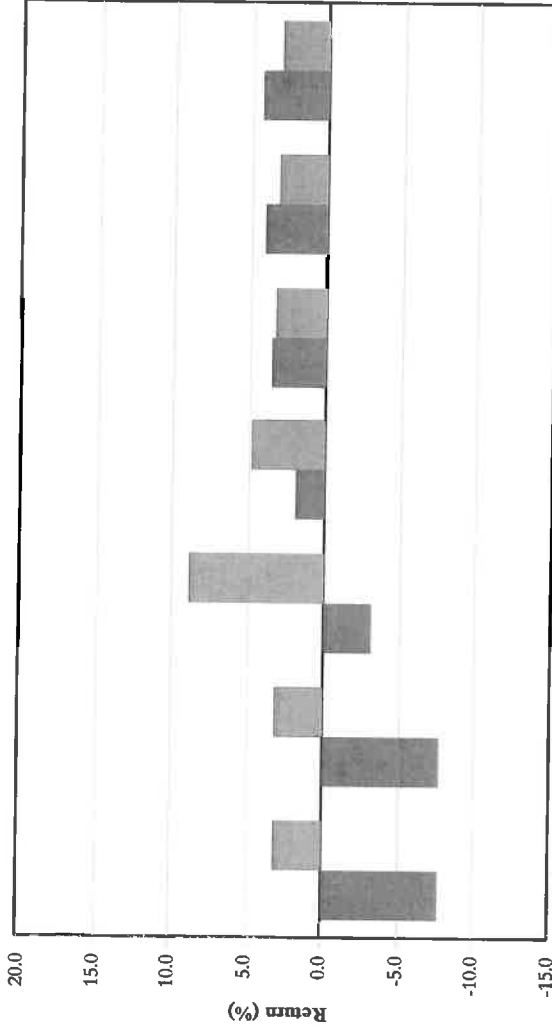
Sources of Portfolio Growth



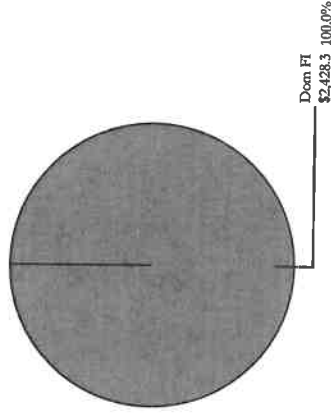
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return     | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|-------------|---------------|
| Sep-2012       | -                                    | -                           | -                                  | 720                               | N/A         | 100.00        |
| Dec-2012       | 720                                  | -4                          | 20                                 | 735                               | 2.75        | 102.75        |
| Mar-2013       | 735                                  | 696                         | -6                                 | 1,426                             | -0.91       | 101.82        |
| Jun-2013       | 1,426                                | 492                         | -71                                | 1,847                             | -3.52       | 98.23         |
| Sep-2013       | 1,847                                | -                           | -                                  | 1,848                             | 0.03        | 98.26         |
| Dec-2013       | 1,848                                | -                           | -9                                 | 1,838                             | -0.50       | 97.76         |
| Mar-2014       | 1,838                                | -                           | 75                                 | 1,914                             | 4.09        | 101.76        |
| Jun-2014       | 1,914                                | -                           | 81                                 | 1,995                             | 4.24        | 106.08        |
| Sep-2014       | 1,995                                | -                           | -39                                | 1,956                             | -1.94       | 104.02        |
| Dec-2014       | 1,956                                | -                           | 2                                  | 1,958                             | 0.12        | 104.15        |
| Mar-2015       | 1,958                                | -                           | -11                                | 1,948                             | -0.54       | 103.58        |
| Jun-2015       | 1,948                                | -                           | -63                                | 1,884                             | -3.25       | 100.22        |
| Sep-2015       | 1,884                                | -                           | -84                                | 1,800                             | -4.48       | 95.73         |
| Dec-2015       | 1,800                                | -                           | -14                                | 1,786                             | -0.80       | 94.97         |
| Mar-2016       | 1,786                                | -                           | 150                                | 1,936                             | 8.40        | 102.94        |
| Jun-2016       | 1,936                                | -                           | 35                                 | 1,971                             | 1.83        | 104.82        |
| Sep-2016       | 1,971                                | -8                          | 28                                 | 1,991                             | 1.42        | 106.31        |
| Dec-2016       | 1,991                                | -21                         | -128                               | 1,843                             | -6.43       | 99.47         |
| Mar-2017       | 1,843                                | -26                         | 97                                 | 1,914                             | 5.28        | 104.73        |
| Jun-2017       | 1,914                                | -17                         | 78                                 | 1,975                             | 4.10        | 109.02        |
| Sep-2017       | 1,975                                | -                           | 53                                 | 2,028                             | 2.68        | 111.94        |
| Dec-2017       | 2,028                                | -14                         | 3                                  | 2,017                             | 0.17        | 112.13        |
| Mar-2018       | 2,017                                | -11                         | 79                                 | 2,086                             | 3.94        | 116.55        |
| Jun-2018       | 2,086                                | -                           | -142                               | 1,944                             | -6.79       | 108.64        |
| Sep-2018       | 1,944                                | -                           | -17                                | 1,927                             | -0.88       | 107.69        |
| Dec-2018       | 1,927                                | -                           | -21                                | 1,907                             | -1.07       | 106.54        |
| Mar-2019       | 1,907                                | -                           | 56                                 | 1,963                             | 2.93        | 109.66        |
| Jun-2019       | 1,963                                | -                           | 70                                 | 2,033                             | 3.59        | 113.60        |
| Sep-2019       | 2,033                                | -                           | -36                                | 1,997                             | -1.79       | 111.56        |
| Dec-2019       | 1,997                                | -                           | 84                                 | 2,081                             | 4.22        | 116.27        |
| Mar-2020       | 2,081                                | -                           | -236                               | 1,844                             | -11.36      | 103.05        |
|                | <b>720</b>                           | <b>1,089</b>                | <b>36</b>                          | <b>1,844</b>                      | <b>3.05</b> | <b>103.05</b> |

## Portfolio Performance (%)

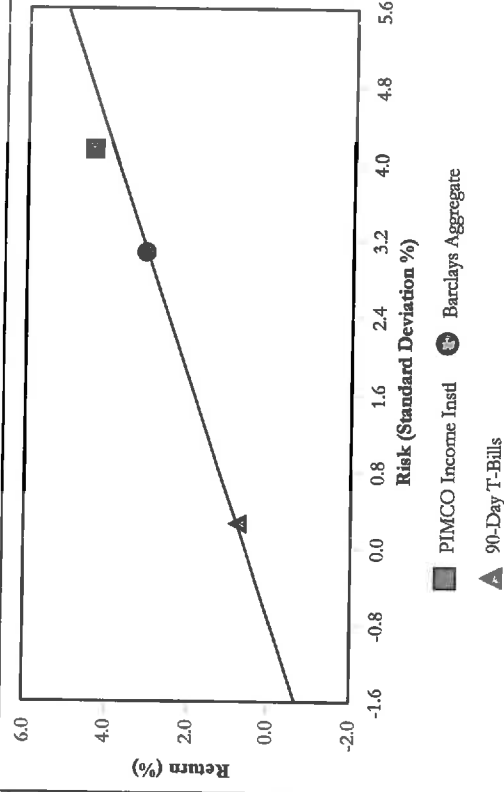


## Asset Allocation (\$000)



## Portfolio Characteristics vs. Barclays Aggregate Since Inception

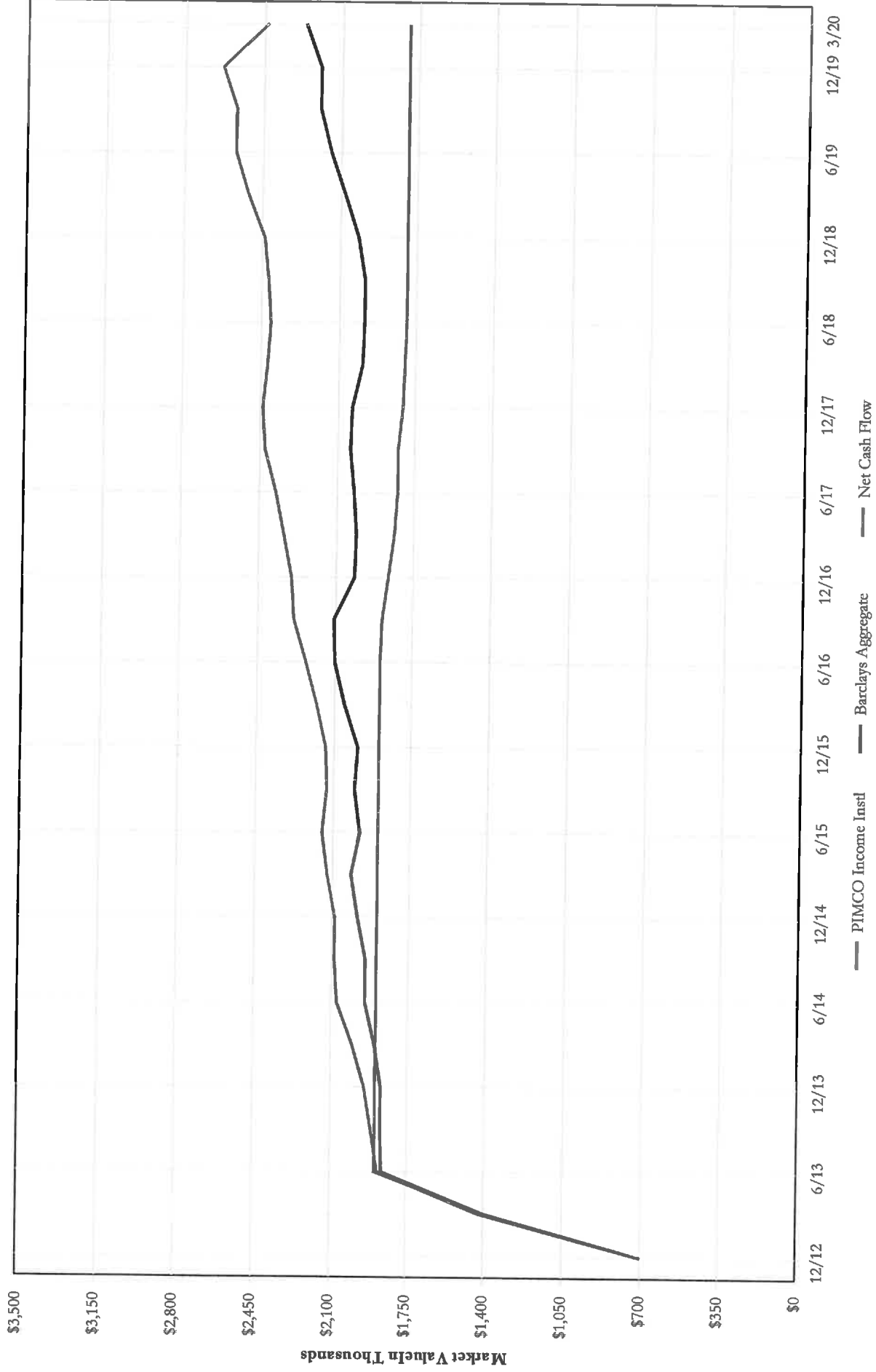
|                    | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|--------------------|------|-------|-----------|--------------|----------------|
| PIMCO Income Instl | 0.40 | 3.21  | 0.09      | 0.86         | 01/01/2013     |



## Asset Growth (\$000)

|                        | Current Quarter | YTD   | 1 Year | 3 Years | 5 Years | 7 Years | Since Inception | Inception Date |
|------------------------|-----------------|-------|--------|---------|---------|---------|-----------------|----------------|
| PIMCO Income Instl     | 2,630           | 2,630 | 2,508  | 2,336   | 2,125   | 1,426   | 701             | 01/01/2013     |
| Beginning Market Value |                 |       |        |         |         |         |                 |                |
| Net Contributions      | -202            | -202  | -79    | -46     | -100    | 396     | 1,096           |                |
| Gain/Loss              | 2,428           | 2,428 | 2,428  | 2,428   | 2,428   | 2,428   | 632             |                |
| Ending Market Value    |                 |       |        |         |         |         | 2,428           |                |

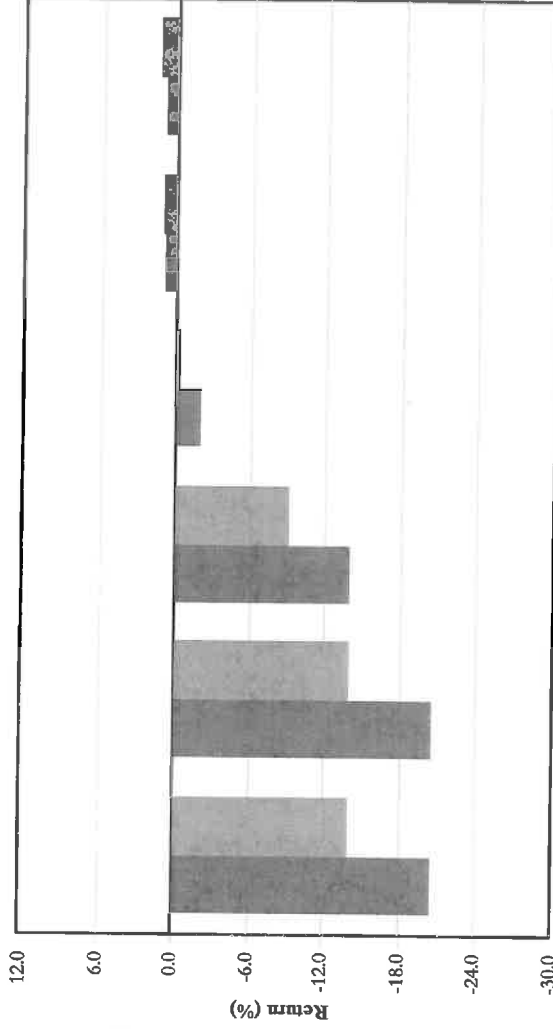
Sources of Portfolio Growth



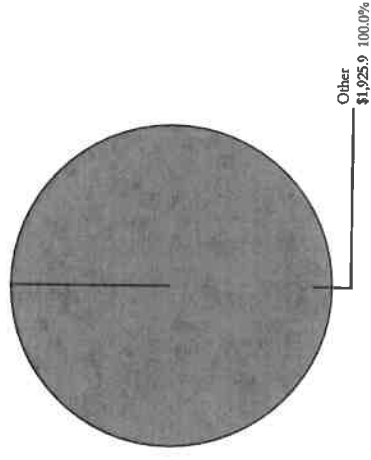
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return      | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|--------------|---------------|
| Dec-2012       | -                                    | -                           | -                                  | 701                               | N/A          | 100.00        |
| Mar-2013       | 701                                  | 700                         | 25                                 | 1,426                             | 3.08         | 103.08        |
| Jun-2013       | 1,426                                | 495                         | -39                                | 1,883                             | -1.55        | 101.48        |
| Sep-2013       | 1,883                                | -                           | 34                                 | 1,916                             | 1.79         | 103.29        |
| Dec-2013       | 1,916                                | -                           | 28                                 | 1,944                             | 1.48         | 104.82        |
| Mar-2014       | 1,944                                | -                           | 61                                 | 2,005                             | 3.11         | 108.08        |
| Jun-2014       | 2,005                                | -                           | 65                                 | 2,070                             | 3.25         | 111.60        |
| Sep-2014       | 2,070                                | -                           | 16                                 | 2,086                             | 0.76         | 112.44        |
| Dec-2014       | 2,086                                | -                           | -2                                 | 2,084                             | -0.11        | 112.32        |
| Mar-2015       | 2,084                                | -                           | 41                                 | 2,125                             | 1.96         | 114.53        |
| Jun-2015       | 2,125                                | -                           | 21                                 | 2,146                             | 1.00         | 115.67        |
| Sep-2015       | 2,146                                | -                           | -18                                | 2,128                             | -0.85        | 114.69        |
| Dec-2015       | 2,128                                | -                           | 10                                 | 2,138                             | 0.48         | 115.25        |
| Mar-2016       | 2,138                                | -                           | 39                                 | 2,177                             | 1.82         | 117.34        |
| Jun-2016       | 2,177                                | -                           | 53                                 | 2,230                             | 2.44         | 120.21        |
| Sep-2016       | 2,230                                | -8                          | 63                                 | 2,285                             | 2.81         | 123.59        |
| Dec-2016       | 2,285                                | -21                         | 32                                 | 2,296                             | 1.39         | 125.31        |
| Mar-2017       | 2,296                                | -26                         | 66                                 | 2,336                             | 2.88         | 128.92        |
| Jun-2017       | 2,336                                | -17                         | 53                                 | 2,372                             | 2.27         | 131.85        |
| Sep-2017       | 2,372                                | -                           | 50                                 | 2,422                             | 2.10         | 134.62        |
| Dec-2017       | 2,422                                | -14                         | 27                                 | 2,434                             | 1.10         | 136.10        |
| Mar-2018       | 2,434                                | -11                         | -5                                 | 2,419                             | -0.21        | 135.81        |
| Jun-2018       | 2,419                                | -4                          | -12                                | 2,402                             | -0.49        | 135.14        |
| Sep-2018       | 2,402                                | -                           | 14                                 | 2,416                             | 0.57         | 135.91        |
| Dec-2018       | 2,416                                | -                           | 18                                 | 2,434                             | 0.73         | 136.91        |
| Mar-2019       | 2,434                                | -                           | 74                                 | 2,508                             | 3.03         | 141.05        |
| Jun-2019       | 2,508                                | -                           | 60                                 | 2,568                             | 2.40         | 144.44        |
| Sep-2019       | 2,568                                | -                           | -3                                 | 2,565                             | -0.11        | 144.28        |
| Dec-2019       | 2,565                                | -                           | 65                                 | 2,630                             | 2.53         | 147.93        |
| Mar-2020       | 2,630                                | -                           | -202                               | 2,428                             | -7.66        | 136.59        |
|                | <b>701</b>                           | <b>1,096</b>                | <b>632</b>                         | <b>2,428</b>                      | <b>36.59</b> | <b>136.59</b> |

## Portfolio Performance (%)

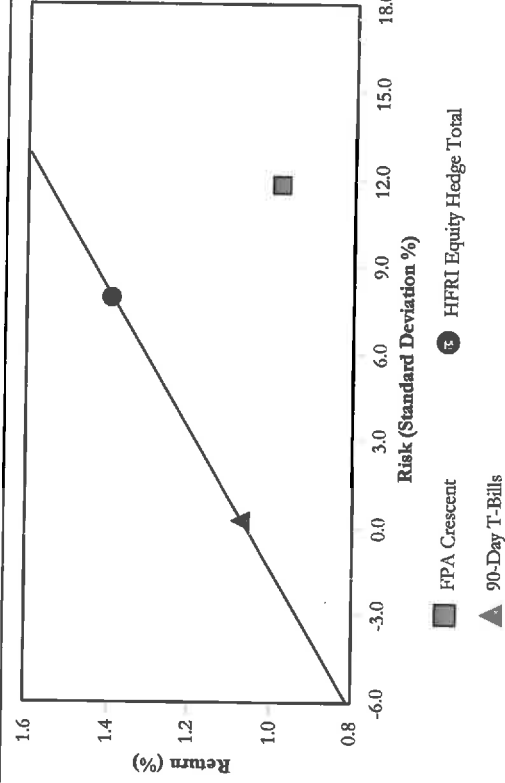


## Asset Allocation (\$000)



## Portfolio Characteristics vs. HFRI Equity Hedge Total Since Inception

|              | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|--------------|------|-------|-----------|--------------|----------------|
| FPA Crescent | 1.40 | -0.68 | 0.88      | 0.05         | 01/01/2015     |

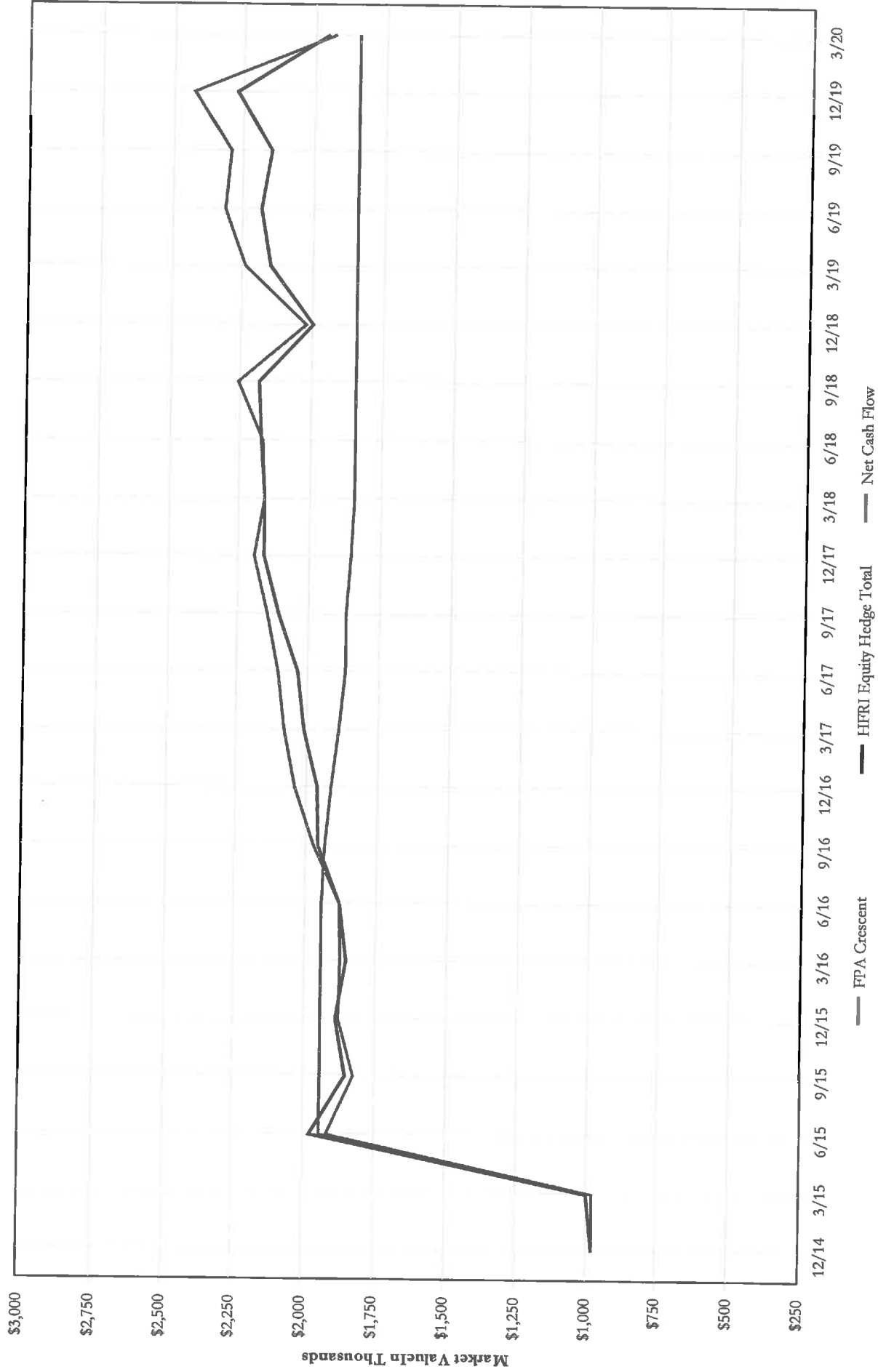


## Asset Growth (\$000)

|                        | Current Quarter | YTD   | 1 Year | 3 Years | 5 Years | Since Inception | Inception Date |
|------------------------|-----------------|-------|--------|---------|---------|-----------------|----------------|
| FPA Crescent           | 2,423           | 2,423 | 2,237  | 2,082   | 979     | 977             | 01/01/2015     |
| Beginning Market Value | -               | -     | -      | -       | -       | -               | -              |
| Net Contributions      | -               | -     | -      | -42     | 867     | 867             | -              |
| Gain/Loss              | -497            | -497  | -311   | -114    | 80      | 82              | -              |
| Ending Market Value    | 1,926           | 1,926 | 1,926  | 1,926   | 1,926   | 1,926           | -              |

Actual inception 11/17/2014

Sources of Portfolio Growth



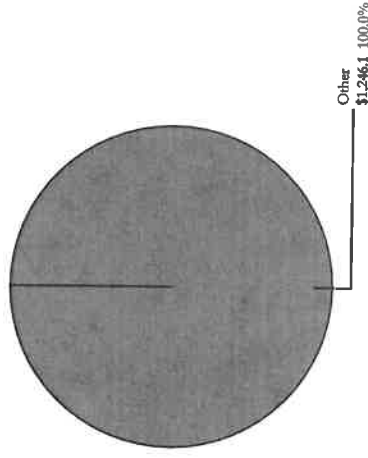
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return     | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|-------------|---------------|
| Dec-2014       | -                                    | -                           | -                                  | 977                               | N/A         | 100.00        |
| Mar-2015       | 977                                  | -                           | 1                                  | 979                               | 0.15        | 100.15        |
| Jun-2015       | 979                                  | 963                         | -26                                | 1,916                             | -0.15       | 100.00        |
| Sep-2015       | 1,916                                | -                           | -91                                | 1,825                             | -4.73       | 95.27         |
| Dec-2015       | 1,825                                | -                           | 51                                 | 1,876                             | 2.80        | 97.94         |
| Mar-2016       | 1,876                                | -                           | -4                                 | 1,873                             | -0.19       | 97.75         |
| Jun-2016       | 1,873                                | -                           | 7                                  | 1,880                             | 0.39        | 98.13         |
| Sep-2016       | 1,880                                | -8                          | 99                                 | 1,972                             | 5.29        | 103.32        |
| Dec-2016       | 1,972                                | -21                         | 88                                 | 2,039                             | 4.49        | 107.95        |
| Mar-2017       | 2,039                                | -26                         | 68                                 | 2,082                             | 3.38        | 111.60        |
| Jun-2017       | 2,082                                | -17                         | 38                                 | 2,104                             | 1.84        | 113.66        |
| Sep-2017       | 2,104                                | -                           | 40                                 | 2,143                             | 1.90        | 115.81        |
| Dec-2017       | 2,143                                | -14                         | 62                                 | 2,191                             | 2.90        | 119.18        |
| Mar-2018       | 2,191                                | -11                         | -21                                | 2,159                             | -0.98       | 118.01        |
| Jun-2018       | 2,159                                | -                           | 7                                  | 2,166                             | 0.32        | 118.39        |
| Sep-2018       | 2,166                                | -                           | 90                                 | 2,256                             | 4.15        | 123.30        |
| Dec-2018       | 2,256                                | -                           | -237                               | 2,019                             | -10.52      | 110.33        |
| Mar-2019       | 2,019                                | -                           | 218                                | 2,237                             | 10.80       | 122.24        |
| Jun-2019       | 2,237                                | -                           | 74                                 | 2,311                             | 3.33        | 126.31        |
| Sep-2019       | 2,311                                | -                           | -19                                | 2,293                             | -0.81       | 125.29        |
| Dec-2019       | 2,293                                | -                           | 130                                | 2,423                             | 5.69        | 132.41        |
| Mar-2020       | 2,423                                | -                           | -497                               | 1,926                             | -20.51      | 105.25        |
|                | <b>977</b>                           | <b>867</b>                  | <b>82</b>                          | <b>1,926</b>                      | <b>5.25</b> | <b>105.25</b> |

## Portfolio Performance (%)

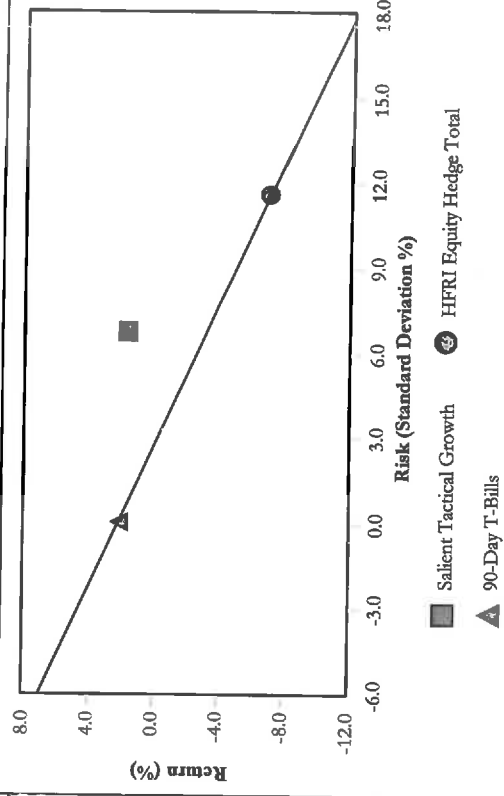


## Asset Allocation (\$000)



## Portfolio Characteristics vs. HFRI Equity Hedge Total Since Inception

|                         | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|-------------------------|------|-------|-----------|--------------|----------------|
| Salient Tactical Growth | 0.33 | 4.16  | 0.31      | -0.03        | 09/01/2018     |

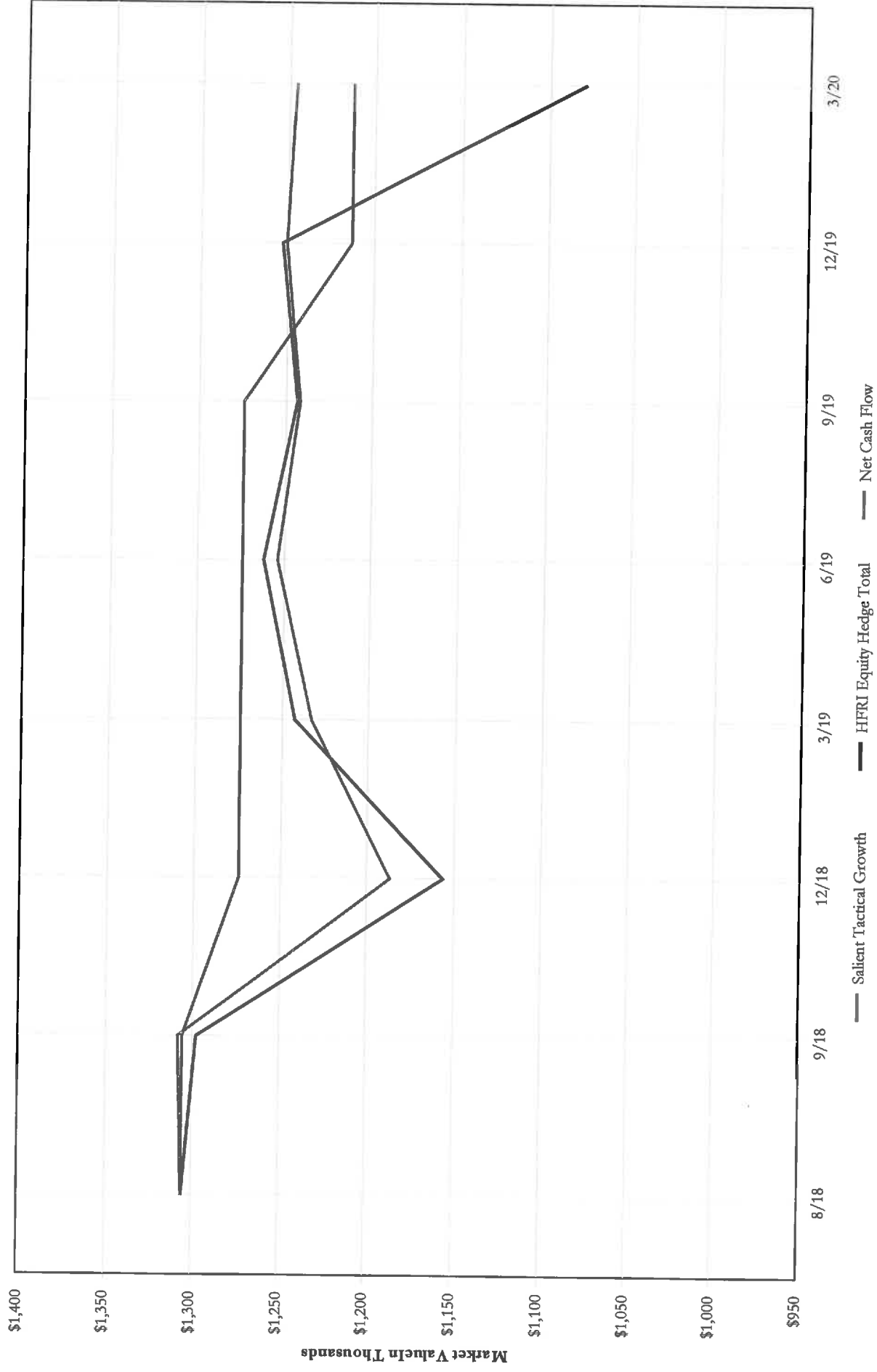


## Asset Growth (\$000)

|                         | Current Quarter | YTD   | 1 Year | Since Inception | Inception Date |
|-------------------------|-----------------|-------|--------|-----------------|----------------|
| Salient Tactical Growth | 1,251           | 1,251 | 1,233  | 1,306           | 09/01/2018     |
| Beginning Market Value  | -               | -     | -61    | -93             |                |
| Net Contributions       | -5              | -5    | 74     | 33              |                |
| Gain/Loss               | 1,246           | 1,246 | 1,246  | 1,246           |                |
| Ending Market Value     |                 |       |        |                 |                |

Actual inception 11/25/2015

Sources of Portfolio Growth



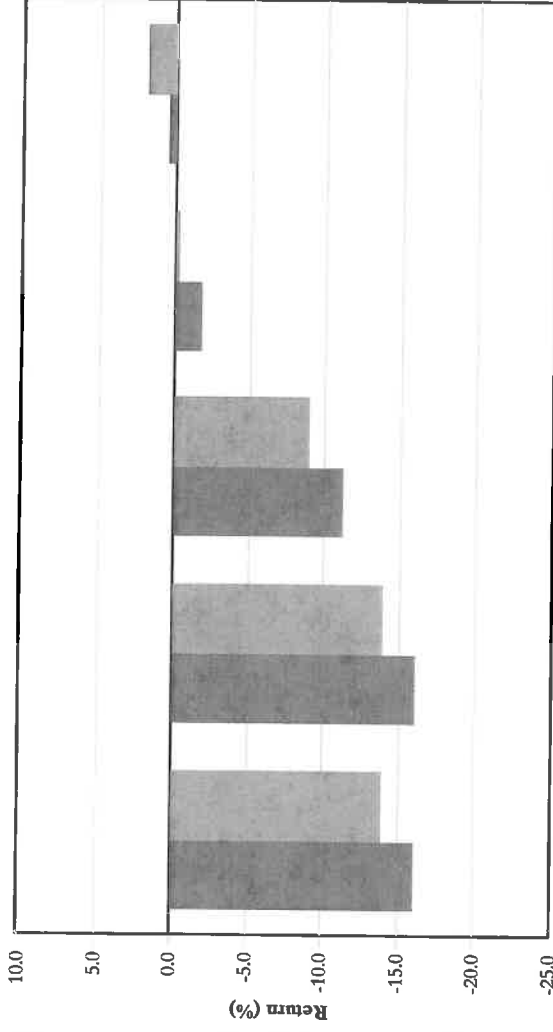
## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return     | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|-------------|---------------|
| Aug-2018       | -                                    | -                           | -                                  | 1,306                             | N/A         | 100.00        |
| Sep-2018       | 1,306                                | -                           | 2                                  | 1,308                             | 0.18        | 100.18        |
| Dec-2018       | 1,308                                | -32                         | -90                                | 1,187                             | -6.91       | 93.26         |
| Mar-2019       | 1,187                                | -                           | 47                                 | 1,233                             | 3.93        | 96.93         |
| Jun-2019       | 1,233                                | -                           | 21                                 | 1,254                             | 1.70        | 98.58         |
| Sep-2019       | 1,254                                | -                           | -12                                | 1,242                             | -0.97       | 97.63         |
| Dec-2019       | 1,242                                | -61                         | 70                                 | 1,251                             | 5.64        | 103.13        |
| Mar-2020       | 1,251                                | -                           | -5                                 | 1,246                             | -0.41       | 102.70        |
|                | <b>1,306</b>                         | <b>-93</b>                  | <b>33</b>                          | <b>1,246</b>                      | <b>2.70</b> | <b>102.70</b> |

# Galveston Employees Retirement - Wells Fargo Absolute Return

as of March 31, 2020

## Portfolio Performance (%)

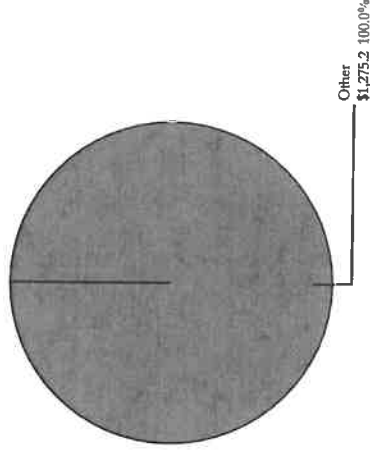


|                             | Current Quarter | YTD    | 1 Year | 3 Years | Since Inception |
|-----------------------------|-----------------|--------|--------|---------|-----------------|
| Wells Fargo Absolute Return | -15.97          | -15.97 | -11.29 | -1.71   | 0.54            |
| HFRI Equity Hedge Total     | -13.92          | -13.92 | -9.02  | -0.29   | 1.96            |
|                             |                 |        |        |         | 01/01/2016      |

## Asset Growth (\$000)

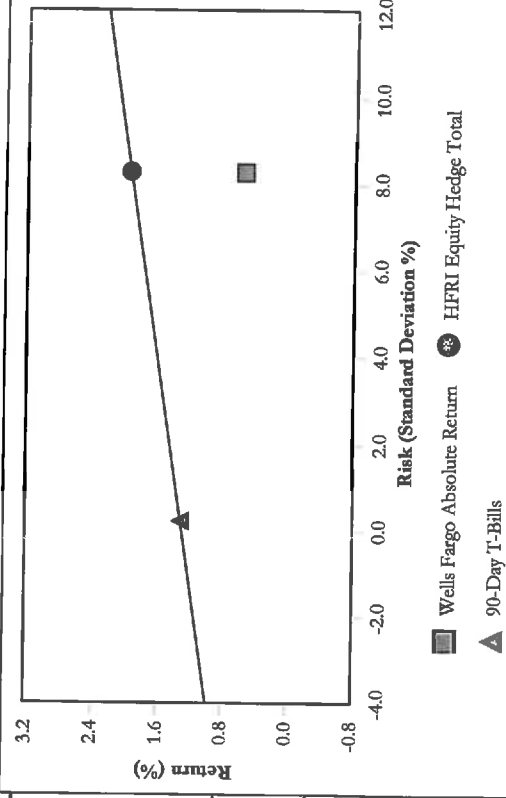
|                             | Current Quarter | YTD   | 1 Year | 3 Years | Since Inception |
|-----------------------------|-----------------|-------|--------|---------|-----------------|
| Wells Fargo Absolute Return | 1,518           | 1,518 | 1,437  | 1,383   | 1,335           |
| Beginning Market Value      | -               | -     | -      | -42     | -96             |
| Net Contributions           | -242            | -242  | -162   | -66     | 36              |
| Gain/Loss                   | 1,275           | 1,275 | 1,275  | 1,275   | 1,275           |
| Ending Market Value         |                 |       |        |         |                 |

## Asset Allocation (\$000)



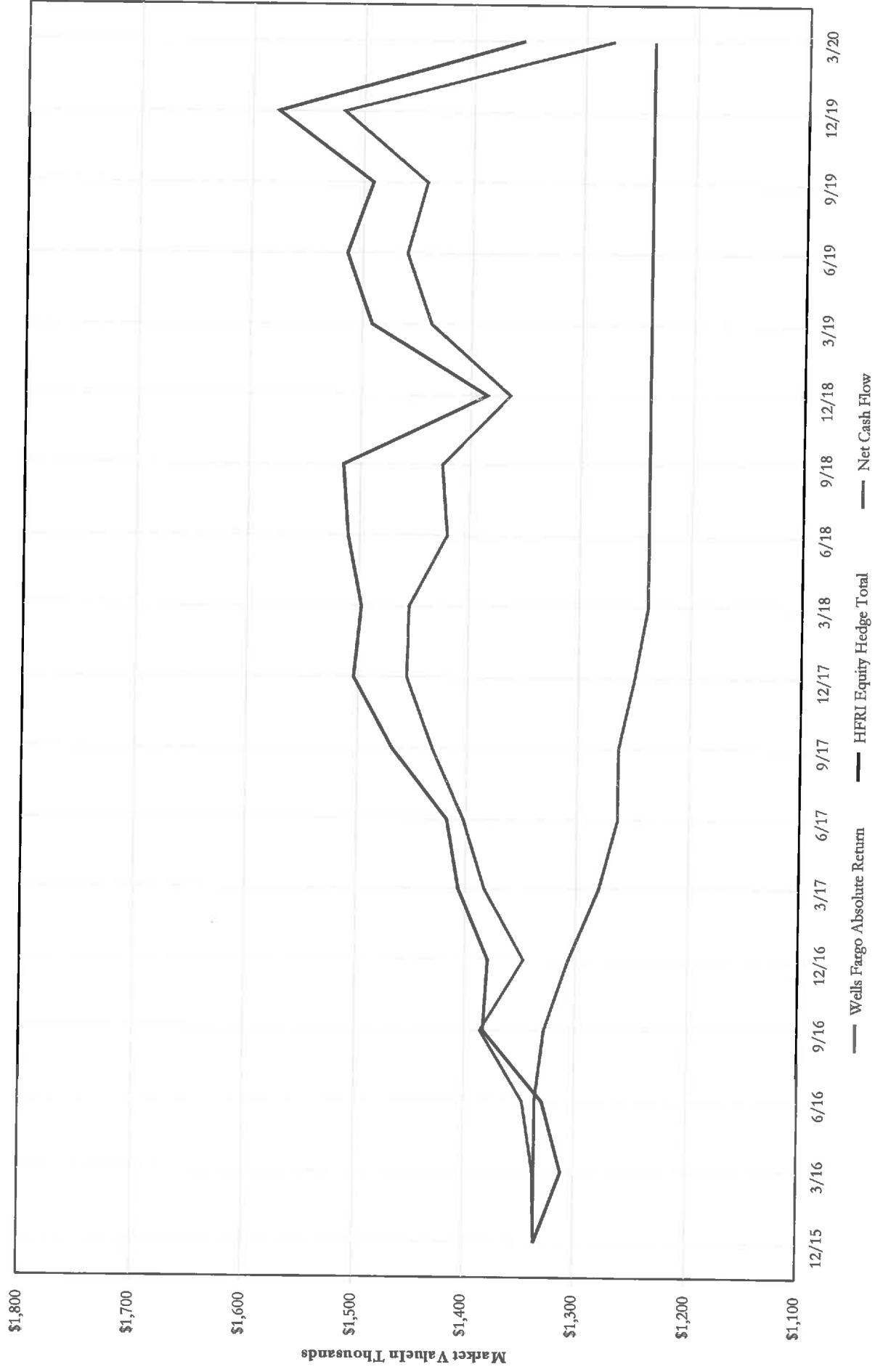
## Portfolio Characteristics vs. HFRI Equity Hedge Total Since Inception

|                             | Beta | Alpha | R-Squared | Sharpe Ratio | Inception Date |
|-----------------------------|------|-------|-----------|--------------|----------------|
| Wells Fargo Absolute Return | 0.92 | -1.22 | 0.86      | -0.05        | 01/01/2016     |



Actual inception 11/25/2015

Sources of Portfolio Growth



# Galveston Employees Retirement - Wells Fargo Absolute Return

as of March 31, 2020

## Sources of Portfolio Growth

| Periods Ending | Beginning<br>Market Value<br>(\$000) | Net<br>Cash Flow<br>(\$000) | Investment<br>Increment<br>(\$000) | Ending<br>Market Value<br>(\$000) | %Return     | Unit Value    |
|----------------|--------------------------------------|-----------------------------|------------------------------------|-----------------------------------|-------------|---------------|
| Dec-2015       | -                                    | -                           | -                                  | 1,335                             | N/A         | 100.00        |
| Mar-2016       | 1,335                                | -                           | 1                                  | 1,336                             | 0.10        | 100.10        |
| Jun-2016       | 1,336                                | -                           | 11                                 | 1,347                             | 0.79        | 100.89        |
| Sep-2016       | 1,347                                | -8                          | 46                                 | 1,385                             | 3.41        | 104.33        |
| Dec-2016       | 1,385                                | -21                         | -18                                | 1,347                             | -1.31       | 102.96        |
| Mar-2017       | 1,347                                | -26                         | 62                                 | 1,383                             | 4.65        | 107.75        |
| Jun-2017       | 1,383                                | -17                         | 37                                 | 1,403                             | 2.69        | 110.64        |
| Sep-2017       | 1,403                                | -                           | 29                                 | 1,432                             | 2.07        | 112.93        |
| Dec-2017       | 1,432                                | -14                         | 38                                 | 1,455                             | 2.64        | 115.92        |
| Mar-2018       | 1,455                                | -11                         | 10                                 | 1,455                             | 0.70        | 116.73        |
| Jun-2018       | 1,455                                | -                           | -34                                | 1,421                             | -2.35       | 113.99        |
| Sep-2018       | 1,421                                | -                           | 5                                  | 1,426                             | 0.36        | 114.39        |
| Dec-2018       | 1,426                                | -                           | -62                                | 1,364                             | -4.32       | 109.45        |
| Mar-2019       | 1,364                                | -                           | 73                                 | 1,437                             | 5.37        | 115.33        |
| Jun-2019       | 1,437                                | -                           | 22                                 | 1,460                             | 1.55        | 117.11        |
| Sep-2019       | 1,460                                | -                           | -18                                | 1,441                             | -1.25       | 115.64        |
| Dec-2019       | 1,441                                | -                           | 76                                 | 1,518                             | 5.29        | 121.76        |
| Mar-2020       | 1,518                                | -                           | -242                               | 1,275                             | -15.97      | 102.31        |
|                | <b>1,335</b>                         | <b>-96</b>                  | <b>36</b>                          | <b>1,275</b>                      | <b>2.31</b> | <b>102.31</b> |

| Morningstar Analyzed Rating™                                                             | Overall Morningstar Rating™ | Standard Index | Category Index      | Morningstar Cat     |
|------------------------------------------------------------------------------------------|-----------------------------|----------------|---------------------|---------------------|
|  Gold | ★★★★★                       | S&P 500 TR USD | Russell 1000 TR USD | US Fund Large Blend |
| 02-27-2020                                                                               | 1215 US Fund Large Blend    |                |                     |                     |

| Investment Style                    | Equity | Stocks % |
|-------------------------------------|--------|----------|
| Ownership of \$10,000               | 100k   | 100k     |
| IShares Core S&P 500 ETF            | 35,046 | 62k      |
| Category Average                    | 24,649 | 20k      |
| Standard Index                      | 35,255 | 10k      |
| Performance Grade (within category) | 4k     |          |

|       | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018   | 2019 | 2020 | History             |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|------|------|---------------------|
| 26.82 | 15.09 | 1.86  | 10.06 | 32.30 | 13.56 | 1.30  | 12.16 | 21.76 | -4.47 | 31.25 | —      | —    | —    | Mkt Total Ret %     |
| 26.43 | 14.96 | 2.03  | 15.31 | 32.31 | 13.62 | 1.34  | 11.90 | 21.79 | -4.42 | 31.44 | -19.60 | —    | —    | Mkt Total Ret %     |
| -0.04 | -0.08 | -0.09 | -0.08 | -0.07 | -0.05 | -0.06 | -0.04 | -0.04 | -0.04 | 0.00  | —      | —    | —    | +/- Standard Index  |
| -2.00 | -1.14 | -0.53 | -0.81 | -0.80 | 0.30  | 0.42  | 0.15  | 0.10  | 0.36  | 0.02  | 0.62   | —    | —    | +/- Category Index  |
| 54    | 30    | 18    | 37    | 43    | 18    | 20    | 28    | 29    | 25    | 24    | —      | —    | —    | % Rank Cat          |
| 2021  | 2010  | 1786  | 1686  | 1569  | 1568  | 1606  | 1409  | 1368  | 1402  | 1387  | —      | —    | —    | No. of Funds in Cat |
| 0.07  | -0.02 | -0.02 | -0.06 | -0.04 | -0.02 | 0.00  | -0.02 | 0.01  | 0.02  | -0.01 | —      | —    | —    | Avg Prem/Discount % |

| Asset Allocation % (3-25-2020)   | Long % | Short % | Short % | Net Assets % |
|----------------------------------|--------|---------|---------|--------------|
| Emerging Markets (EM) 10.00%     | 0.35   | 0.05    | 0.05    | 5.44         |
| Domestic Equity 60.00%           | 98.42  | 0.00    | 0.00    | 4.93         |
| Domestic Fixed Income 28.00%     | 1.23   | 0.00    | 0.00    | 3.72         |
| International Equity 1.00%       | 0.00   | 0.00    | 0.00    | 1.80         |
| International Fixed Income 1.00% | 0.00   | 0.00    | 0.00    | 1.64         |
| Commodities 0.00%                | 0.00   | 0.00    | 0.00    | 0.00         |
| Options 0.00%                    | 0.00   | 0.00    | 0.00    | 0.00         |
| Other/Not Class'd 0.00%          | 0.00   | 0.00    | 0.00    | 0.00         |
| Total 100.00%                    | 100.00 | 0.05    | 0.05    | 0.00         |

|                      | Thin | Broad | Long | P/E Ratio TTM | Avg Index | Cat. |      |
|----------------------|------|-------|------|---------------|-----------|------|------|
| Alphabet Inc A       |      |       |      | 20.1          | 1.03      | (+)  | 1.59 |
| Alphabet Inc Class C |      |       |      | 20.1          | 1.03      | (+)  | 1.59 |
| Johnson & Johnson    |      |       |      | 13.5          | 1.04      | (+)  | 1.52 |
| JPMorgan Chase & Co  |      |       |      | 3.3           | 1.07      | (+)  | 1.41 |
| Vitality Group Ltd   |      |       |      | 12.8          | 1.06      | (+)  | 1.32 |
| Procter & Gamble Co  |      |       |      | 19.1          | 1.07      | (+)  | 1.27 |

| Case-Income Style | Begin |      |     | Mid |      |     | Low |      |     | Sector Weightings | Stocks % | Rel Std Index          |      |
|-------------------|-------|------|-----|-----|------|-----|-----|------|-----|-------------------|----------|------------------------|------|
|                   | US    | Intl | Ext | US  | Intl | Ext | US  | Intl | Ext |                   |          |                        |      |
| Avg Effl Maturity |       |      |     |     |      |     |     |      |     | ⊕                 | 7 ml     | UnihedHealth Group Inc | 1.02 |
| Avg Eff Duration  |       |      |     |     |      |     |     |      |     | ⊕                 | 33 ml    | Intel Corp             | 1.10 |
| Avg Wtd Coupon    |       |      |     |     |      |     |     |      |     | ⊕                 | 7 ml     | Mastercard Inc A       | 1.07 |
| Avg Wtd Price     |       |      |     |     |      |     |     |      |     | ⊕                 | 55 ml    | AT&T Inc               | 1.02 |

| Asset Class                | Weight      | Expected Return | Expected Volatility | Correlation | Contribution to Portfolio Return | Contribution to Portfolio Volatility |
|----------------------------|-------------|-----------------|---------------------|-------------|----------------------------------|--------------------------------------|
| U.S. Equity                | 40%         | 12.0%           | 18.0%               | 1.00        | 4.8%                             | 7.2%                                 |
| International Equity       | 20%         | 10.0%           | 20.0%               | 0.80        | 2.0%                             | 4.0%                                 |
| U.S. Fixed Income          | 20%         | 6.0%            | 5.0%                | 0.20        | 1.2%                             | 1.0%                                 |
| International Fixed Income | 10%         | 5.0%            | 6.0%                | 0.10        | 0.5%                             | 0.6%                                 |
| Commodities                | 5%          | 8.0%            | 12.0%               | 0.00        | 0.4%                             | 0.6%                                 |
| Real Estate                | 5%          | 9.0%            | 10.0%               | 0.30        | 0.45%                            | 0.6%                                 |
| Private Equity             | 5%          | 15.0%           | 25.0%               | 0.00        | 0.75%                            | 1.25%                                |
| Private Debt               | 5%          | 10.0%           | 15.0%               | 0.00        | 0.5%                             | 0.75%                                |
| Art Collection             | 2%          | 12.0%           | 15.0%               | 0.00        | 0.24%                            | 0.3%                                 |
| Collectible Cars           | 2%          | 10.0%           | 12.0%               | 0.00        | 0.2%                             | 0.24%                                |
| Wine Collection            | 2%          | 8.0%            | 10.0%               | 0.00        | 0.16%                            | 0.2%                                 |
| Antique Furniture          | 2%          | 7.0%            | 9.0%                | 0.00        | 0.14%                            | 0.18%                                |
| Stamp Collection           | 2%          | 6.0%            | 8.0%                | 0.00        | 0.12%                            | 0.16%                                |
| Other Collectibles         | 2%          | 5.0%            | 7.0%                | 0.00        | 0.1%                             | 0.14%                                |
| <b>Total</b>               | <b>100%</b> | <b>8.5%</b>     | <b>10.5%</b>        | <b>0.00</b> | <b>8.5%</b>                      | <b>10.5%</b>                         |

|         | Regional Exposure | Stocks % | Rel Std Index | → Defensive<br>+ Consumer Defensive<br>+ Healthcare<br>+ Utilities | 8.7<br>22.2 | 0.92<br>1.05 |
|---------|-------------------|----------|---------------|--------------------------------------------------------------------|-------------|--------------|
| Europe  | Americas          | 98.7     | 1.00          |                                                                    | 27.2        | 1.06         |
| Asia    | Europe            | 1.2      | 0.98          |                                                                    | 8.2         | 1.08         |
| Africa  | Asia              | 0.1      | 1.18          |                                                                    | 15.4        | 1.08         |
| Oceania |                   |          |               |                                                                    | 3.7         | 1.05         |

|                  |            |                  |                               |
|------------------|------------|------------------|-------------------------------|
| icker:           | IVV        | Mkt Price:       | 258.40                        |
| sept:            | 05-15-2000 | Base Currency:   | USD                           |
| Expiration Date: | —          | Legal Structure: | Open Ended Investment Company |
| Change:          | NYSE ARCA  | Backing Bank:    | BlackRock Fund Advisors       |
| IV:              | 258.44     |                  |                               |
| em/Discount:     | -0.02      |                  |                               |

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The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

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The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data reported herein. For performance data current to the most recent month-end, please call 800-474-2737 or visit [www.ishares.com](http://www.ishares.com).

| Fund Expenses | Management Fees % |
|---------------|-------------------|
| 0.15          |                   |

|                                     |      |
|-------------------------------------|------|
| Annual Report Net Expense Ratio %   | 0.15 |
| Annual Report Gross Expense Ratio % | 0.15 |
| 2b1 Expense %                       | NA   |

### Risk and Return Profile

| Morningstar Rating™ | 5★   | 5★   |
|---------------------|------|------|
| Morningstar Risk    | Low  | Low  |
| Morningstar Return  | High | High |

|                        | 3 Yr  | 5 Yr  | 10 Yr |
|------------------------|-------|-------|-------|
| Standard Deviation NAV | 12.58 | 11.32 | —     |
| Standard Deviation MKT | 12.38 | 11.18 | —     |

|              |      |      |   |
|--------------|------|------|---|
| Mean NAV     | 6.37 | 7.75 | — |
| Mean MKT     | 6.35 | 7.74 | — |
| Sharpe Ratio | —    | —    | — |

| PT Statistics | Standard Index | Best Fit Index |
|---------------|----------------|----------------|
| W             | —              | —              |
| pha           | —              | —              |

|       | Yield | Squared | Yield | Squared |
|-------|-------|---------|-------|---------|
| Month | 10    | 100     | 10    | 100     |
| Month | 12    | 144     | 12    | 144     |
| Month | 14    | 196     | 14    | 196     |
| Month | 16    | 256     | 16    | 256     |
| Month | 18    | 324     | 18    | 324     |
| Month | 20    | 400     | 20    | 400     |
| Month | 22    | 484     | 22    | 484     |
| Month | 24    | 576     | 24    | 576     |
| Month | 26    | 676     | 26    | 676     |
| Month | 28    | 784     | 28    | 784     |
| Month | 30    | 900     | 30    | 900     |
| Month | 32    | 1024    | 32    | 1024    |
| Month | 34    | 1156    | 34    | 1156    |
| Month | 36    | 1296    | 36    | 1296    |
| Month | 38    | 1444    | 38    | 1444    |
| Month | 40    | 1600    | 40    | 1600    |
| Month | 42    | 1764    | 42    | 1764    |
| Month | 44    | 1936    | 44    | 1936    |
| Month | 46    | 2116    | 46    | 2116    |
| Month | 48    | 2304    | 48    | 2304    |
| Month | 50    | 2500    | 50    | 2500    |
| Month | 52    | 2704    | 52    | 2704    |
| Month | 54    | 2916    | 54    | 2916    |
| Month | 56    | 3136    | 56    | 3136    |
| Month | 58    | 3364    | 58    | 3364    |
| Month | 60    | 3600    | 60    | 3600    |
| Month | 62    | 3844    | 62    | 3844    |
| Month | 64    | 4096    | 64    | 4096    |
| Month | 66    | 4356    | 66    | 4356    |
| Month | 68    | 4624    | 68    | 4624    |
| Month | 70    | 4900    | 70    | 4900    |
| Month | 72    | 5184    | 72    | 5184    |
| Month | 74    | 5476    | 74    | 5476    |
| Month | 76    | 5776    | 76    | 5776    |
| Month | 78    | 6084    | 78    | 6084    |
| Month | 80    | 6400    | 80    | 6400    |
| Month | 82    | 6724    | 82    | 6724    |
| Month | 84    | 7056    | 84    | 7056    |
| Month | 86    | 7396    | 86    | 7396    |
| Month | 88    | 7744    | 88    | 7744    |
| Month | 90    | 8100    | 90    | 8100    |
| Month | 92    | 8464    | 92    | 8464    |
| Month | 94    | 8836    | 94    | 8836    |
| Month | 96    | 9216    | 96    | 9216    |
| Month | 98    | 9604    | 98    | 9604    |
| Month | 100   | 10000   | 100   | 10000   |

| Potential Cap Gains Exp | No |
|-------------------------|----|
| averaged                |    |
| average time            |    |

| Average Type                 | Average % | MSCI USA Minimum Volatility (USDC) 5y |
|------------------------------|-----------|---------------------------------------|
| Primary Prospectus Benchmark | 100.00    |                                       |

Source: *Author's calculations*

**Family:** iShares  
**Manager:** Multiple  
**Expense:** 8.4 Years

|                     |                |
|---------------------|----------------|
| Total Assets:       | \$31,542.4 mil |
| Shares Outstanding: | 569,90 mil     |
| 8:                  | ETF            |

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| Portfolio Analysis 03-30-2020 |        |        |        | Top Holdings 03-26-2020 |             |                                                       |      | Net Asset % |  |
|-------------------------------|--------|--------|--------|-------------------------|-------------|-------------------------------------------------------|------|-------------|--|
| Asset Allocation % 03-26-2020 |        | Net %  | Long % | Short %                 | Share Class | Holdings:                                             |      |             |  |
|                               |        |        |        |                         | Share Class | 200 Shares, 28% Total Fund Income, 21% Turnover Ratio |      |             |  |
| Cash                          | 0.46   | 0.46   | 0.46   | 0.00                    | 14 mil      | Newmont Corp                                          | 2.24 |             |  |
| US Stocks                     | 98.88  | 98.88  | 98.88  | 0.00                    | 2 mil       | Nexdia Energy Inc                                     | 1.66 |             |  |
| Non-US Stocks                 | 2.66   | 2.66   | 2.66   | 0.00                    | 3 mil       | Via Inc Class A                                       | 1.63 |             |  |
| Bonds                         | 0.00   | 0.00   | 0.00   | 0.00                    | 9 mil       | Verizon Communications Inc                            | 1.57 |             |  |
| Other/Not Classd              | 0.00   | 0.00   | 0.00   | 0.00                    | 4 mil       | PepsiCo Inc                                           | 1.57 |             |  |
| Total                         | 100.00 | 100.00 | 100.00 | 0.00                    | 3 mil       | McDonald's Corp                                       | 1.50 |             |  |
|                               |        |        |        |                         | 6 mil       | Republic Services Inc Class A                         | 1.49 |             |  |
|                               |        |        |        |                         | 5 mil       | Waste Management Inc                                  | 1.48 |             |  |
|                               |        |        |        |                         | 10 mil      | Coca-Cola Co                                          | 1.46 |             |  |
|                               |        |        |        |                         | 3 mil       | Citrix Systems Inc                                    | 1.42 |             |  |

[illegible]

|                  |            |                  |                               |
|------------------|------------|------------------|-------------------------------|
| Symbol:          | USMV       | Mkt Price:       | 54.01                         |
| Company:         | —          | Base Currency:   | USD                           |
| Expiration Date: | 10-16-2011 | Legal Structure: | Open Ended Investment Company |
| Option Change:   | —          | Backing Bank:    | BlackRock Fund Advisors       |
| AV:              | 54.01      |                  |                               |
| Prem/Discount:   | 0.00       |                  |                               |

[illegible]

# Vanguard Mid Cap Index Institutional (USD)

Performance 03-31-2020

| Quarterly Returns | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Total % |
|-------------------|---------|---------|---------|---------|---------|
| 2018              | 0.00    | 2.57    | 4.68    | -15.47  | -8.24   |
| 2019              | 16.78   | 4.36    | 0.60    | 6.87    | 31.04   |
| 2020              | -25.71  | —       | —       | —       | -25.71  |

| Trailing Returns | 1 Yr   | 3 Yr  | 5 Yr  | 10 Yr | Incept |
|------------------|--------|-------|-------|-------|--------|
| Load-adj Mthly   | -16.63 | -0.25 | 2.10  | 8.87  | 8.43   |
| Std 03-31-2020   | -16.63 | —     | 2.10  | 8.87  | 8.43   |
| Total Return     | -16.63 | -0.25 | 2.10  | 8.87  | 8.43   |
| +/- Std Index    | -9.66  | -5.35 | -4.63 | -1.65 | —      |
| +/- Cat Index    | 1.67   | 0.56  | 0.25  | 0.11  | —      |

| % Rank Cat | — | — | — | — | — |
|------------|---|---|---|---|---|
| No. in Cat | — | — | — | — | — |

| 7-day Yield               | Subsidized | Unsubsidized |
|---------------------------|------------|--------------|
| 30-day SEC Yield 03-31-20 | 1.73       | 1.73         |

**Performance Disclosure**  
The overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-808-8102 or visit [www.vanguard.com](http://www.vanguard.com).

## Fees and Expenses

| Sales Charges         | —    |
|-----------------------|------|
| Front-End Load %      | NA   |
| Deferred Load %       | NA   |
| Fund Expenses         | —    |
| Management Fees %     | 0.04 |
| 12b1 Expense %        | NA   |
| Net Expense Ratio %   | 0.04 |
| Gross Expense Ratio % | 0.04 |

| Risk and Return Profile | —                                                |
|-------------------------|--------------------------------------------------|
| Morningstar Rating™     | 3 Yr: 5 Yr: 10 Yr: 381 funds 280 funds 218 funds |
| Morningstar Risk        | 5★ 4★ 5★                                         |
| Morningstar Return      | -Avg -Avg -Avg High +Avg High                    |

| Standard Deviation | 17.84          | 15.68          | 15.29 |
|--------------------|----------------|----------------|-------|
| Mean               | -0.25          | 2.10           | 8.87  |
| Sharpe Ratio       | —              | —              | —     |
| MPT Statistics     | Standard Index | Best Fit Index | —     |
| Alpha              | —              | —              | —     |
| Beta               | —              | —              | —     |
| R-Squared          | —              | —              | —     |

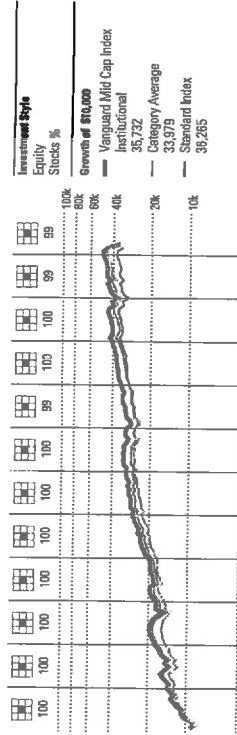
| 12-Month Yield          | 2.15%  |
|-------------------------|--------|
| Potential Cap Gains Exp | 25.59% |

| Operations | —          |
|------------|------------|
| Family:    | Vanguard   |
| Manager:   | Multiple   |
| Tenure:    | 21.9 Years |
| Objective: | Growth     |

| Base Currency:            | USD          |
|---------------------------|--------------|
| Ticker:                   | VNDX         |
| ISIN:                     | US9229088369 |
| Minimum Initial Purchase: | \$5 mil      |

| Base Currency:            | USD          |
|---------------------------|--------------|
| Ticker:                   | VNDX         |
| ISIN:                     | US9229088369 |
| Minimum Initial Purchase: | \$5 mil      |

| Purchase Constraints: | —                |
|-----------------------|------------------|
| Incept:               | 05-21-1988       |
| Type:                 | MF               |
| Total Assets:         | \$103,384.05 mil |



| Investment Style                     | Equity Stocks % |
|--------------------------------------|-----------------|
| Vanguard Mid Cap Index Institutional | 35,732          |
| Category Average                     | 33,979          |
| Standard Index                       | 39,265          |

| Portfolio Analysis 02-29-2020 |                    |       |        |         |                          |                   |                                                                       |            |  |
|-------------------------------|--------------------|-------|--------|---------|--------------------------|-------------------|-----------------------------------------------------------------------|------------|--|
|                               | Asset Allocation % | Net % | Long % | Short % | Shares Chg since 01-2020 | Shares Chg Amount | Holdings : 283 Total Stocks, 1 Total Fixed-Income, 15% Turnover Ratio | Net Assets |  |
| Cash                          | 1.05               | 1.05  | 0.00   | 0.00    |                          |                   | Newmont Corp                                                          | 0.80       |  |
| US Stocks                     | 96.58              | 96.58 | 0.00   | 0.00    | ⊕                        | 21 mil            | Centimark Corp                                                        | 0.76       |  |
| Non-US Stocks                 | 2.37               | 2.37  | 0.00   | 0.00    |                          | 15 mil            | SSA Communications Corp                                               |            |  |
| Bonds                         | 0.00               | 0.00  | 0.00   | 0.00    | ⊕                        | 3 mil             |                                                                       |            |  |
| Other/Not Cleared             | 0.00               | 0.00  | 0.00   | 0.00    |                          |                   |                                                                       |            |  |

Portfolio Analysis is 02-29-2020

| Asset Allocation % | —      |
|--------------------|--------|
| Cash               | 1.05   |
| US Stocks          | 96.58  |
| Non-US Stocks      | 2.37   |
| Bonds              | 0.00   |
| Other/Not Clfied   | 0.00   |
| Total              | 100.00 |

| Equity Style     | — |
|------------------|---|
| Value Blend Dom  | — |
| Value Blend Int  | — |
| Value Blend Glob | — |
| Value Blend Dom  | — |
| Value Blend Int  | — |
| Value Blend Glob | — |

| Fixed-Income Style | — |
|--------------------|---|
| US                 | — |
| Non-US             | — |
| Intl               | — |
| Gov                | — |
| Corp               | — |
| Muni               | — |
| Other              | — |

| Portfolio Statistics | —     |
|----------------------|-------|
| P/E Ratio TTM        | 18.5  |
| P/B Ratio TTM        | 1.00  |
| P/S Ratio TTM        | 1.12  |
| P/C Ratio TTM        | 12.0  |
| P/D Ratio TTM        | 0.92  |
| P/E Ratio TTM        | 1.10  |
| P/B Ratio TTM        | 1.21  |
| P/S Ratio TTM        | 1.21  |
| P/C Ratio TTM        | 1.21  |
| P/D Ratio TTM        | 1.21  |
| Gap Avg Mkt Cap      | 15447 |
| Gap Avg Mkt Cap      | 0.13  |
| Gap Avg Mkt Cap      | 2.04  |

| Fixed-Income Style | — |
|--------------------|---|
| US                 | — |
| Non-US             | — |
| Intl               | — |
| Gov                | — |
| Corp               | — |
| Muni               | — |
| Other              | — |

| Fixed-Income Style | — |
|--------------------|---|
| US                 | — |
| Non-US             | — |
| Intl               | — |
| Gov                | — |
| Corp               | — |
| Muni               | — |
| Other              | — |

| Fixed-Income Style | — |
|--------------------|---|
| US                 | — |
| Non-US             | — |
| Intl               | — |
| Gov                | — |
| Corp               | — |
| Muni               | — |
| Other              | — |

| Fixed-Income Style | — |
|--------------------|---|
| US                 | — |
| Non-US             | — |
| Intl               | — |
| Gov                | — |
| Corp               | — |
| Muni               | — |
| Other              | — |

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# iShares Core S&P Small-Cap ETF (USD)

| Performance 03-31-2020       |         |         |         |         |         |                                        |                                                                                    |   |   |  |  |
|------------------------------|---------|---------|---------|---------|---------|----------------------------------------|------------------------------------------------------------------------------------|---|---|--|--|
| Quarterly Returns            | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Total % |                                        |                                                                                    |   |   |  |  |
| 2018                         | 0.65    | 8.70    | 4.75    | -20.10  | -8.43   |                                        |                                                                                    |   |   |  |  |
| 2019                         | 11.59   | 1.87    | -0.20   | 8.23    | 22.79   |                                        |                                                                                    |   |   |  |  |
| 2020                         | -32.65  | —       | —       | —       | -32.65  |                                        |                                                                                    |   |   |  |  |
| Trailing Returns             |         |         |         |         |         |                                        |                                                                                    |   |   |  |  |
| Std Mkt 03-31-20             | 1 Yr    | 3 Yr    | 5 Yr    | 10 Yr   | Incept  |                                        |                                                                                    |   |   |  |  |
| Std NAV 03-31-20             | 22.79   | —       | —       | —       | 13.31   | 9.95                                   |  |   |   |  |  |
| Mkt Total Ret                | -26.05  | -5.38   | 0.41    | 8.01    | 7.84    |                                        |                                                                                    |   |   |  |  |
| NAV Total Ret                | -25.89  | -5.35   | 0.45    | 8.02    | 7.86    |                                        |                                                                                    |   |   |  |  |
| +/- Std Index                | -18.91  | -10.45  | -6.28   | -2.50   | —       |                                        |                                                                                    |   |   |  |  |
| +/- Cat Index                | -1.90   | -0.71   | 0.70    | 1.12    | —       |                                        |                                                                                    |   |   |  |  |
| % Rank Cat                   | —       | —       | —       | —       | —       |                                        |                                                                                    |   |   |  |  |
| No. In Cat                   | —       | —       | —       | —       | —       |                                        |                                                                                    |   |   |  |  |
| Investment Style             |         |         |         |         |         | Performance Quintile (within category) |                                                                                    |   |   |  |  |
| Equity                       | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| Stocks                       | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| — Growth of \$10,000         | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| — iShares Core S&P Small-Cap | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| — ETF                        | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| — Category Average           | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| — Standard Index             | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |
| —                            | —       | —       | —       | —       | —       | —                                      | —                                                                                  | — | — |  |  |

| 30-day SEC Yield                                                                                                                                                                                                                                                                |   |   |   |   |   |   |   |   |   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|---|---|---|---|
| Standard                                                                                                                                                                                                                                                                        | — | — | — | — | — | — | — | — | — |
| Performance Disclosure                                                                                                                                                                                                                                                          |   |   |   |   |   |   |   |   |   |
| This Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.                                                                                                       |   |   |   |   |   |   |   |   |   |
| The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost. |   |   |   |   |   |   |   |   |   |
| Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-474-2737 or visit www.ishares.com.                                                                                        |   |   |   |   |   |   |   |   |   |

| Fees and Expenses                   |      |   |   |   |   |   |   |   |   |
|-------------------------------------|------|---|---|---|---|---|---|---|---|
| Fund Expenses                       | —    | — | — | — | — | — | — | — | — |
| Management Fees %                   | 0.07 | — | — | — | — | — | — | — | — |
| Annual Report Net Expense Ratio %   | 0.07 | — | — | — | — | — | — | — | — |
| Annual Report Gross Expense Ratio % | 0.07 | — | — | — | — | — | — | — | — |
| 12bi Expense %                      | 0.07 | — | — | — | — | — | — | — | — |

| Risk and Return Profile |           |           |      |   |   |   |   |   |   |
|-------------------------|-----------|-----------|------|---|---|---|---|---|---|
| 3 Yr                    | 5 Yr      | 10 Yr     | —    | — | — | — | — | — | — |
| 637 funds               | 511 funds | 387 funds | —    | — | — | — | — | — | — |
| Morningstar Rating™     | 3★        | 4★        | 5★   | — | — | — | — | — | — |
| Morningstar Risk        | +Avg      | +Avg      | Avg  | — | — | — | — | — | — |
| Morningstar Return      | +Avg      | High      | High | — | — | — | — | — | — |

| Standard Deviation NAV |       |       |   |   |   |   |   |   |   |
|------------------------|-------|-------|---|---|---|---|---|---|---|
| 22.04                  | 19.46 | 18.19 | — | — | — | — | — | — | — |
| Standard Deviation MKT |       |       |   |   |   |   |   |   |   |
| 22.10                  | 19.50 | 18.21 | — | — | — | — | — | — | — |
| Mean NAV               |       |       |   |   |   |   |   |   |   |
| -5.35                  | 0.45  | 8.02  | — | — | — | — | — | — | — |
| Mean MKT               |       |       |   |   |   |   |   |   |   |
| -5.38                  | 0.41  | 8.01  | — | — | — | — | — | — | — |
| Sharpe Ratio           |       |       |   |   |   |   |   |   |   |
| —                      | —     | —     | — | — | — | — | — | — | — |

| MKT Statistics               |                         |   |   |   |   |   |   |   |   |
|------------------------------|-------------------------|---|---|---|---|---|---|---|---|
| NAV                          | —                       | — | — | — | — | — | — | — | — |
| Alpha                        | —                       | — | — | — | — | — | — | — | — |
| Beta                         | —                       | — | — | — | — | — | — | — | — |
| R-Squared                    | —                       | — | — | — | — | — | — | — | — |
| 12-Month Yield               | —                       | — | — | — | — | — | — | — | — |
| Potential Cap Gains Exp      | —                       | — | — | — | — | — | — | — | — |
| Leveraged                    | —                       | — | — | — | — | — | — | — | — |
| Leverage Type                | —                       | — | — | — | — | — | — | — | — |
| Leverage %                   | —                       | — | — | — | — | — | — | — | — |
| Primary Prospectus Benchmark | S&P SmallCap 600 TR USD | — | — | — | — | — | — | — | — |

| Credit Quality Breakdown |      |   |   |   |   |   |   |   |   |
|--------------------------|------|---|---|---|---|---|---|---|---|
| AAA                      | —    | — | — | — | — | — | — | — | — |
| AA                       | —    | — | — | — | — | — | — | — | — |
| A                        | —    | — | — | — | — | — | — | — | — |
| BBB                      | —    | — | — | — | — | — | — | — | — |
| BB                       | —    | — | — | — | — | — | — | — | — |
| B                        | —    | — | — | — | — | — | — | — | — |
| Below B                  | —    | — | — | — | — | — | — | — | — |
| NR                       | —    | — | — | — | — | — | — | — | — |
| Regional Exposure        | —    | — | — | — | — | — | — | — | — |
| Americas                 | 99.6 | — | — | — | — | — | — | — | — |
| Greater Europe           | 0.1  | — | — | — | — | — | — | — | — |
| Greater Asia             | 0.3  | — | — | — | — | — | — | — | — |

| Credit Quality Breakdown |      |   |   |   |   |   |   |   |   |
|--------------------------|------|---|---|---|---|---|---|---|---|
| AAA                      | —    | — | — | — | — | — | — | — | — |
| AA                       | —    | — | — | — | — | — | — | — | — |
| A                        | —    | — | — | — | — | — | — | — | — |
| BBB                      | —    | — | — | — | — | — | — | — | — |
| BB                       | —    | — | — | — | — | — | — | — | — |
| B                        | —    | — | — | — | — | — | — | — | — |
| Below B                  | —    | — | — | — | — | — | — | — | — |
| NR                       | —    | — | — | — | — | — | — | — | — |
| Regional Exposure        | —    | — | — | — | — | — | — | — | — |
| Americas                 | 99.6 | — | — | — | — | — | — | — | — |
| Greater Europe           | 0.1  | — | — | — | — | — | — | — | — |
| Greater Asia             | 0.3  | — | — | — | — | — | — | — | — |

| Regional Exposure |      |   |   |   |   |   |   |   |   |
|-------------------|------|---|---|---|---|---|---|---|---|
| Stocks %          | 99.6 | — | — | — | — | — | — | — | — |
| Rel Std Index     | 1.01 | — | — | — | — | — | — | — | — |
| Americas          | 99.6 | — | — | — | — | — | — | — | — |
| Greater Europe    | 0.1  | — | — | — | — | — | — | — | — |
| Greater Asia      | 0.3  | — | — | — | — | — | — | — | — |

| Operations    |                |   |   |   |   |   |   |   |   |
|---------------|----------------|---|---|---|---|---|---|---|---|
| Family:       | iShares        | — | — | — | — | — | — | — | — |
| Manager:      | Multiple       | — | — | — | — | — | — | — | — |
| Tenure:       | 12.3 Years     | — | — | — | — | — | — | — | — |
| Total Assets: | \$31,821.1 mil | — | — | — | — | — | — | — | — |
| NAV:          | \$66.00 mil    | — | — | — | — | — | — | — | — |
| Type:         | ETF            | — | — | — | — | — | — | — | — |

| Ticker: IJR      |            |   |   |   |   |   |   |   |   |
|------------------|------------|---|---|---|---|---|---|---|---|
| Incept:          | 05-22-2000 | — | — | — | — | — | — | — | — |
| Expiration Date: | —          | — | — | — | — | — | — | — | — |
| Exchange:        | NYSE AFCA  | — | — | — | — | — | — | — | — |
| NAV:             | 56.22      | — | — | — | — | — | — | — | — |
| Prem/Discount:   | -0.20      | — | — | — | — | — | — | — | — |

| Mkt Price: 56.11 |                               |   |   |   |   |   |   |   |   |
|------------------|-------------------------------|---|---|---|---|---|---|---|---|
| Base Currency:   | USD                           | — | — | — | — | — | — | — | — |
| Legal Structure: | Open Ended Investment Company | — | — | — | — | — | — | — | — |
| Backing Bank:    | BlackRock Fund Advisors       | — | — | — | — | — | — | — | — |



# iShares Core MSCI Emerging Markets ETF (USD)

| Performance 03-31-2020                                                                                                                                                                                                                                                          |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|-----------|---------|---------|--------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Quarterly Returns                                                                                                                                                                                                                                                               | 1st Qtr        | 2nd Qtr        | 3rd Qtr   | 4th Qtr | Total % |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018                                                                                                                                                                                                                                                                            | 1.20           | -7.76          | -1.37     | -7.34   | -14.69  |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2019                                                                                                                                                                                                                                                                            | 9.53           | 0.47           | -4.28     | 11.54   | 17.50   |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2020                                                                                                                                                                                                                                                                            | -24.40         | —              | —         | —       | -24.40  |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trailing Returns                                                                                                                                                                                                                                                                |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 Yr                                                                                                                                                                                                                                                                            | 3 Yr           | 5 Yr           | 10 Yr     |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Std Mkt 03-31-20                                                                                                                                                                                                                                                                | -19.15         | —              | -0.95     | —       | -0.28   |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Std NAV 03-31-20                                                                                                                                                                                                                                                                | -19.90         | —              | -0.94     | —       | -0.22   |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mkt Total Ret                                                                                                                                                                                                                                                                   | -19.15         | -2.72          | -0.95     | —       | -0.28   |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NAV Total Ret                                                                                                                                                                                                                                                                   | -18.90         | -2.47          | -0.84     | —       | -0.22   |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| +/- Std Index                                                                                                                                                                                                                                                                   | -3.33          | -0.51          | -0.20     | —       | —       |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| +/- Cat Index                                                                                                                                                                                                                                                                   | -1.21          | -0.85          | -0.48     | —       | —       |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Rank Cat                                                                                                                                                                                                                                                                      | —              | —              | —         | —       | —       |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| No. in Cat                                                                                                                                                                                                                                                                      | —              | —              | —         | —       | —       |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 30-day SEC Yield                                                                                                                                                                                                                                                                |                |                |           |         |         | Unsubsidized |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                                                                                                                                                                                                                                                                                 |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance Breakdown                                                                                                                                                                                                                                                           |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three, five, and 10-year (if applicable) Morningstar metrics.                                                                                                          |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost. |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-474-2727 or visit <a href="http://www.ishares.com">www.ishares.com</a> .                                                  |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Expenses                                                                                                                                                                                                                                                                   |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Management Fees %                                                                                                                                                                                                                                                               | 0.14           |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual Report Net Expense Ratio %                                                                                                                                                                                                                                               | 0.14           |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual Report Gross Expense Ratio %                                                                                                                                                                                                                                             | 0.14           |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12b1 Expense %                                                                                                                                                                                                                                                                  | —              |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Risk and Return Profile                                                                                                                                                                                                                                                         |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Morningstar Rating™                                                                                                                                                                                                                                                             | 3 Yr           | 5 Yr           | 10 Yr     |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Morningstar Risk                                                                                                                                                                                                                                                                | 708 funds      | 582 funds      | 241 funds |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Morningstar Return                                                                                                                                                                                                                                                              | Avg            | Avg            | Avg       |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Standard Deviation                                                                                                                                                                                                                                                              | NAV            | 17.39          | 17.50     |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Standard Deviation                                                                                                                                                                                                                                                              | MKT            | 17.99          | 17.88     |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mean NAV                                                                                                                                                                                                                                                                        | —              | -2.47          | -0.84     |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mean MKT                                                                                                                                                                                                                                                                        | —              | -2.72          | -0.95     |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sharpe Ratio                                                                                                                                                                                                                                                                    | —              | —              | —         |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MPT Statistics                                                                                                                                                                                                                                                                  |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NAV                                                                                                                                                                                                                                                                             | Standard Index | Best Fit Index |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alpha                                                                                                                                                                                                                                                                           | 0.16           |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beta                                                                                                                                                                                                                                                                            | 1.08           |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| R-Squared                                                                                                                                                                                                                                                                       | 87.28          |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12-Month Yield                                                                                                                                                                                                                                                                  | —              |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Potential Cap Gains Exp                                                                                                                                                                                                                                                         | —              |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leveraged                                                                                                                                                                                                                                                                       | —              |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leverage Type                                                                                                                                                                                                                                                                   | —              |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leverage %                                                                                                                                                                                                                                                                      | 100.00         |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Primary Prospectus Benchmark                                                                                                                                                                                                                                                    | MSCI EM IMI NR |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| USD                                                                                                                                                                                                                                                                             |                |                |           |         |         |              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

| Investment Style                       |        |        |        |        |        |        |        |        |        |        |
|----------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Equity Stocks %                        | 100    | 100    | 100    | 100    | 100    | 100    | 100    | 100    | 100    | 100    |
| Growth of \$10,000                     | 100    | 100    | 100    | 100    | 100    | 100    | 100    | 100    | 100    | 100    |
| IShares Core MSCI Emerging Markets ETF | 40x    | 40x    | 40x    | 40x    | 40x    | 40x    | 40x    | 40x    | 40x    | 40x    |
| Category Average                       | 20x    | 20x    | 20x    | 20x    | 20x    | 20x    | 20x    | 20x    | 20x    | 20x    |
| 11,653                                 | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    |
| Standard Index                         | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    |
| 11,709                                 | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    | 10x    |
| Performance Quartile (within category) | 4th    | 4th    | 4th    | 4th    | 4th    | 4th    | 4th    | 4th    | 4th    | 4th    |
| History                                | 03-20  | 03-20  | 03-20  | 03-20  | 03-20  | 03-20  | 03-20  | 03-20  | 03-20  | 03-20  |
| Mkt Total Ret %                        | 17.79  | 17.79  | 17.79  | 17.79  | 17.79  | 17.79  | 17.79  | 17.79  | 17.79  | 17.79  |
| NAV Total Ret %                        | -24.72 | -24.72 | -24.72 | -24.72 | -24.72 | -24.72 | -24.72 | -24.72 | -24.72 | -24.72 |
| +/- Standard Index                     | -1.04  | -1.04  | -1.04  | -1.04  | -1.04  | -1.04  | -1.04  | -1.04  | -1.04  | -1.04  |
| +/- Category Index                     | -0.80  | -0.80  | -0.80  | -0.80  | -0.80  | -0.80  | -0.80  | -0.80  | -0.80  | -0.80  |
| % Rank Cat                             | 63     | 63     | 63     | 63     | 63     | 63     | 63     | 63     | 63     | 63     |
| No. of Funds in Cat                    | 835    | 835    | 835    | 835    | 835    | 835    | 835    | 835    | 835    | 835    |
| Avg Prem/Discount %                    | -0.05  | -0.05  | -0.05  | -0.05  | -0.05  | -0.05  | -0.05  | -0.05  | -0.05  | -0.05  |

30-day SEC Yield: Subsidized

Performance Breakdown: The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three, five, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-474-2727 or visit [www.ishares.com](http://www.ishares.com).

Fund Expenses: Management Fees % 0.14, Annual Report Net Expense Ratio % 0.14, Annual Report Gross Expense Ratio % 0.14, 12b1 Expense % —

Risk and Return Profile: Morningstar Rating™ 3 Yr, 5 Yr, 10 Yr; Morningstar Risk 708 funds, 582 funds, 241 funds; Morningstar Return Avg, Avg, Avg

MPT Statistics: NAV, Standard Index, Best Fit Index; Alpha 0.16, Beta 1.08, R-Squared 87.28

12-Month Yield, Potential Cap Gains Exp, Leveraged, Leverage Type, Leverage % 100.00

Primary Prospectus Benchmark: MSCI EM IMI NR, USD

Openness: Family: iShares, Manager: Multiple, Tenure: 7.4 Years, Total Assets: \$44,447.5 mil, Shares Outstanding: 1,116.60 mil, Type: ETF

Operator: Family: iShares, Manager: Multiple, Tenure: 7.4 Years, Total Assets: \$44,447.5 mil, Shares Outstanding: 1,116.60 mil, Type: ETF

Operator: Family: iShares, Manager: Multiple, Tenure: 7.4 Years, Total Assets: \$44,447.5 mil, Shares Outstanding: 1,116.60 mil, Type: ETF

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Operator: Family: iShares, Manager: Multiple, Tenure: 7.4 Years, Total Assets: \$44,447.5 mil, Shares Outstanding: 1,116.60 mil, Type: ETF

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Portfolio Analysis 03-30-2020: Asset Allocation % 03-30-2020, Net % 1.43, Long % 1.56, Short % 0.08, Cash 0.08, US Stocks 0.38, Non-US Stocks 98.10, Bonds 0.00, Other/Not Clad 0.03, Total 100.00

Portfolio Statistics: Port. Rel. Index, P/E Ratio TTM 13.3, P/B Ratio TTM 8.4, P/C Ratio TTM 8.4, P/B Ratio TTM 1.5, Geo Avg Mkt Cap 27173, \$mil

Fixed-Income Style: Avg Eff Maturity, Avg Eff Duration, Avg Wtd Coupon, Avg Wtd Price

Credit Quality Breakdown: AAA, AA, A, BBB, BB, B, Below B, NR

Regional Exposure: Americas, Greater Europe, Greater Asia

Regional Exposure: Americas, Greater Europe, Greater Asia

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Regional Exposure: Americas, Greater Europe, Greater Asia

Regional Exposure: Americas, Greater Europe, Greater Asia

Top Holdings 03-25-2020: Shares, Amount, 15% Turnover Ratio

Top Holdings 03-25-2020: Shares, Amount, 15% Turnover Ratio

Top Holdings 03-25-2020: Shares, Amount, 15% Turnover Ratio

Top Holdings 03-25-2020: Shares, Amount, 15% Turnover Ratio

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Top Holdings 03-25-2020: Shares, Amount, 15% Turnover Ratio

Top Holdings 03-25-2020: Shares, Amount, 15% Turnover Ratio





# TIAA-CREF Core Bond Instl (USD)

Performance 04-30-2020

| Quarterly Returns | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Total % |
|-------------------|---------|---------|---------|---------|---------|
| 2018              | -1.28   | -0.29   | 0.07    | 1.13    | -0.38   |
| 2019              | 3.44    | 3.12    | 2.28    | 0.23    | 9.35    |
| 2020              | -0.91   | —       | —       | —       | 1.89    |
| Trailing Returns  | 1 Yr    | 3 Yr    | 5 Yr    | 10 Yr   | Incept  |
| Load-adj Mthly    | 7.32    | 4.27    | 3.60    | 4.23    | 5.12    |
| Std 03-31-2020    | 4.75    | —       | 3.05    | 4.07    | 5.01    |
| Total Return      | 7.32    | 4.27    | 3.60    | 4.23    | 5.12    |
| +/- Std Index     | -3.52   | -0.91   | -0.20   | 0.27    | —       |
| +/- Cat Index     | -1.82   | -0.51   | -0.18   | 0.09    | —       |
| % Rank Cat        | 53      | 41      | 28      | 32      | —       |
| No. in Cat        | 606     | 533     | 449     | 333     | —       |

| 7-day Yield               | 10.13 |
|---------------------------|-------|
| 30-day SEC Yield 05-20-20 | 2.38  |
| 316                       | —     |

**Performance Disclosure**  
The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.  
Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 877-518-9161 or visit [www.tiaa-cref.org](http://www.tiaa-cref.org).

**Fees and Expenses**

| Sales Charges         | NA   |
|-----------------------|------|
| Front-End Load %      | NA   |
| Deferred Load %       | NA   |
| Fund Expenses         | 0.28 |
| Management Fees %     | —    |
| 12b1 Expense %        | —    |
| Net Expense Ratio %   | 0.20 |
| Gross Expense Ratio % | 0.30 |

**Risk and Return Profile**

| Morningstar Rating™     | 3★             |
|-------------------------|----------------|
| Morningstar Risk        | 4★             |
| Morningstar Return      | 4★             |
| Standard Deviation      | 4.12           |
| Mean                    | 4.27           |
| Sharpe Ratio            | 0.62           |
| MPT Statistics          | Standard Index |
| Alpha                   | -1.00          |
| Beta                    | 1.05           |
| R-Squared               | 70.53          |
| 12-Month Yield          | 2.77%          |
| Potential Cap Gains Exp | -1.95%         |

| Operations | TIAA Investments |
|------------|------------------|
| Family:    | Multiple         |
| Manager:   | Income           |
| Tenure:    | 18.4 Years       |
| Objective: | Income           |

Morningstar Analyst Rating: \*\*\*\*

Overall Morningstar Rating: \*\*\*\*

Category Index: BBgBarc US Agg

Standard Index: Bond TR USD

Investment Style: Fixed-Income Bond %

Investment Style: Fixed-Income Bond %

Investment Style: Fixed-Income Bond %

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# BrandywineGLOBAL Global Opp Bond I (USD)

Performance 03-31-2020

| Quarterly Returns | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Total % |
|-------------------|---------|---------|---------|---------|---------|
| 2018              | 3.94    | -6.79   | -0.88   | -1.07   | -4.99   |
| 2019              | 2.93    | 3.59    | -1.79   | 4.22    | 9.14    |
| 2020              | -11.38  | —       | —       | —       | -11.38  |

| Trailing Returns | 1 Yr   | 3 Yr  | 5 Yr  | 10 Yr | Incept |
|------------------|--------|-------|-------|-------|--------|
| Load-adj Mthly   | -6.02  | -0.58 | -0.03 | 3.14  | 5.09   |
| Std 03-31-2020   | -6.02  | —     | -0.03 | 3.14  | 5.09   |
| Total Return     | -6.02  | -0.58 | -0.03 | 3.14  | 5.09   |
| +/- Std Index    | -14.96 | -5.40 | -3.39 | -0.74 | —      |
| +/- Cat Index    | -10.22 | -4.13 | -2.67 | 0.67  | —      |

| % Rank Cat | — | — | — | — | — |
|------------|---|---|---|---|---|
| No. in Cat | — | — | — | — | — |

| 7-day Yield 03-31-20      | 0.00 |
|---------------------------|------|
| 30-day SEC Yield 01-31-20 | 2.91 |

**Performance Disclosure**  
The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 877-721-1428 or visit [www.bmo.com](http://www.bmo.com).

## Fees and Expenses

**Sales Charges**  
Front-End Load % **NA**  
Deferred Load % **NA**

**Fund Expenses**  
Management Fees % 0.50  
12b1 Expense % **NA**  
Net Expense Ratio % **0.58**  
Gross Expense Ratio % **0.68**

## Risk and Return Profile

| Morningstar Rating™ | 3 Yr      | 5 Yr      | 10 Yr     |
|---------------------|-----------|-----------|-----------|
| Morningstar Risk    | 184 funds | 168 funds | 100 funds |
| Morningstar Return  | 2★        | 2★        | 5★        |
| Standard Deviation  | 7.33      | 7.82      | 7.26      |
| Mean                | -0.58     | -0.03     | 3.14      |
| Sharpe Ratio        | 0.19      | 0.06      | 0.52      |

MPT Statistics  
Standard Index Best Returns  
JPM GBSM Global Diversified TR USD

| Alpha                   | 0.85  |
|-------------------------|-------|
| Beta                    | -0.32 |
| R-Squared               | 0.24  |
| 12-Month Yield          | 1.04  |
| Potential Cap Gains Exp | 1.59% |

Operations  
Family: Legg Mason  
Manager: Multiple  
Tenure: 13.3 Years  
Objective: Worldwide Bond  
Base Currency: USD

Ticker: GOBIX  
ISIN: USSZ46863345  
Minimum Initial Purchase: \$1 mil  
Min Auto Investment Plan: \$1 mil  
Minimum IRA Purchase: \$1 mil

Purchase Constraints:  
Incept: 03-19-2009  
Type: MF  
Total Assets: \$2,495.51 mil

Investment Style  
Fixed-Income Bond %  
BrandywineGLOBAL Global Opp Bond I  
16,867  
14,999  
15,877

Standard Index  
Category Average  
Standard Index  
15,877

Performance Quartile (Within category)  
History

NAV/Price  
Total Return %  
+/- Standard Index  
+/- Category Index  
+/- Rank Cat  
No. of Funds in Cat

Share Chg  
Amount  
103% Turnover Ratio

Holdings:  
0 Total Stocks, 141 Total Fixed-Income,  
103% Turnover Ratio

United States Treasury Notes 1.76%  
United States Treasury Notes 1.7%  
United States Treasury Notes 1.85%  
Mexico (United Mexican States) 7.7  
United States Treasury Bonds 3%  
Mexico (United Mexican States) 8.5%  
Republic of Colombia 6%  
Goldman Sachs Group, Inc. 2.65%  
Australia (Commonwealth of) 5.75%  
Brazil (Federative Republic) 10%  
Brazil (Federative Republic) 10%  
United States Treasury Bonds 2.88%  
Republic of South Africa 8.75%  
Poland (Republic of) 1.5%

Sector Weightings  
Cyclical  
Basic Materials  
Consumer Cyclical  
Financial Services  
Real Estate  
Sensitive  
Communication Services  
Energy  
Industrials  
Technology  
Defensive  
Consumer Defensive  
Healthcare  
Utilities

Rel Std Index

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# PIMCO Income Instl (USD)

**Morningstar Analyst Rating™** **Overall Morningstar Rating™** **Category Index** **Morningstar Cat**  
**Silver** **★★★★** **BBB+ US** **US Fund Multisector**  
**05-22-2019** **Bond** **BBB+ US Agg** **Universal TR USD** **Bond**

| Performance 03-31-2020 |         |         |         |         |         |
|------------------------|---------|---------|---------|---------|---------|
| Quarterly Returns      | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Total % |
| 2018                   | -0.27   | -0.44   | 0.56    | 0.74    | 0.58    |
| 2019                   | 3.03    | 2.40    | -0.11   | 2.53    | 8.05    |
| 2020                   | -7.71   | —       | —       | —       | -7.71   |

| Trailing Returns |       |      |      |       |        |
|------------------|-------|------|------|-------|--------|
|                  | 1 Yr  | 3 Yr | 5 Yr | 10 Yr | Incept |
| Load-adj Mblly   | -3.21 | 1.92 | 3.58 | 7.33  | 7.41   |
| Std 03-31-2020   | -3.21 | —    | 3.58 | 7.33  | 7.41   |
| Total Return     | -3.21 | 1.92 | 3.58 | 7.33  | 7.41   |
| +/- Std Index    | —     | —    | —    | —     | —      |
| +/- Cat Index    | —     | —    | —    | —     | —      |

|            |   |   |   |   |   |
|------------|---|---|---|---|---|
| % Rank Cat | — | — | — | — | — |
| No. in Cat | — | — | — | — | — |

| 7-day Yield               |              |      |
|---------------------------|--------------|------|
| Standardized              | Unsubsidized |      |
| 30-day SEC Yield 02-29-20 | 3.27         | 3.27 |

**Performance Disclosure**  
 The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 888-677-4626 or visit [www.pimco.com](http://www.pimco.com).

## Fees and Expenses

|                  |    |
|------------------|----|
| Sales Charges    | NA |
| Front-End Load % | NA |
| Deferred Load %  | NA |

|                       |      |
|-----------------------|------|
| Fund Expenses         | 0.50 |
| Management Fees %     | NA   |
| 12b1 Expenses %       | NA   |
| Net Expense Ratio %   | 1.05 |
| Gross Expense Ratio % | 1.05 |

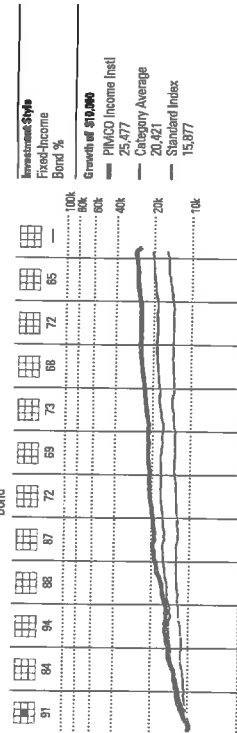
## Risk and Return Profile

|                     |           |           |           |
|---------------------|-----------|-----------|-----------|
| Morningstar Rating™ | 3 Yr      | 5 Yr      | 10 Yr     |
| Morningstar Risk    | 270 funds | 225 funds | 128 funds |
| Morningstar Return  | -Avg      | 5*        | 5*        |
|                     | +Avg      | High      | High      |

|                    |      |      |       |
|--------------------|------|------|-------|
| Standard Deviation | 3 Yr | 5 Yr | 10 Yr |
| Mean               | 5.23 | 4.37 | 4.39  |
| Sharpe Ratio       | 1.92 | 3.58 | 7.33  |

|                |                |                |
|----------------|----------------|----------------|
| MPT Statistics | Standard Index | Best Fit Index |
| Alpha          | 3.01           | —              |
| Beta           | 0.06           | —              |
| R-Squared      | 1.05           | —              |

|                         |        |
|-------------------------|--------|
| 12-Month Yield          | 5.88%  |
| Potential Cap Gains Exp | -0.35% |



| Investment Style |   | Performance Quartile (within category) |   |
|------------------|---|----------------------------------------|---|
| Fixed-Income     | — | History                                | — |
| Bond %           | — | NAV/Price                              | — |
|                  | — | Total Return %                         | — |
|                  | — | +/- Standard Index                     | — |
|                  | — | +/- Category Index                     | — |
|                  | — | % Rank Cat                             | — |
|                  | — | No. of Funds in Cat                    | — |

| Portfolio Analysis 12-31-2019 |        |
|-------------------------------|--------|
| Asset Allocation %            | Net %  |
| Cash                          | 5.80   |
| US Stocks                     | 94.34  |
| Non-US Stocks                 | 0.71   |
| Bonds                         | 0.12   |
| Other/Not Clsd                | 185.67 |
| Total                         | 100.00 |

| Equity Style |   |
|--------------|---|
| Value        | — |
| Blend        | — |
| Small        | — |
| Mid          | — |
| Large        | — |

| Portfolio Statistics |       |
|----------------------|-------|
| P/E Ratio TTM        | 18.57 |
| P/B Ratio TTM        | 8.3   |
| P/S Ratio TTM        | 0.95  |
| Geo Avg Mkt Cap      | 4883  |
| Std                  | 0.12  |

| Fixed-Income Style |   |
|--------------------|---|
| Ad                 | — |
| Mid                | — |
| Int                | — |
| Long               | — |
| Short              | — |

| Credit Quality Breakdown |   |
|--------------------------|---|
| AAA                      | — |
| AA                       | — |
| A                        | — |
| BBB                      | — |
| BB                       | — |
| B                        | — |
| Below B                  | — |
| NR                       | — |

| Sector Weightings      |      |
|------------------------|------|
| Cyclical               | 75.1 |
| Consumer Cyclical      | 0.0  |
| Financial Services     | 20.1 |
| Real Estate            | 18.3 |
| Sensitive              | 36.6 |
| Communication Services | 24.4 |
| Energy                 | 24.0 |
| Industrials            | 0.3  |
| Technology             | 0.0  |
| Defensive              | 0.5  |
| Consumer Defensive     | 0.0  |
| Healthcare             | 0.0  |
| Utilities              | 0.5  |

| Credit Quality Breakdown |   |
|--------------------------|---|
| AAA                      | — |
| AA                       | — |
| A                        | — |
| BBB                      | — |
| BB                       | — |
| B                        | — |
| Below B                  | — |
| NR                       | — |

| Regional Exposure |      |
|-------------------|------|
| Americas          | 86.9 |
| Greater Europe    | 13.1 |
| Greater Asia      | 0.0  |

| Base Currency            |             |
|--------------------------|-------------|
| USD                      | —           |
| PMIX                     | —           |
| ISIN                     | US7201F4900 |
| Minimum Initial Purchase | \$1 mil     |

| Purchase Constraints |                  |
|----------------------|------------------|
| Incapt               | A                |
| Type                 | MF               |
| Total Assets         | \$137,094,56 mil |

| Base Currency            |             |
|--------------------------|-------------|
| USD                      | —           |
| PMIX                     | —           |
| ISIN                     | US7201F4900 |
| Minimum Initial Purchase | \$1 mil     |

| Base Currency            |             |
|--------------------------|-------------|
| USD                      | —           |
| PMIX                     | —           |
| ISIN                     | US7201F4900 |
| Minimum Initial Purchase | \$1 mil     |

| Base Currency            |             |
|--------------------------|-------------|
| USD                      | —           |
| PMIX                     | —           |
| ISIN                     | US7201F4900 |
| Minimum Initial Purchase | \$1 mil     |

| Base Currency            |             |
|--------------------------|-------------|
| USD                      | —           |
| PMIX                     | —           |
| ISIN                     | US7201F4900 |
| Minimum Initial Purchase | \$1 mil     |

| Base Currency            |             |
|--------------------------|-------------|
| USD                      | —           |
| PMIX                     | —           |
| ISIN                     | US7201F4900 |
| Minimum Initial Purchase | \$1 mil     |

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# Wells Fargo Absolute Return A (USD)

| Performance (03-31-2020) |         |         |         |         |         |
|--------------------------|---------|---------|---------|---------|---------|
| Quarterly Returns        | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Total % |
| 2018                     | 0.61    | -2.44   | 0.36    | -4.37   | -5.80   |
| 2019                     | 5.26    | 1.36    | -1.35   | 5.19    | 10.73   |
| 2020                     | -16.05  | —       | —       | —       | -16.05  |

| Trailing Returns | 1 Yr   | 3 Yr  | 5 Yr  | 10 Yr | Incept |
|------------------|--------|-------|-------|-------|--------|
| Load-adj Mthly   | -16.77 | -3.99 | -2.27 | —     | 0.35   |
| Std 03-31-2020   | -16.77 | —     | -2.27 | —     | 0.35   |
| Total Return     | -11.69 | -2.07 | -1.10 | 2.13  | 1.09   |
| +/- Std Index    | -6.56  | -4.69 | -4.54 | -3.72 | —      |
| +/- Cat Index    | -6.44  | -4.66 | -4.25 | -3.17 | —      |

|            |   |   |   |   |   |
|------------|---|---|---|---|---|
| % Rank Cat | — | — | — | — | — |
| No. in Cat | — | — | — | — | — |

**7-day Yield**  
30-day SEC Yield

**Performance Disclosure**  
The Overall Morningstar Rating is based on risk-adjusted returns, derived from a weighted average of the three-, five-, and 10-year (if applicable) Morningstar metrics.

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when sold or redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call 800-222-4222 or visit <https://www.wellsfargo.com/>.

## Fees and Expenses

|                  |      |     |
|------------------|------|-----|
| Sales Charges    | 5.75 | N/A |
| Front-End Load % | —    | —   |
| Deferred Load %  | —    | —   |

|                       |      |      |
|-----------------------|------|------|
| Fund Expenses         | 0.72 | 0.72 |
| Management Fees %     | 0.00 | 0.00 |
| 12b1 Expense %        | 1.53 | 1.53 |
| Net Expense Ratio %   | 1.53 | 1.53 |
| Gross Expense Ratio % | 1.53 | 1.53 |

|                         |      |      |       |
|-------------------------|------|------|-------|
| Risk and Return Profile | 3 Yr | 5 Yr | 10 Yr |
| Morningstar Rating™     | 3    | 4    | 5     |
| Morningstar Risk        | Low  | Low  | Low   |
| Morningstar Return      | Low  | Low  | Low   |

|                    |       |       |      |
|--------------------|-------|-------|------|
| Standard Deviation | 9.20  | 8.24  | 7.30 |
| Mean               | -2.07 | -1.10 | 2.13 |
| Sharpe Ratio       | —     | —     | —    |

|                |                |                |
|----------------|----------------|----------------|
| MPT Statistics | Standard Index | Best Fit Index |
| Alpha          | -2.96          | —              |
| Beta           | 0.75           | —              |
| R-Squared      | 79.08          | —              |

|                         |        |
|-------------------------|--------|
| 12-Month Yield          | —      |
| Potential Cap Gains Exp | 12.92% |

|                |                   |
|----------------|-------------------|
| Family:        | Wells Fargo Funds |
| Manager:       | Multiple          |
| Tenure:        | 8.1 Years         |
| Objective:     | Growth and Income |
| Base Currency: | USD               |

|                           |                   |
|---------------------------|-------------------|
| Operations                | Wells Fargo Funds |
| ISIN:                     | US94887W1099      |
| Minimum Initial Purchase: | \$1,000           |
| Minimum IRA Purchase:     | \$250             |
| Purchase Constraints:     | —                 |

|               |                |
|---------------|----------------|
| Ticker:       | WARAX          |
| Incept:       | 03-01-2012     |
| Type:         | MF             |
| Total Assets: | \$2,282.94 mil |

## Overall Morningstar Rating™

330 US Fund World Allocation

Neutral 04-18-2019

Category Index: US Fund World

Standard Index: Morningstar Mod

Tgt Risk TR USD

Investment Style: Equity

Stocks %: 57

Bonds %: 43

Allocation: 43

Category Average: 18.854

Standard Index: 21.954

Wells Fargo Absolute Return: 15.151

Growth of \$10,000: 18.854

NAV/Price: 10.73

Total Return %: -2.87

+/- Standard Index: -2.44

+/- Category Index: 90

% Rank Cat: 459

No. of Funds in Cat: 459

Performance Quartile (Within category): History

NAV/Price: 10.73

Total Return %: -2.87

+/- Standard Index: -2.44

+/- Category Index: 90

% Rank Cat: 459

No. of Funds in Cat: 459

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## Mutual Fund Detail Report Disclosure Statement

The Mutual Fund Detail Report is to be used as supplemental sales literature, and therefore must be preceded or accompanied by the fund's current prospectus and a disclosure statement. Please read the prospectus carefully. In all cases, this disclosure statement should accompany the Mutual Fund Detail Report. Morningstar is not itself a FINRA-member firm. Portfolio information is based on the most recent information available to Morningstar.

### Pre-inception Returns

The analysis in this report may be based, in part, on adjusted historical returns for periods prior to the fund's actual inception. These calculated returns reflect the historical performance of the oldest share class of the fund, adjusted to reflect the fees and expenses of this share class. These fees and expenses are referenced in the report's Performance section.

**When pre-inception data is presented in the report, the header at the top of the report will indicate this. In addition, the pre-inception data included in the report will appear in *italics*.**

While the inclusion of pre-inception data provides valuable insight into the probable long-term behavior of newer share classes of a fund, investors should be aware that an adjusted historical return can only provide an approximation of that behavior. For example, the fee structures of a retail share class will vary from that of an institutional share class, as retail shares tend to have higher operating expenses and sales charges. These adjusted historical returns are not actual returns. Calculation methodologies utilized by Morningstar may differ from those applied by other entities, including the fund itself.

### Performance

The performance data given represents past performance and should not be considered indicative of future results. Principal value and investment return will fluctuate, so that an investor's shares, when redeemed, may be worth more or less than the original investment. Fund portfolio statistics change over time. The fund is not FDIC-insured, may lose value and is not guaranteed by a bank or other financial institution.

Total Return and Quarterly Return reflects performance without adjusting for sales charges or the effects of taxation, but is adjusted to reflect all actual ongoing fund expenses and assumes reinvestment of dividends and capital gains. If adjusted for sales charges and the effects of taxation, the performance quoted would be reduced.

Standardized Return is reflected as of the quarter-end. It depicts performance without adjusting for the effects of taxation, but is adjusted for sales charges and all ongoing fund expenses, and assumes reinvestment of dividends and capital gains. If adjusted for the effects of taxation, the performance quoted would be reduced. The sales charge used in the calculation was obtained from the fund's most recent prospectus and/or shareholder report available to Morningstar. Standardized Returns never include pre-inception history.

Load-Adjusted Monthly Return is calculated applying the same methodology as Standardized Returns, except that it represents return through month-end. As with Standardized Returns, it reflects the impact of sales charges and ongoing fund expenses, but not taxation. If adjusted for the effects of taxation, the performance quoted would be significantly reduced.

Morningstar % Rank within Morningstar Category does not account for a fund's

sales charge (if applicable). Rankings will not be provided for periods less than one year.

### Growth of 10,000

This graph compares the growth of an investment of 10,000 (in the base currency of the fund) with that of an index and with that of the average for all funds in its Morningstar category. The total returns are not adjusted to reflect sales charges or the effects of taxation, but are adjusted to reflect actual ongoing fund expenses, and assume reinvestment of dividends and capital gains. If adjusted, sales charges would reduce the performance quoted. The index is an unmanaged portfolio of specified securities and cannot be invested in directly. The index and the category average do not reflect any initial or ongoing expenses. A fund's portfolio may differ significantly from the securities in the index. The index is chosen by Morningstar.

**If pre-inception data is included in the analysis, it will be graphed.**

### Morningstar Analyst Rating

The Morningstar Analyst Rating is not a credit or risk rating. It is a subjective evaluation performed by the mutual fund analysts of Morningstar, Inc. Morningstar evaluates funds based on five key pillars, which are process, performance, people, parent, and price. Morningstar's analysts use this five pillar evaluation to identify funds they believe are more likely to outperform over the long term on a risk-adjusted basis. Analysts consider quantitative and qualitative factors in their research, and the weighting of each pillar may vary. The Analyst Rating ultimately reflects the analyst's overall assessment and is overseen by Morningstar's Analyst Rating Committee. The approach serves not as a formula but as a framework to ensure consistency across Morningstar's global coverage universe.

The Analyst Rating scale ranges from Gold to Negative, with Gold being the highest rating and Negative being the lowest rating. A fund with a Gold rating distinguishes itself across the five pillars and has garnered the analysts' highest level of conviction. A fund with a Silver rating has notable advantages across several, but perhaps not all, of the five pillars-strengths that give the analysts a high level of conviction. A Bronze-rated fund has advantages that outweigh the disadvantages across the five pillars, with sufficient level of analyst conviction to warrant a positive rating. A fund with a Neutral rating isn't seriously flawed across the five pillars, nor does it distinguish itself very positively. A Negative rated fund is flawed in at least one if not more pillars and is considered an inferior offering to its peers. Analyst Ratings are reevaluated at least every 14 months.

For more detailed information about Morningstar's Analyst Rating, including its methodology, please go to <http://corporate.morningstar.com/us/documents/Methodology/Documents/AnalystRatingforFundsMethodology.pdf>.

**The Morningstar Analyst Rating should not be used as the sole basis in evaluating a mutual fund. Morningstar Analyst Ratings are based on Morningstar's current expectations about future events; therefore, in no way does Morningstar represent ratings as a guarantee nor should they be viewed by an investor as such. Morningstar Analyst Ratings involve unknown risks and uncertainties which may cause Morningstar's expectations not to occur or to differ significantly from what we expected.**

### Risk and Return

The Morningstar Rating is calculated for funds with at least a three-year history. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a fund's monthly performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of funds in each category receive 5 stars, the next 22.5% receive 4 stars, the next

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35% receive 3 stars, the next 22.5% receive 2 stars and the bottom 10% receive 1 star. The Overall Morningstar Rating for a mutual fund is derived from a weighted average of the performance figures associated with its three-, five- and 10-year (if applicable) Morningstar Rating metrics.

Please note that some Morningstar proprietary calculations, including the Morningstar Rating, may be calculated based on adjusted historical returns (pre-inception returns). If the extended performance rating is in effect, the "stars" are represented as unshaded stars. For each mutual fund with at least a three-year history, Morningstar calculates a Morningstar Rating based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a fund's adjusted monthly performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of funds in each category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars and the bottom 10% receive 1 star. This investment's independent Morningstar Rating metric is then compared against the open-end mutual fund universe's actual performance breakpoints to determine its extended performance rating. The Overall Morningstar Rating for a mutual fund is derived from a weighted average of the actual performance figures associated with its three-, five- and 10-year (if applicable) Morningstar Rating metrics.

Morningstar Return rates a mutual fund's performance relative to other funds in its Morningstar Category. It is an assessment of a fund's excess return over a risk-free rate (the return of the 90-day Treasury Bill), after adjusting for all applicable loads and sales charges, in comparison with the mutual funds in its Morningstar Category. In each Morningstar Category, the top 10% of funds earn a High Morningstar Return (HIGH), the next 22.5% Above Average (+AVG), the middle 35% Average (AVG), the next 22.5% Below Average (-AVG), and the bottom 10% Low (LOW). Morningstar Return is measured for up to three time periods (three-, five-, and 10 years). These separate measures are then weighted and averaged to produce an overall measure for the mutual fund. Funds with less than three years of performance history are not rated.

Morningstar Risk evaluates a mutual fund's downside volatility relative to that of other funds in its Morningstar Category. It is an assessment of the variations in a fund's monthly returns, with an emphasis on downside variations, in comparison with the mutual funds in its Morningstar Category. In each Morningstar Category, the 10% of funds with the lowest measured risk are described as Low Risk (LOW), the next 22.5% Below Average (-AVG), the middle 35% Average (AVG), the next 22.5% Above Average (+AVG), and the top 10% High (HIGH). Morningstar Risk is measured for up to three time periods (three-, five-, and 10 years). These separate measures are then weighted and averaged to produce an overall measure for the mutual fund. Funds with less than three years of performance history are not rated.

**If pre-inception returns are included in this analysis, the risk and return profile data calculated on the basis of these returns will appear in italics.**

#### Risk Measures

The risk measures below are calculated for funds with at least a three-year history.

Standard deviation is a statistical measure of the volatility of the fund's returns.

Mean represents the annualized geometric return for the period shown.

The Sharpe ratio uses standard deviation and excess return to determine reward per unit of risk.

Alpha measures the difference between a fund's actual returns and its expected

performance, given its level of risk (as measured by beta). Alpha is often seen as a measure of the value added or subtracted by a portfolio manager.

Beta is a measure of a fund's sensitivity to market movements. A portfolio with a beta greater than 1 is more volatile than the market, and a portfolio with a beta less than 1 is less volatile than the market.

R-squared reflects the percentage of a fund's movements that is explained by movements in its benchmark index, showing the degree of correlation between the fund and the benchmark. This figure is also helpful in assessing how likely it is that alpha and beta are statistically significant.

Best Fit index: Alpha, beta, and R-squared statistics are presented for a broad market index and a "Best Fit" index. The Best Fit index identified in this report was determined by Morningstar by calculating R-squared for the fund against approximately 100 indexes tracked by Morningstar. The index representing the highest R-squared is identified as the Best Fit index. The Best Fit index may not be the fund's benchmark, nor does it necessarily contain the types of securities that may be held by the fund.

**Risk measures calculated using pre-inception data, if included in the analysis, will be presented in italics.**

#### Asset Allocation

The weighting of the portfolio in various asset classes, including "Other" is shown in the table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

In the table, allocation to the classes is shown for long positions, short positions, and net (long positions net of short) positions. These statistics summarize what the managers are buying and how they are positioning the portfolio. When short positions are captured in these portfolio statistics, investors get a more robust description of the funds' exposure and risk.

Most managed product portfolios hold fairly conventional securities, such as long positions in stocks and bonds. Other portfolios use other investment strategies or securities, such as short positions or derivatives, to reduce transaction costs, enhance returns, or reduce risk. Some of these securities and strategies behave like conventional securities, while others have unique return and risk characteristics.

Most portfolios take long positions in securities. Long positions involve buying the security outright and then selling it later, with the hope that the security price rises over time. In contrast, short positions are taken to benefit from anticipated price declines. In this type of transaction, the investor borrows the security from another investor, sells it and receives cash, and then is obligated to buy it back at some point in the future. If the price falls after the short sale, the investor will have sold high and can now buy low to close the short position and lock in a profit. However, if the price of the security increases after the short sale, the investor will experience losses by buying it at a higher price than the sale price.

The strategy of selling securities short is prevalent in specialized portfolios, such as long-short, market-neutral, bear-market, and hedge funds. Most conventional portfolios do not typically short securities, although they may reserve the right to do so under special circumstances. Funds may also short derivatives, and this is sometimes more efficient than shorting individual securities. Short positions produce negative exposure to the security that is being shorted. This means that when the security rises in value, the short position will fall in value and vice versa. Morningstar's portfolio statistics will capture this negative exposure. For example, if a fund has many short stock positions, the percent of assets in stocks in the asset allocation breakdown may

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be negative. Funds must provide their broker with cash collateral for the short position, so funds that short often have a large cash position, sometimes even exceeding 100% cash.

Note that all other portfolio statistics presented in this report are based on the long holdings of the fund only.

#### Style Analysis

The Morningstar Style Box reveals a fund's investment style as of the data noted on this report.

For equity funds the vertical axis shows the market capitalization of the stocks owned and the horizontal axis shows investment style (value, blend, or growth).

For fixed-income funds, the vertical axis shows the credit quality of the bonds owned and the horizontal axis shows interest rate sensitivity as measured by a bond's effective duration.

Morningstar seeks credit rating information from fund companies on a periodic basis (e.g., quarterly). In compiling credit rating information Morningstar accepts credit ratings reported by fund companies that have been issued by all Nationally Recognized Statistical Rating Organizations (NRSROs). For a list of all NRSROs, please visit <http://www.sec.gov/divisions/markets/ratingagency.htm>. Additionally, Morningstar accepts foreign credit ratings from widely recognized or registered rating agencies. If two rating organizations/agencies have rated a security, fund companies are to report the lower rating, if three or more organizations/agencies have rated a security, fund companies are to report the median rating, and in cases where there are more than two organizations/agency ratings and a median rating does not exist, fund companies are to use the lower of the two middle ratings. PLEASE NOTE: Morningstar, Inc. is not itself a NRSRO nor does it issue a credit rating on the fund. A NRSRO or rating agency ratings can change from time-to-time.

For credit quality, Morningstar combines the credit rating information provided by the fund companies with an average default rate calculation to come up with a weighted-average credit quality. The weighted-average credit quality is currently a letter that roughly corresponds to the scale used by a leading NRSRO. Bond funds are assigned a style box placement of "low", "medium", or "high" based on their average credit quality. Funds with a low credit quality are those whose weighted-average credit quality is determined to be less than "BBB-"; medium are those less than "AA-" but greater or equal to "BBB-"; and high are those with a weighted-average credit quality of "AA-" or higher. When classifying a bond portfolio, Morningstar first maps the NRSRO credit ratings of the underlying holdings to their respective default rates (as determined by Morningstar's analysis of actual historical default rates). Morningstar then averages these default rates to determine the average default rate for the entire bond fund. Finally, Morningstar maps this average default rate to its corresponding credit rating along a convex curve.

For interest-rate sensitivity, Morningstar obtains from fund companies the average effective duration. Generally, Morningstar classifies a fixed-income fund's interest-rate sensitivity based on the effective duration of the Morningstar Core Bond Index (MCBI), which is currently three years. The classification of Limited will be assigned to those funds whose average effective duration is between 25% to 75% of MCBI's average effective duration; funds whose average effective duration is between 75% to 125% of the MCBI will be classified as Moderate; and those that are at 125% or greater of the average effective duration of the MCBI will be classified as Extensive.

For municipal bond funds, Morningstar also obtains from fund companies the average effective duration. In these cases static breakpoints are utilized. These

breakpoints are as follows: (i) Limited: 4.5 years or less; (ii) Moderate: more than 4.5 years but less than 7 years; and (iii) Extensive: more than 7 years. In addition, for non-US taxable and non-US domiciled fixed income funds static duration breakpoints are used: (i) Limited: less than or equal to 3.5 years; (ii) Moderate: greater than 3.5 and less than equal to 6 years; (iii) Extensive: greater than 6 years.

#### Equity Portfolio Statistics

The referenced data elements below are a weighted average of the long equity holdings in the portfolio.

The Price/Earnings ratio is a weighted average of the price/earnings ratios of the stocks in the underlying fund's portfolio. The P/E ratio of a stock is calculated by dividing the current price of the stock by its trailing 12-months' earnings per share. In computing the average, Morningstar weights each portfolio holding by the percentage of equity assets it represents.

The Price/Cash Flow ratio is a weighted average of the price/cash-flow ratios of the stocks in a fund's portfolio. Price/cash-flow shows the ability of a business to generate cash and acts as a gauge of liquidity and solvency.

The Price/Book ratio is a weighted average of the price/book ratios of all the stocks in the underlying fund's portfolio. The P/B ratio of a company is calculated by dividing the market price of its stock by the company's per-share book value. Stocks with negative book values are excluded from this calculation.

The geometric average market capitalization of a fund's equity portfolio offers a measure of the size of the companies in which the mutual fund invests.

#### Fixed-Income Portfolio Statistics

The referenced data elements below are a weighted average of the long fixed income holdings in the portfolio.

Duration is a time measure of a bond's interest rate sensitivity. Average effective duration is a weighted average of the duration of the underlying fixed income securities within the portfolio.

Average effective maturity is a weighted average of all the maturities of the bonds in a portfolio, computed by weighting each maturity date by the market value of the security.

Average weighted coupon is generated from the fund's portfolio by weighting the coupon of each bond by its relative size in the portfolio. Coupons are fixed percentages paid out on a fixed-income security on an annual basis.

Average weighted price is generated from the fund's portfolio by weighting the price of each bond by its relative size in the portfolio. This number reveals if the fund favors bonds selling at prices above or below face value (premium or discount securities, respectively). A higher number indicates a bias toward premiums. This statistic is expressed as a percentage of par (face) value.

Credit quality breakdowns are shown for corporate-bond holdings and depict the quality of bonds in the underlying portfolio. The report shows the percentage of fixed-income securities that fall within each credit quality rating as assigned by a NRSRO. Bonds not rated by a NRSRO are included in the not rated (NR) category.

Turnover Ratio is a decent proxy for how frequently a manager trades his or her portfolio. The inverse of a fund's turnover ratio is the average holding period for a security in the fund. As turnover increases, a fund's brokerage costs typically rise as well.

## Operations

Purchase constraints denote if a mutual fund has any of the following qualities: Qualified Access (A), Institutional (I), Closed to New Investments, (C) or Closed to All Investments (L). Because these qualities can all act as restrictions and/or requirements for investment, they are grouped together.

Potential capital gains exposure is the percentage of a mutual fund's total assets that represents capital appreciation.

## Fees and Expenses

Prospectus Gross Expense Ratio reflects the annual percentage of a fund's assets paid out in expenses. Expenses include management, 12B-1, transfer agent and all other asset-based fees associated with the fund's daily operations and distribution, with the exception of brokerage commissions. It does not reflect expenses that have been reimbursed by the investment advisor, reductions from brokerage service arrangements or other expense offset arrangements.

Prospectus Net Expense Ratio reflects actual expenses paid by the fund as well as any voluntary waivers, reductions from brokerage service arrangements and any other expense offset arrangements.

## Investment Risks

**International/Emerging Market Equities:** Investing in international securities involves special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

**Sector Strategies:** Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

**Non-Diversified Strategies:** Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

**Small Cap Equities:** Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility than the overall market average.

**Mid Cap Equities:** Portfolios that invest in companies with market capitalization below \$10 billion involve additional risks. The securities of these companies may be more volatile and less liquid than the securities of larger companies.

**High-Yield Bonds:** Portfolios that invest in lower-rated debt securities (commonly referred to as junk bonds) involve additional risks because of the lower credit quality of the securities in the portfolio. The investor should be aware of the possible higher level of volatility, and increased risk of default.

**Tax-Free Municipal Bonds:** The investor should note that the income from tax-free municipal bond funds may be subject to state and local taxation and the Alternative Minimum Tax.

**Bonds:** Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio declines. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

**HOLDRs:** The investor should note that these are narrow industry-focused products that, if the industry is hit by hard times, will lack diversification and possible loss of investment would be likely. These securities can trade at a discount to market price, ownership is of a fractional share interest, the underlying investments may not be representative of the particular industry, the HOLDR might be delisted from the AMEX if the number of underlying companies drops below nine, and the investor may experience trading halts.

**Hedge Funds:** The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

**Bank Loan/Senior Debt:** Bank loans and senior loans are impacted by the risks associated with fixed income in general, including interest rate risk and default risk. They are often non-investment grade; therefore, the risk of default is high. These securities are also relatively illiquid. Managed products that invest in bank loans/senior debt are often highly leveraged, producing a high risk of return volatility.

**Exchange Traded Notes (ETNs):** ETNs are unsecured debt obligations. Any repayment of notes is subject to the issuer's ability to repay its obligations. ETNs do not typically pay interest.

**Leveraged ETFs:** Leveraged investments are designed to meet multiples of the return performance of the index they track and seek to meet their fund objectives on a daily basis for other time period stated within the prospectus objective). The leverage/gearing ratio is the amount of excess return that a leveraged investment is designed to achieve in comparison to its index performance (i.e. 200%, 300%, -200%, or -300% or 2X, 3X, -2X, -3X). Compounding has the ability to affect the performance of the fund to be either greater or less than the index performance multiplied by the multiple stated within the funds objective over a stated time period.

**Short Positions:** When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

**Long-Short:** Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

**Liquidity Risk:** Closed-end fund, ETF, and HOLDR trading may be halted due to market conditions, impacting an investor's ability to sell a fund.

**Market Price Risk:** The market price of ETFs, HOLDRs, and closed-end funds traded on the secondary market is subject to the forces of supply and demand and thus independent of the NAV. This can result in the market price trading at a premium or discount to the NAV, which will affect an investor's value.

**Market Risk:** The market prices of ETFs and HOLDRs can fluctuate as a result of several factors, such as security-specific factors or general investor sentiment. Therefore, investors should be aware of the prospect of market fluctuations and the impact it may have on the market price.

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# Performance Appendix

Performance Data below is net of fees. Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Financial Advisor will provide those documents to you upon request.

| Account Name                   | QTD    | YTD    | 1 Year | 3 Years | 5 Years | 10 Years | Since Inception | Inception Date |
|--------------------------------|--------|--------|--------|---------|---------|----------|-----------------|----------------|
| Baird Investment Management    | 1.49   | 1.49   | 7.54   | --      | --      | --       | 4.69            | 12/01/2017     |
| Brandywine Global Opp          | -11.36 | -11.36 | -6.02  | -0.54   | -0.10   | --       | 0.40            | 10/01/2012     |
| FPA Crescent                   | -20.51 | -20.51 | -13.90 | -1.93   | 1.00    | --       | 0.98            | 01/01/2015     |
| Met West Total Return Bond     | 2.32   | 2.32   | 8.16   | 4.69    | 3.25    | --       | 3.40            | 07/01/2014     |
| Mutual Fund Cash               | 0.32   | 0.32   | 1.72   | 1.52    | 2.32    | --       | --              | 09/01/2012     |
| PIMCO Income Instl             | -7.66  | -7.66  | -3.16  | 1.95    | 3.59    | --       | 4.40            | 01/01/2013     |
| Restricted Cash Account        | 0.32   | 0.32   | 1.74   | --      | --      | --       | 1.84            | 02/01/2018     |
| Salient Tactical Growth        | -0.41  | -0.41  | 5.96   | --      | --      | --       | 1.70            | 09/01/2018     |
| TIAA CREF                      | -0.91  | -0.91  | 4.75   | --      | --      | --       | 3.29            | 12/01/2017     |
| Vanguard Mid Cap Index         | -25.71 | -25.71 | -16.64 | -0.25   | 2.10    | --       | 8.33            | 10/01/2012     |
| Wells Fargo Absolute Return    | -15.97 | -15.97 | -11.29 | -1.71   | --      | --       | 0.54            | 01/01/2016     |
| iShares Core S&P 500 ETF       | -19.59 | -19.59 | -7.05  | 5.04    | --      | --       | 7.84            | 01/01/2016     |
| iShares MSCI EAFE ETF          | -23.53 | -23.53 | -15.13 | --      | --      | --       | -5.73           | 09/01/2017     |
| iShares MSCI Emerging Mkts ETF | -24.72 | -24.72 | -19.16 | --      | --      | --       | -7.91           | 09/01/2017     |
| iShares MSCI USA Min Vol ETF   | -17.19 | -17.19 | -6.15  | 6.33    | --      | --       | 8.40            | 01/01/2016     |
| iShares S&P Small Cap          | -32.78 | -32.78 | -26.07 | -5.39   | --      | --       | -1.39           | 10/01/2016     |

All performance above are Time Weighted(TWR) performance

## Glossary of Terms

**Active Contribution Return:** The gain or loss percentage of an investment relative to the performance of the investment benchmark.

**Active Exposure:** The percentage difference in weight of the portfolio compared to its policy benchmark.

**Active Return:** Arithmetic difference between the manager's return and the benchmark's return over a specified time period.

**Actual Correlation:** A measure of the correlation (linear dependence) between two variables X and Y, with a value between +1 and -1 inclusive. This is also referred to as coefficient of correlation.

**Alpha:** A measure of a portfolio's time weighted return in excess of the market's return, both adjusted for risk. A positive alpha indicates that the portfolio outperformed the market on a risk-adjusted basis, and a negative alpha indicates the portfolio did worse than the market.

**Best Quarter:** The highest quarterly return for a certain time period.

**Beta:** A measure of the sensitivity of a portfolio's time weighted return (net of fees) against that of the market. A beta greater than 1.00 indicates volatility greater than the market.

**Consistency:** The percentage of quarters that a product achieved a rate of return higher than that of its benchmark. The higher the consistency figure, the more value a manager has contributed to the product's performance.

**Core:** Refers to an investment strategy mandate that is blend of growth and value styles without a pronounced tilt toward either style.

**Cumulative Selection Return (Cumulative Return):** Cumulative investment performance over a specified period of time.

**Distribution Rate:** The most recent distribution paid, annualized, and then divided by the current market price. Distribution rate may consist of investment income, short-term capital gains, long-term capital gains, and/or return of capital.

**Down Market Capture:** The ratio of average portfolio returns over the benchmark during periods of

negative benchmark return. Lower values indicate better product performance.

**Downside Risk:** A measure similar to standard deviation, but focuses only on the negative movements of the return series. It is calculated by taking the standard deviation of the negative quarterly set of returns. The higher the value, the more risk the product has.

**Downside Semi Deviation:** A statistical calculation that measures the volatility of returns below a minimum acceptable return. This return measure isolates the negative portion of volatility: the larger the number, the greater the volatility.

**Drawdown:** A drawdown is the peak-to-trough decline during a specific period of an investment, fund or commodity.

**Excess over Benchmark:** The percentage gain or loss of an investment relative to the investment's benchmark.

**Excess Return:** Arithmetic difference between the manager's return and the risk-free return over a specified time period.

**Growth:** A diversified investment strategy which includes investment selections that have capital appreciation as the primary goal, with little or no dividend payouts. These strategies can include reinvestment in expansion, acquisitions, and/or research and development opportunities.

**Growth of Dollar:** The aggregate amount an investment has gained or lost over a certain time period, also referred to as Cumulative Return, stated in terms of the amount to which an initial dollar investment would have grown over the given time period.

**Investment Decision Process (IDP):** A model for structuring the investment process and implementing the correct attribution methodologies. The IDP includes every decision made concerning the division of the assets under management over the various asset categories. To analyze each decision's contribution to the total return, a modeling approach must measure the marginal value of every individual decision. In this respect, the hierarchy of the decisions becomes very important. We therefore use the IDP model, which serves as a proper foundation for registering the decisions and relating them to each other.

**Information Ratio:** Measured by dividing the active rate of return by the tracking error. The higher the Information Ratio, the more value-added contribution by the manager.

**Jensen's Alpha:** The Jensen's alpha measure is a risk-adjusted performance measure that represents the average return on a portfolio or investment above or below that predicted by the capital asset pricing model (CAPM) given the portfolio's or investment's beta and the average market return. This metric is also commonly referred to as alpha.

**Kurtosis:** A statistical measure that is used to describe the distribution, or skewness, of observed data around the mean, sometimes referred to as the volatility of volatility.

**Maximum Drawdown:** The drawdown is defined as the percent retrenchment from a fund's peak to the fund's trough value. It is in effect from the time the fund's retrenchment begins until a new fund high is reached. The maximum drawdown encompasses both the period from the fund's peak to the fund's valley (length), and the time from the fund's valley to a new fund high (recovery). It measures the largest percentage drawdown that has occurred in any fund's data record.

**Modern Portfolio Theory (MPT):** An investment analysis theory on how risk-averse investors can construct portfolios to optimize or maximize expected return based on a given level of market risk, emphasizing that risk is an inherent part of higher reward.

**Mutual Fund (MF):** An investment program funded by shareholders that trade in diversified holdings and is professionally managed.

**Peer Group:** A combination of funds that share the same investment style combined as a group for comparison purposes.

**Peer/Plan Sponsor Universe:** A combination of asset pools of total plan investments by specific sponsor and plan types for comparison purposes.

**Performance Ineligible Assets:** Performance returns are not calculated for certain assets because accurate valuations and transaction data for these assets are not processed or maintained by us. Common examples of these include life insurance, some annuities and some assets held externally.

**Performance Statistics:** A generic term for various measures of investment performance measurement terms.

**Portfolio Characteristics:** A generic term for various measures of investment portfolio characteristics.

**Preferred Return:** A term used in the private equity (PE) world, and also referred to as a "Hurdle Rate." It refers to the threshold return that the limited partners of a private equity fund must receive, prior to the PE firm receiving its carried interest or "carry."

**Ratio of Cumulative Wealth:** A defined ratio of the Cumulative Return of the portfolio divided by the Cumulative Return of the benchmark for a certain time period.

**Regression Based Analysis:** A statistical process for estimating the relationships among variables. It includes many techniques for modeling and analyzing several variables, when the focus is on the relationship between a dependent variable and one or more independent variables

**Residual Correlation:** Within returns-based style analysis, residual correlation refers to the portion of a strategy's return pattern that cannot be explained by its correlation to the asset-class benchmarks to which it is being compared.

**Return:** A rate of investment performance for the specified period.

**Rolling Percentile Ranking:** A measure of an investment portfolio's ranking versus a peer group for a specific rolling time period (i.e. Last 3 Years, Last 5 years, etc.)

**R-Squared:** The percentage of a portfolio's performance explained by the behavior of the appropriate benchmark. High R-Squared means a higher correlation of the portfolio's performance to the appropriate benchmark.

**SA/CF (Separate Account/Comingled Fund):** Represents an acronym for Separate Account and Commingled Fund investment vehicles.

**Sector Benchmark:** A market index that serves as a proxy for a sector within an asset class.

**Sharpe Ratio:** Represents the excess rate of return over the risk free return divided by the standard deviation of the excess return. The result is the absolute rate of return per unit of risk. The higher the value, the better the product's historical risk-adjusted performance results in.

**Standard Deviation:** A statistical measure of the range of a portfolio's performance; the variability of a return around its average return over a specified time period.

**Total Fund Benchmark:** The policy benchmark for a complete asset pool that could consist of multiple investment mandates.

**Total Fund Composite:** The aggregate of multiple portfolios within an asset pool or household.

**Tracking Error:** A measure of standard deviation for a portfolio's investment performance, relative to the performance of an appropriate market benchmark.

**Treynor Ratio:** A ratio that divides the excess return (above the risk free rate) by the portfolio's beta to arrive at a unified measure of risk adjusted return. It is generally used to rank portfolios, funds and benchmarks. A higher ratio is indicative of higher returns per unit of market risk. This measurement can help determine if the portfolio is reaching its goal of increasing returns while managing market risk.

**Up Market Capture:** The ratio of average portfolio returns over the benchmark during periods of positive benchmark return. Higher values indicate better product performance.

**Upside Semi Deviation:** A statistical calculation that measures the volatility of returns above an acceptable return. This return measure isolates the positive portion of volatility: the larger the number, the greater the volatility.

**Value:** A diversified investment strategy that includes investment selections which tend to trade at a lower price relative to its dividends, earnings, and sales. Common attributes are stocks that include high dividend, low price-to-book ratio, and/or low price-to-earnings ratio.

**Worst Quarter:** The lowest rolling quarterly return for a certain time period.

## Information Disclosures

**Performance results are annualized for time periods greater than one year and include all cash and cash equivalents, realized and unrealized capital gains and losses, and dividends, interest and income. The investment results depicted herein represent historical performance. As a result of recent market activity, current performance may vary from the figures shown. Past performance is not a guarantee of future results.**

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**Benchmark indices and blends included in this material are for informational purposes only, are provided solely as a comparison tool and may not reflect the underlying composition and/or investment objective(s) associated with the account(s). Indices are unmanaged and not available for direct investment. Index returns do not take into account fees or other charges. Such fees and charges would reduce performance.**

**The performance data shown reflects past performance, which does not guarantee future results. Investment return and principal will fluctuate so that an investor's shares when redeemed may be worth more or less than original cost. Please note, current performance may be higher or lower than the performance data shown. For up to date month-end performance information, please contact your Financial Advisor or visit the funds' company website.**

**Investors should carefully consider the fund's investment objectives, risks, charges and expenses before**

**investing. The prospectus and, if available the summary prospectus, contains this and other information that should be read carefully before investing. Investors should review the information in the prospectus carefully. To obtain a prospectus, please contact your Financial Advisor or visit the funds' company website.**

Past performance is no guarantee of future results.

Investing involves market risk, including possible loss of principal. **Growth investing** does not guarantee a profit or eliminate risk. The stocks of these companies can have relatively high valuations. Because of these high valuations, an investment in a growth stock can be more risky than an investment in a company with more modest growth expectations. **Value investing** involves the risk that the market may not recognize that securities are undervalued and they may not appreciate as anticipated. **Small and mid-capitalization companies** may lack the financial resources, product diversification and competitive strengths of larger companies. The securities of small capitalization companies may not trade as readily as, and be subject to higher volatility than those of larger, more established companies. **Bond funds** and bond holdings have the same interest rate, inflation and credit risks that are associated with the underlying bonds owned by the funds. The return of principal in bond funds, and in funds with significant bond holdings, is not guaranteed. **International securities'** prices may carry additional risks, including foreign economic, political, monetary and/or legal factors, changing currency exchange rates, foreign taxes and differences in financial and accounting standards. International investing may not be for everyone. These risks may be magnified in emerging markets. **Alternative investments**, including private equity funds, real estate funds, hedge funds, managed futures funds, and funds of hedge funds, private equity, and managed futures funds, are speculative and entail significant risks that can include losses due to leveraging or/other speculative investment practices, lack of liquidity, volatility of returns, restrictions on transferring interests in a fund, potential lack of diversification, absence and/or delay of information regarding valuations and pricing, complex tax structures and delays in tax reporting, less regulation and higher fees than mutual funds and risks associated with the operations, personnel and processes of the advisor. **Master Limited Partnerships (MLPs)** are limited partnerships or limited liability companies that are taxed as partnerships and whose interests (limited partnership units or limited liability company units) are traded on securities exchanges like shares of common stock. Currently, most MLPs operate in the energy, natural resources or real estate sectors. Investments in MLP interests are subject to the risks generally applicable to companies in the energy and natural resources sectors, including commodity pricing risk, supply and demand risk, depletion risk and exploration risk, and MLP interests in the real estate sector are subject to special risks, including interest rate and property value fluctuations, as well as risks related to general and economic conditions. Because of their narrow focus, MLPs maintain exposure to price volatility of commodities and/or underlying assets and tend to be more volatile than investments that diversify across many sectors and companies. MLPs are also subject to additional risks including: investors having limited control and rights to vote on matters affecting the MLP, limited access to capital, cash flow risk, lack of liquidity, dilution risk, conflict of interests, and limited call rights related to acquisitions.

**Mortgage backed securities** also involve prepayment risk, in that faster or slower prepayments than expected on underlying mortgage loans can dramatically alter the yield-to-maturity of a mortgage-backed security and prepayment risk includes the possibility that a fund may invest the proceeds at generally lower interest rates.

**Tax managed funds** may not meet their objective of being tax-efficient.

**Real estate** investments are subject to special risks, including interest rate and property value fluctuations, as well as risks related to general and economic conditions. **High yield** fixed income securities, also known as "junk bonds", are considered speculative, involve greater risk of default and tend to be more volatile than

investment grade fixed income securities.

Credit quality is a measure of a bond issuer's creditworthiness, or ability to repay interest and principal to bondholders in a timely manner. The credit ratings shown are based on security rating as provided by Standard & Poor's, Moody's and/or Fitch, as applicable. Credit ratings are issued by the rating agencies for the underlying securities in the fund and not the fund itself, and the credit quality of the securities in the fund does not represent the stability or safety of the fund. Credit ratings shown range from AAA, being the highest, to D, being the lowest based on S&P and Fitch's classification (the equivalent of Aaa and C, respectively, by Moody's). Ratings of BBB or higher by S&P and Fitch (Baa or higher by Moody's) are considered to be investment grade-quality securities. If two or more of the agencies have assigned different ratings to a security, the highest rating is applied. Securities that are not rated by all three agencies are listed as "N/A".

**"Alpha tilt strategies** comprise a core holding of stocks that mimic a benchmark type index such as the S&P 500 to which additional securities are added to help tilt the fund toward potentially outperforming the market in an effort to enhance overall investment returns. Tilt strategies are subject to significant timing risk and could potentially expose investors to extended periods of underperformance."

**Custom Account Index:** The Custom Account Index is an investment benchmark based on your historical target allocations and/or manager selection that you may use to evaluate the performance of your account. The Custom Account index does take into consideration certain changes that may have occurred in your portfolio since the inception of your account, i.e., asset class and/or manager changes. However, in some circumstances, it may not be an appropriate benchmark for use with your specific account composition. For detailed report of the historical composition of this blend please contact your Financial Advisor.

## Peer Groups

Peer Groups are a collection of similar investment strategies that essentially group investment products that share the same investment approach. Peer Groups are used for comparison purposes to compare and illustrate a client's investment portfolio versus its peer across various quantitative metrics like performance and risk. Peer Group comparison is conceptually another form of benchmark comparison whereby the actual investment can be ranked versus its peer across various quantitative metrics.

All Peer Group data are provided by Investment Metrics, LLC.

The URL below provides all the definitions and methodology about the various Peer Groups

<https://www.invmetrics.com/style-peer-groups>

## Peer Group Ranking Methodology

A percentile rank denotes the value of a product in which a certain percent of observations fall within a peer group. The range of percentile rankings is between 1 and 100, where 1 represents a high statistical value and 100 represents a low statistical value.

The 30th percentile, for example, is the value in which 30% of the highest observations may be found, the 65th percentile is the value in which 65% of the highest observations may be found, and so on.

Percentile rankings are calculated based on a normalized distribution ranging from 1 to 100 for all products in each peer group, where a ranking of 1 denotes a high statistical value and a ranking of 100 denotes a low statistical value. It is important to note that the same ranking methodology applies to all statistics, implying

that a ranking of 1 will always mean highest value across all statistics.

For example, consider a risk/return assessment using standard deviation as a measure of risk. A percentile ranking equal to 1 for return denotes highest return, whereas a percentile ranking of 1 for standard deviation denotes highest risk among peers.

In addition, values may be used to demonstrate quartile rankings. For example, the third quartile is also known as the 75th percentile, and the median is the 50th percentile.

## Alternatives

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Alternatives may be either traditional alternative investment vehicles or non-traditional alternative strategy vehicles. Traditional alternative investment vehicles may include, but are not limited to, Hedge Funds, Fund of Funds (both registered and unregistered), Exchange Funds, Private Equity Funds, Private Credit Funds, Real Estate Funds, and Managed Futures Funds. Non-traditional alternative strategy vehicles may include, but are not limited to, Open or Closed End Mutual Funds, Exchange-Traded and Closed-End Funds, Unit Investment Trusts, exchange listed Real Estate Investment Trusts (REITs), and Master Limited Partnerships (MLPs). These non-traditional alternative strategy vehicles also seek alternative-like exposure but have significant differences from traditional alternative investment vehicles. Non-traditional alternative strategy vehicles may behave like, have characteristics of, or employ various investment strategies and techniques for both hedging and more speculative purposes such as short-selling, leverage, derivatives, and options, which can increase volatility and the risk of investment loss. Characteristics such as correlation to traditional markets, investment strategy, and market sector exposure can play a role in the classification of a traditional security being classified as alternative.

Traditional alternative investment vehicles are illiquid and usually are not valued daily. The estimated valuation provided will be as of the most recent date available and will be included in summaries of your

assets. Such valuation may not be the most recent provided by the fund in which you are invested. No representation is made that the valuation is a market value or that the interest could be liquidated at this value. We are not required to take any action with respect to your investment unless valid instructions are received from you in a timely manner. Some positions reflected herein may not represent interests in the fund, but rather redemption proceeds withheld by the issuer pending final valuations which are not subject to the investment performance of the fund and may or may not accrue interest for the length of the withholding. Morgan Stanley does not engage in an independent valuation of your alternative investment assets. Morgan Stanley provides periodic information to you including the market value of an alternative investment vehicle based on information received from the management entity of the alternative investment vehicle or another service provider.

Traditional alternative investment vehicles often are speculative and include a high degree of risk. Investors should carefully review and consider potential risks before investing. Certain of these risks may include but are not limited to:

- Loss of all or a substantial portion of the investment due to leveraging, short-selling, or other speculative practices;
- Lack of liquidity in that there may be no secondary market for a fund;
- Volatility of returns;
- Restrictions on transferring interests in a fund;
- Potential lack of diversification and resulting higher risk due to concentration of trading authority when a single advisor is utilized;
- Absence of information regarding valuations and pricing;
- Complex tax structures and delays in tax reporting;
- Less regulation and higher fees than mutual funds; and
- Risks associated with the operations, personnel, and processes of the manager.

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For most investment advisory clients, the program account will be charged an asset-based wrap fee every quarter ("the Fee"). In general, the Fee covers investment advisory services and reporting. In addition to the Fee, clients will pay the fees and expenses of any funds in which their account is invested. Fund fees and expenses are charged directly to the pool of assets the fund invests in and impact the valuations. Clients must understand that these fees and expenses are an additional cost and will not be included in the Fee amount in the account statements.

As fees are deducted quarterly, the compounding effect will be to increase the impact of the fees by an amount directly related to the gross account performance. For example, for an account with an initial value of \$100,000 and a 2.5% annual fee, if the gross performance is 5% per year over a three year period, the compounding effect of the fees will result in a net annual compound rate of return of approximately 2.40% per year over a three year period, and the total value of the client's portfolio at the end of the three year period would be approximately \$115,762.50 without the fees and \$107,372.63 with the fees. Please see the applicable Morgan Stanley Smith Barney LLC Form ADV Part 2A for more information including a description of the fee schedule. It is available at [www.morganstanley.com/ADV](http://www.morganstanley.com/ADV) <<http://www.morganstanley.com/ADV>> or from your Financial Advisor/Private Wealth Advisor.

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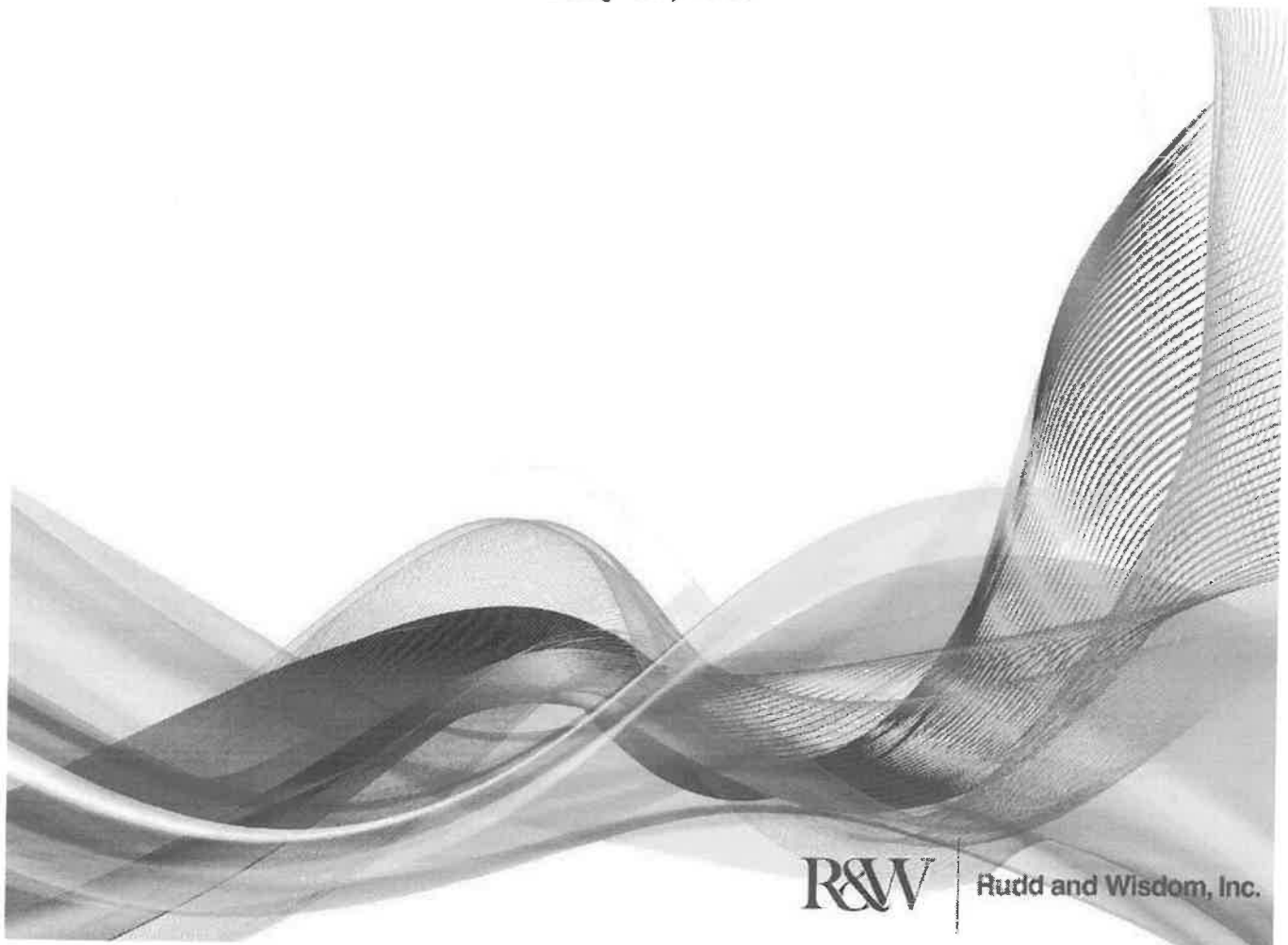
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# **The City of Galveston Employees' Retirement Plan for City Employees**

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**Actuarial Valuation  
as of December 31, 2019**

**May 27, 2020**



**R&W**

Rudd and Wisdom, Inc.

# Rudd and Wisdom, Inc.

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May 27, 2020

Board of Trustees  
The City of Galveston Employees'  
Retirement Plan for City Employees  
c/o Ms. Ann S. Masel, CPA  
1011 Tremont  
Galveston, Texas 77550

Re: Actuarial Valuation as of December 31, 2019

Dear Trustees:

At your request, we have prepared this report which presents the results of our actuarial valuation of the City of Galveston Employees' Retirement Plan for City Employees (the Plan) as of December 31, 2019. The purpose of this actuarial valuation is to determine whether the Plan has an adequate contribution arrangement. It also presents the actuarial condition of the Plan and recommends a contribution rate by the City of Galveston which together with the 6% contribution rate by the members would be part of a contribution policy expected to be an adequate contribution arrangement for the long-term future.

### Actuarial Condition of the Plan

The best indicator of the actuarial condition of a plan like yours in which the contribution rates are assumed to be fixed is the actuarially determined period for amortizing the unfunded actuarial accrued liability (UAAL). This December 31, 2019 valuation reflects an actuarially assumed total contribution rate of 15%, comprised of 6% by the employees and of 9% by the city. The total contribution rate of 15% exceeds the normal cost rate of 9.80%, leaving 5.20% available to amortize the UAAL of \$15,922,387. Assuming that the total payroll increases at the rate of 2.75% per year in the future, the contributions in excess of the normal cost **will amortize the UAAL in 16.5 years.**

In order for a retirement plan to have an adequate contribution arrangement, contributions must be made that are sufficient to pay the plan's normal cost and to amortize the plan's

UAAL over a reasonable period of time. Based on the Texas Pension Review Board guidelines, our professional judgment, and the actuarial assumptions and methods used in making this valuation, we consider periods of 10 years to 25 years to be preferable and 30 years to be the maximum acceptable period. Since the total contributions are sufficient to pay the Plan's normal cost and to amortize the Plan's UAAL within the maximum acceptable period, **we are of the opinion that the Plan, based on present levels of benefits and contributions, has an adequate contribution arrangement.**

### **Recommendations**

An important part of reporting on the actuarial condition of the Plan is discussing how the current design is increasingly limited for the long-term future and how the design could be made more viable. The Plan was evidently amended in 2003 in response to an inadequate contribution arrangement resulting from investment losses during the 2000-2002 economic recession. One primary change was to cap the amount of the monthly benefit at \$4,166.67 (\$50,000 per year). While the cap has helped the Plan to have an adequate contribution arrangement in the five most recent actuarial valuations, it is gradually eroding the value of the Plan for the employees of the city, particularly for those who will work for a long period of years for the city or have a higher pay level. It did not have any immediate effect on those who retired in the first ten years after 2003, but as time has passed, the cap has limited the accrued benefit for a few people and a few retirees. Unless the cap is removed, it will limit the projected retirement benefit for more and more employees and future retirees. The cap was a temporary fix.

There are several ways that the cap could be removed. One approach would be with an increase in the contribution rate that would allow the complete removal of the cap. The increase in contributions could be all by the city or could be shared by the city and the active participants. However, the total increase would be somewhat less if the city would provide all of the increase because of the anticipated future refunds of employee contributions to employees who terminate before becoming vested.

We studied the cost of removing the cap the last three years by increasing the city contribution rate. We have updated the study based on this December 31, 2019 actuarial valuation. If the city were to increase its contribution rate effective January 1, 2021 to 10.90%, then the cap could be removed immediately and the \$4.9 million higher without-cap UAAL would be amortized in 20 years. Alternatively, the city contribution rate could be increased in two steps. For example, a city contribution rate of 10% effective January 1, 2021 and 11% effective January 1, 2022 would also be expected to amortize the without-cap UAAL in 20 years.

Another way to remove the cap is incrementally. Based on this actuarial valuation, if the board were to authorize an increase in the cap from \$4,166.67 per month to \$5,000.00 per month, the effect would be an increase in the unfunded liability pay off period from 16.5 years to 20.4 years. Over time, the board would have similar opportunities to increase the cap by allowing the pay off period to increase to an acceptable level that would still provide a significant cushion for future adverse experience. The funding policy adopted by the board earlier this year specifically allows the board to consider such an increase with the current favorable actuarial condition of the Plan. **We recommend that the board consider these potential ways to increase or remove the cap and take steps this year to make the Plan viable for the long-term future with the originally intended benefit design.**

The provisions in the current plan document regarding the contributions to the Plan in Articles IV and XII are fairly brief, not completely clear, out of date, and out of compliance with the Pension Review Board Funding Guidelines. **We recommend that these provisions be updated. Consideration could also be given to an increased city contribution rate described above in order to remove the dollar cap on benefits.**

### **Actuarial Assumptions and Methods**

As a part of each actuarial valuation, we review the actuarial assumptions used in the prior actuarial valuation. As a result of our review, we have selected actuarial assumptions we consider to be reasonable and appropriate estimates of future experience for the Plan for the long-term future. Their selection complies with the applicable actuarial standards of practice. Significant actuarial assumptions used in the valuation are:

1. 7.25% annual investment return net of investment-related expenses;
2. 2.75% annual general compensation increase plus pay increases due to promotions and merit increases that vary by length of service and average of 1.4% per year over a 25-year career;
3. Retirement rates which result in an average expected age at retirement of 63;
4. The mortality assumption consisting of the PubG-2010 below-median income tables for employees and for retirees, projected for mortality improvement generationally using the projection scale MP-2018; and
5. An aggregate payroll increase of 2.75% per year.

The actuarial assumptions used in the December 31, 2018 valuation were reviewed, as described in our letter dated April 17, 2020, and we recommended no changes. A summary of all the assumptions and methods used in the valuation is shown in Section IV. In our opinion the assumptions used, both in the aggregate and individually, are reasonable estimates of anticipated experience of the Plan over the long-term future.

### **Plan Provisions**

The plan provisions are the same as they were in the December 31, 2018 actuarial valuation. Section V of the report contains an outline of the principle eligibility and benefit provisions.

### **Change in Amortization Period**

The amortization period, based on present plan provisions, was determined in the actuarial valuation as of December 31, 2018 to be 16.8 years. Since one year has passed since that valuation date, a 15.8-year amortization period would be expected if all actuarial assumptions had been exactly met, no changes had occurred (other than those expected) in the employee and pensioner data, and no changes in assumptions or methods had been made. The amortization period is now 16.5 years. The actual experience occurring between December 31, 2018 and December 31, 2019 differed from the expected experience, resulting in the amortization period of 16.5 years, which is 0.7 of a year more than the expected 15.8-year period for the following reasons:

1. The annual rate of investment return, net of investment-related expenses, on the market value of assets during 2019 was 20.35%. However, the actuarial value of assets (AVA) used in the valuation and the determination of the amortization period is based on an adjusted market value. The annual rate of return on the AVA, net of investment-related expenses, for 2019 was 6.40%, less than the assumed rate of return of 7.25%. This resulted in an **increase** in the amortization period of 0.6 of a year.
2. The aggregate payroll increased 0.8% instead of the assumed 2.75% per year rate, which caused the amortization period to **increase** by 0.5 of a year.
3. The net result of all experience other than the investment experience and the aggregate payroll experience had the combined effect of a **decrease** in the amortization period of 0.4 of a year.

### **Projected Actuarial Valuation Results**

In addition to completing this actuarial valuation, we estimated the UAAL amortization periods in the next four annual actuarial valuations by making projections from the December 31, 2019 actuarial valuation. These projections examine the effect on the amortization period in the next four actuarial valuations of the actuarial investment gains and losses that the Plan experienced in the four years prior to the valuation date (loss in 2018 and gains in 2016, 2017, and 2019) that have been only partially recognized as of December 31, 2019. The mathematical smoothing method used to determine the actuarial value of assets (AVA) for this valuation is shown on page 15. This method phases in over a five-year period any investment gains or losses (net actual investment return greater or less than the actuarially assumed investment return) that the Plan has had. The AVA used in this current valuation is deferring recognition of various portions of the gains and losses in 2016-2019 that the Plan experienced. The AVA used in this valuation is \$54,890,649. The market value of assets (MVA) is \$57,497,904. The \$2,607,255 difference between the MVA and the AVA is the net gain of the deferred gains and losses that will be recognized in the next four actuarial valuations.

The theory behind the AVA method is to allow time for investment gains and losses to partially offset each other and thereby dampen the volatility associated with the progression of the MVA over time. In practice, the timing and amounts of investment gains and losses can result in irregular effects on the AVA in a given year. However, the pattern of the AVA is usually smoother over time than the pattern of the MVA as shown in the graph at the end of Section III (page 16).

For the purpose of projecting the amortization period through 2023 we used six scenarios of various assumed annual rates of investment return, net of investment-related expenses, over the 2020-2023 projection period. The projected amortization periods will not be the same as the actual amortization periods from completed future actuarial valuations but are projected future actuarial valuation results based on the completed December 31, 2019 actuarial valuation. These projections show the expected effects over the next four years after the valuation date (1) of the recognition of the portions of the past investment gains and losses over the past four years that are deferred as of December 31, 2019, and (2) of investment returns over the next four years different from the 7.25% assumption used in this valuation.

|                                                            | Scenario |       |       |        |         |         |
|------------------------------------------------------------|----------|-------|-------|--------|---------|---------|
|                                                            | 1        | 2     | 3     | 4      | 5       | 6       |
| <b>Assumed Investment Return<br/>for Calendar Year</b>     |          |       |       |        |         |         |
| 2020                                                       | 7.25%    | 0.00% | 0.00% | -4.00% | -10.00% | -10.00% |
| 2021                                                       | 7.25     | 7.25  | 4.00  | 4.00   | 4.00    | 0.00    |
| 2022                                                       | 7.25     | 7.25  | 4.00  | 4.00   | 4.00    | 0.00    |
| 2023                                                       | 7.25     | 7.25  | 4.00  | 4.00   | 4.00    | 0.00    |
| 2024 and later                                             | 7.25     | 7.25  | 7.25  | 7.25   | 7.25    | 7.25    |
| <b>Amortization Period in Years<br/>as of December 31:</b> |          |       |       |        |         |         |
| 2019 (actual)                                              | 16.5     | 16.5  | 16.5  | 16.5   | 16.5    | 16.5    |
| 2020 (projected)                                           | 14.3     | 15.5  | 15.5  | 16.1   | 17.1    | 17.1    |
| 2021 (projected)                                           | 12.4     | 14.8  | 15.3  | 16.8   | 19.2    | 19.9    |
| 2022 (projected)                                           | 11.2     | 14.9  | 16.6  | 19.0   | 23.2    | 25.8    |
| 2023 (projected)                                           | 8.9      | 13.5  | 16.8  | 20.0   | 26.1    | 32.4    |

The projected future December 31, 2023 valuation, four years later, in Scenario 1 reveals that instead of decreasing by the expected four years from 16.5 years to 12.5 years, the amortization period is projected to decrease to 8.9 years due to the recognition of the \$2.6 million deferred net gain in those four years. This result is not surprising when you consider that if the AVA were set equal to the MVA, recognizing all of the past gains and losses in this December 31, 2019 actuarial valuation, the amortization period would have been 12.9 years instead of 16.5 years. The primary conclusion from Scenario 1 is that without any gains or losses the amortization period would be expected to decrease by more than one year each year through 2023 because of the timing and amount of the investment gains and losses in the prior four years as shown on page 15.

One of the characteristics of a plan like yours with a relatively high funded ratio is that future amortization periods are sensitive to investment gains and losses even with their gradual recognition over five years. For example, the Plan had a rate of return of 20.35% in 2019. Without any investment gains or losses in the next four years, the amortization period is projected to decrease from 16.5 years to 8.9 years as shown in Scenario 1. A year earlier, the Scenario 1 showed the amortization period of 16.8 years as of December 31, 2018 projected to increase to 19.7 years four years later.

We do not know what the investment experience will be for each of the next four fiscal years. However, Scenarios 2-6 give examples of what could happen to the UAAL

amortization period with varying adverse results of the effects of the COVID-19 pandemic on the economy of the U.S. and the world. Variations in experience from the underlying assumptions, other than investment return, will cause the actual amortization periods to be different from the periods shown above. In addition, the future investment experience in each of the next four fiscal years could be better or worse than the assumed rates shown. These scenarios present a range of plausible, adverse scenarios for the next four valuations assuming no changes in contributions or in the number of actives.

The primary conclusion from the scenarios is that since the Plan has both an amortization period under 20 years and a deferred net gain in the AVA, the Plan is somewhat less vulnerable to future adverse experience than it was a year ago.

#### **Actuarially Determined Contribution (ADC) Rates**

The PRB recommended in their report to the Texas Legislature at the end of 2014 that actuarial valuation reports for fixed contribution rate plans should disclose contribution levels required for a variety of appropriate amortization periods. Since the preferred range for the UAAL amortization period is 10 to 25 years in the PRB's pension funding guidelines with a new maximum of 30 years, we have shown ADC rates that would have been required beginning January 1, 2020 for amortization periods of 10, 20, and 30 years based on this December 31, 2019 actuarial valuation.

| UAAL<br>Amortization<br>Period | ADC Rate<br>by the City | Employee<br>Contribution<br>Rate | Total<br>ADC Rate |
|--------------------------------|-------------------------|----------------------------------|-------------------|
| 10 Years                       | 11.37%                  | 6.00%                            | 17.37%            |
| 20 Years                       | 8.38%                   | 6.00%                            | 14.38%            |
| 30 Years                       | 7.44%                   | 6.00%                            | 13.44%            |

In 2015, the Legislature passed HB 3310 which amended Sections 801 and 802 of the Government Code. It included a new sentence in Section 802.101(a) which requires an actuarial valuation to include a recommended rate needed to have an amortization period for the UAAL that does not exceed 30 years. The city currently contributes 9% of payroll and has for a number of years. Since our assumed continuation of this rate results in an actuarially determined amortization period of less than 30 years, we recommend a city contribution rate of at least 9% of payroll, the current city's contribution policy.

The board adopted a funding policy for the Plan earlier this year that includes a benchmark ADC rate with an initial closed amortization period of 30 years beginning January 1, 2020.

That rate is shown above as 13.44%. Since the total fixed contribution rate is 15% resulting in an actuarially determined amortization period of 16.5 years, the board may consider an increase in the dollar cap on benefits as indicated in the funding policy. For example, with the current 15% contribution rate, increasing the dollar cap to \$5,000 a month would increase the amortization period to 20.4 years.

### **Variability in Future Actuarial Measurement**

Future actuarial measurements may differ significantly from the current measurements presented in this report due to such factors as the following:

- Plan experience differing from that anticipated by the current economic or demographic assumptions;
- Increases or decreases expected as part of the natural operation of the methodology used for these measurements;
- Changes in economic or demographic assumptions; and
- Changes in plan provisions.

Analysis of the potential range of such future measurements resulting from the possible sources of measurement variability was provided on pages 5-7 in the projected amortization periods for the next four annual actuarial valuations under six scenarios. The projections were designed to assess the risk of variance of potential future investment rates of return in the four years following the actuarial valuation date from the assumed 7.25% rate and the potential effect on the amortization period. Additional or other sensitivity analysis could be performed in a subsequent report if desired by the Board of Trustees.

### **Summary**

As a result of our December 31, 2019 actuarial valuation of the Plan, we have determined that the continuation of the city contribution rate of 9% together with the employee contribution rate of 6% is adequate to pay the normal cost and to amortize the UAAL in 16.5 years; so the Plan has an adequate contribution arrangement. However, the present plan design is increasingly limited because of the dollar cap on benefits that was added in 2003. We recommend that the board work with the city to remove the dollar cap. We have included in the report two ways to change the contribution policy that would remove the dollar cap and thereby make the plan design more viable for the long-term future. In addition, the favorable actuarial condition of the Plan allows the board to consider increasing the dollar cap to \$5,000 a month without an increase in the contribution rates.

The actuarial valuation of the Plan has been performed in accordance with actuarial standards of practice and in accordance with guidelines for pension funding established by the Texas Pension Review Board applicable to Texas public employee pension plans. We look forward to presenting the highlights of this report to the board at your June 2 meeting and answering any questions you may have.

Respectfully submitted,  
RUDD AND WISDOM, INC.



Mark R. Fenlaw, F.S.A.



Rebecca B. Morris, A.S.A.

MRF/RBM:nlg

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## *Section I – Certification of Actuarial Valuation as of December 31, 2019*

At the request of the Board of Trustees, we have performed an actuarial valuation of The City of Galveston Employees' Retirement Plan for City Employees as of December 31, 2019. The purpose of this report is to determine whether the Plan has an adequate contribution arrangement. It also presents the actuarial condition of the Plan and recommends a contribution rate by the city which, together with the 6% contribution rate by the members, would be part of a contribution policy expected to be an adequate contribution arrangement for the long-term future.

We have based our valuation on employee participant data as of December 31, 2019 provided by the City of Galveston and on changes in pensioner participant data and preliminary asset information for the Plan as of December 31, 2019 provided by Ms. Ann S. Masel, the board's administrator for the Plan. We have relied on the accuracy of the participant data and the unaudited assets provided. We have used the actuarial methods and assumptions described in Section IV of this report. The actuarial valuation has been performed on the basis of the plan provisions summarized in Section V.

To the best of our knowledge, no material biases exist with respect to any imperfections in the census data provided. We have not audited the data provided but have reviewed it for reasonableness and consistency relative to the census data received for the December 31, 2018 actuarial valuation.

All current employees eligible to participate in the Plan as of the valuation date and all other individuals who have a current or deferred vested benefit under the Plan have been included in the valuation. Further, all plan benefits have been considered in the development of plan costs.

To the best of our knowledge, the actuarial information supplied in this report is complete and accurate. In our opinion the assumptions used, in the aggregate and individually, are reasonable estimates of anticipated experience of the Plan over the long-term future, and their selection complies with the applicable actuarial standards of practice.

We hereby certify that we are members of the American Academy of Actuaries who meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinions contained herein.



Mark R. Fenlaw, F.S.A.  
Member of American Academy of Actuaries



Rebecca B. Morris, A.S.A.  
Member of American Academy of Actuaries

## Section II – Summary of Actuarial Valuations

|                                                                         | December 31,<br>2018 | December 31,<br>2019 |
|-------------------------------------------------------------------------|----------------------|----------------------|
| <b>1. Participant Census at Valuation Date</b>                          |                      |                      |
| a. Covered employees                                                    | 531                  | 516                  |
| b. Vested terminated due deferred benefit                               | 62                   | 66                   |
| c. Terminated due refund                                                | 156                  | 166                  |
| d. Retirees and beneficiaries in pay status                             | 346                  | 356                  |
| e. Total                                                                | 1,095                | 1,104                |
| <b>2. Annualized Covered Payroll</b>                                    | \$ 26,061,778        | \$ 26,261,755        |
| <b>3. Actuarial Present Value of Future Benefits</b>                    |                      |                      |
| a. Active employees                                                     | \$ 48,056,248        | \$ 49,620,688        |
| b. Terminated (vested deferred benefit or refund)                       | 3,325,468            | 3,059,184            |
| c. Retirees and beneficiaries                                           | 33,329,716           | 34,308,314           |
| d. Total                                                                | \$ 84,711,432        | \$ 86,988,186        |
| <b>4. Actuarial Present Value of Future Normal Cost</b>                 | \$ 16,364,009        | \$ 16,175,150        |
| <b>5. Actuarial Accrued Liability (Item 3e – Item 4)</b>                | \$ 68,347,423        | \$ 70,813,036        |
| <b>6. Actuarial Value of Assets</b>                                     | \$ 52,374,631        | \$ 54,890,649        |
| <b>7. Unfunded Actuarial Accrued Liability (UAAL) (Item 5 – Item 6)</b> | \$ 15,972,792        | \$ 15,922,387        |
| <b>8. Current Contributions (Percent of Pay)</b>                        |                      |                      |
| a. Employees                                                            | 6.00%                | 6.00%                |
| b. City of Galveston                                                    | 9.00                 | 9.00                 |
| c. Total                                                                | 15.00%               | 15.00%               |
| <b>9. Normal Cost (Percent of Payroll)</b>                              | 9.81%                | 9.80%                |
| <b>10. Percent of Payroll to Amortize the UAAL (Item 8c – Item 9)</b>   | 5.19%                | 5.20%                |
| <b>11. Years to Amortize the UAAL</b>                                   | 16.8 years           | 16.5 years           |
| <b>12. Funded Ratio (Item 6 ÷ Item 5)<sup>1</sup></b>                   | 76.6%                | 77.5%                |

<sup>1</sup> The funded ratio is not appropriate for assessing either the need for or the amount of future contributions or the adequacy of the current contribution rates. Using the market value of assets instead of the actuarial value of assets for item 12 results in funded ratios of 71.0% as of December 31, 2018 and 81.2% as of December 31, 2019.

### *Section III – Plan Asset Information*

#### **Statement of Changes in Assets for the Years Ended December 31, 2019 and 2018**

|                                                   | <u>12/31/2019<sup>1</sup></u> | <u>12/31/2018<sup>1</sup></u> |
|---------------------------------------------------|-------------------------------|-------------------------------|
| <b>Additions</b>                                  |                               |                               |
| 1. Contributions                                  |                               |                               |
| a. Employer                                       | \$ 2,424,690                  | \$ 2,367,759                  |
| b. Employees                                      | <u>1,616,461</u>              | <u>1,578,505</u>              |
| c. Total                                          | \$ 4,041,151                  | \$ 3,946,264                  |
| 2. Investment Income                              |                               |                               |
| a. Interest and dividends                         | \$ 1,318,159                  | \$ 1,170,713                  |
| b. Net appreciation in fair value                 | <u>8,583,152</u>              | <u>(3,493,677)</u>            |
| c. Total                                          | \$ 9,901,311                  | \$ (2,322,964)                |
| 3. Other Additions                                | <u>0</u>                      | <u>0</u>                      |
| <b>Total Additions</b>                            | <b>\$ 13,942,462</b>          | <b>\$ 1,623,300</b>           |
| <b>Deductions</b>                                 |                               |                               |
| 4. Benefit Payments                               | \$ 4,683,296                  | \$ 4,411,524                  |
| 5. Expenses                                       |                               |                               |
| a. Investment-related                             | \$ 109,820                    | \$ 108,872                    |
| b. Administrative                                 | <u>165,770</u>                | <u>138,864</u>                |
| c. Total                                          | \$ 275,590                    | \$ 247,736                    |
| <b>Total Deductions</b>                           | <b>\$ 4,958,886</b>           | <b>\$ 4,659,260</b>           |
| <b>Net Increase in Assets</b>                     | <b>\$ 8,983,576</b>           | <b>\$ (3,035,960)</b>         |
| <b>Market Value of Assets (Plan Net Position)</b> |                               |                               |
| Beginning of Year                                 | \$ 48,514,328                 | \$ 51,550,288                 |
| End of Year                                       | \$ 57,497,904                 | \$ 48,514,328                 |
| <b>Rate of Return</b>                             |                               |                               |
| Net of All Expenses                               | 19.97%                        | (5.01)%                       |
| Net of Investment-Related Expenses                | 20.35%                        | (4.75)%                       |
| Gross                                             | 20.60%                        | (4.54)%                       |
| <b>Investment-Related Expenses (Direct)</b>       | <b>0.25%</b>                  | <b>0.21%</b>                  |

<sup>1</sup> Preliminary

### Section III – Plan Asset Information (Continued)

#### Summary of Asset Data

| Asset Type           | Market Value of Assets as of December 31, 2019 | Allocation as a Percent of Grand Total |
|----------------------|------------------------------------------------|----------------------------------------|
| Equities             |                                                |                                        |
| Large Cap Domestic   | \$ 17,522,419                                  | 30.5%                                  |
| Mid Cap Domestic     | 9,272,115                                      | 16.1                                   |
| Small Cap Domestic   | 4,907,237                                      | 8.5                                    |
| International        | <u>4,369,043</u>                               | <u>7.6</u>                             |
| Total                | 36,070,814                                     | 62.7                                   |
| Fixed Income         | 14,913,107                                     | 26.0                                   |
| Alternatives         | 5,191,716                                      | 9.0                                    |
| Cash and Equivalents | <u>1,322,267</u>                               | <u>2.3</u>                             |
| Grand Total          | \$ 57,497,904 <sup>1</sup>                     | 100.0%                                 |

<sup>1</sup> The grand total is the preliminary unaudited amount. All of the investment amounts except cash are from the December 31, 2019 report from the investment consultant. Cash is the balancing item.

| Comparison of Asset Values as of the Prior and Current Actuarial Valuation Dates |                          |                          |
|----------------------------------------------------------------------------------|--------------------------|--------------------------|
|                                                                                  | <u>December 31, 2018</u> | <u>December 31, 2019</u> |
| Market Value                                                                     | \$ 48,514,328            | \$ 57,497,904            |
| Actuarial Value                                                                  | \$ 52,374,631            | \$ 54,890,649            |
| Actuarial Value as a Percent of Market Value                                     | 108.0%                   | 95.5%                    |

### Section III – Plan Asset Information (Continued)

#### Development of Actuarial Value of Assets

| Calculation of Actuarial Investment Gain/(Loss) Based on Market Value for Plan Years Ending December 31 |                   |                   |                   |                   |
|---------------------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|
|                                                                                                         | 2019              | 2018              | 2017              | 2016              |
| 1. Market Value of Assets as of Beginning of Year                                                       | \$ 48,514,328     | \$ 51,550,288     | \$ 45,640,192     | \$ 42,942,347     |
| 2. City Contributions                                                                                   | 2,424,690         | 2,367,759         | 2,274,927         | 2,059,527         |
| 3. Employee Contributions                                                                               | 1,616,461         | 1,578,505         | 1,518,519         | 1,371,184         |
| 4. Benefit Payments and Administrative Expenses                                                         | (4,849,066)       | (4,550,388)       | (4,239,743)       | (4,066,695)       |
| 5. Expected Investment Return*                                                                          | <u>3,488,002</u>  | <u>3,715,496</u>  | <u>3,292,736</u>  | <u>3,196,827</u>  |
| 6. Expected Market Value of Assets as of End of Year                                                    | \$ 51,194,415     | \$ 54,661,660     | \$ 48,486,631     | \$ 45,503,190     |
| 7. Actual Market Value of Assets as of End of Year                                                      | <u>57,497,904</u> | <u>48,514,328</u> | <u>51,550,288</u> | <u>45,640,192</u> |
| 8. Actuarial Investment Gain/(Loss)                                                                     | \$ 6,303,489      | \$ (6,147,332)    | \$ 3,063,657      | \$ 137,002        |
| 9. Market Value Rate of Return Net of Expenses                                                          | 20.35%            | (4.75)%           | 14.00%            | 7.82%             |
| 10. Rate of Actuarial Investment Gain/(Loss)                                                            | 13.10%            | (12.00)%          | 6.75%             | 0.32%             |

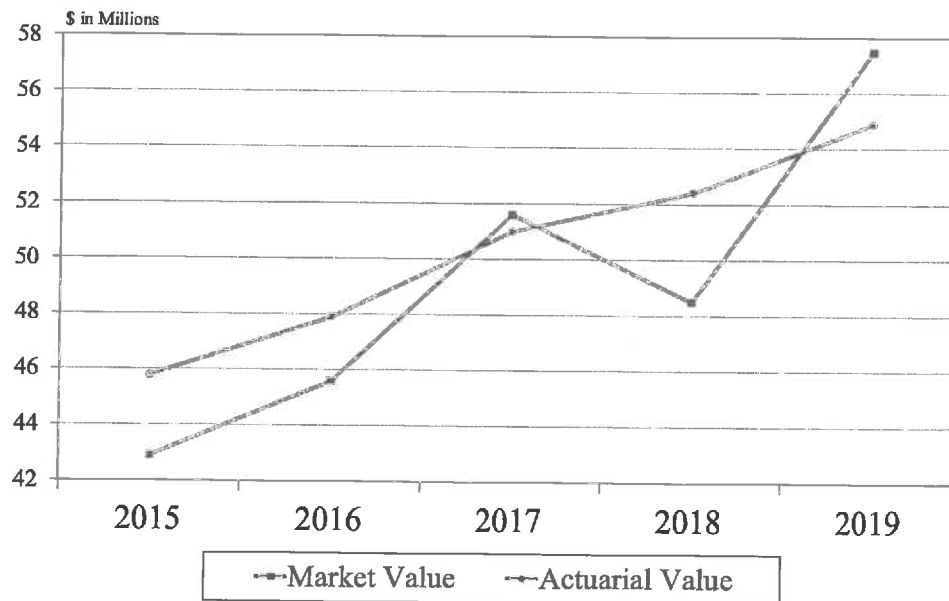
\* Assuming (1) uniform distribution of contributions and payments during the plan years and (2) actuarially assumed investment return of 7.5% per year net of investment-related expenses for 2016 and 7.25% for 2017-2019.

| Plan Year | Investment Gain/(Loss) | Deferral Percentage | Deferred Gain/(Loss) as of 12/31/2019 |
|-----------|------------------------|---------------------|---------------------------------------|
| 2019      | \$ 6,303,489           | 80%                 | \$ 5,042,791                          |
| 2018      | (6,147,332)            | 60%                 | (3,688,399)                           |
| 2017      | 3,063,657              | 40%                 | 1,225,463                             |
| 2016      | 137,002                | 20%                 | 27,400                                |
| Total     |                        |                     | \$ 2,607,255                          |

| Actuarial Value of Assets as of December 31, 2019         |                  |
|-----------------------------------------------------------|------------------|
| 11. Market Value of Assets as of December 31, 2019        | \$ 57,497,904    |
| 12. Deferred Gain/(Loss) to be Recognized in Future       | <u>2,607,255</u> |
| 13. Preliminary Value (Item 11 – Item 12)                 | \$ 54,890,649    |
| 14. Corridor for Actuarial Value of Assets                |                  |
| a. 80% of Market Value as of December 31, 2019 (minimum)  | \$ 45,998,323    |
| b. 120% of Market Value as of December 31, 2019 (maximum) | \$ 68,997,485    |
| 15. Actuarial Value as of December 31, 2019               | \$ 54,890,649    |
| 16. Write Up/(Down) of Assets (Item 15 – Item 11)         | \$ (2,607,255)   |

*Section III – Plan Asset Information (Continued)*

**Historical Comparison of Market and Actuarial Value of Assets  
(Valuation as of December 31)**



## ***Section IV - Actuarial Methods and Assumptions***

### **A. Actuarial Methods**

#### **1. Actuarial Cost Method**

The Entry Age Actuarial Cost Method is an actuarial cost method in which the actuarial present value of projected benefits of each active employee included in the valuation is allocated as a level percentage of compensation between age at hire and assumed termination. Each active employee's normal cost is the current annual contribution in a series of annual contributions which, if made throughout the employee's total period of employment, would fund his expected benefits. Each employee's normal cost is calculated to be a constant percentage of his expected compensation in each year of employment. The normal cost for the Plan is the sum of the normal costs for each active employee for the year following the valuation date. The normal cost as a percent of payroll reflects that contributions are made biweekly.

The Plan's actuarial accrued liability is the excess of the actuarial present value of projected benefits over the actuarial present value of all future remaining normal cost contributions. The unfunded actuarial accrued liability (UAAL) is the amount by which the actuarial accrued liability exceeds the actuarial value of assets. The UAAL is recalculated each time a valuation is performed. Experience gains and losses, which represent deviations of the UAAL from its expected value based on the prior valuation, are determined at each valuation and are amortized as part of the newly calculated UAAL.

#### **2. Amortization Method**

The UAAL is assumed to be amortized with level percentage of payroll contributions (total assumed contribution rate less normal cost contribution rate) based on assumed payroll growth of 2.75% per year. This assumed growth rate is attributable to the 2.75% general compensation increase assumption and an assumed stable number of active participants in future years. The actuarial determination of the amortization period reflects that contributions are made biweekly.

#### **3. Actuarial Value of Assets Method**

All assets are valued at market value with an adjustment made to uniformly spread actuarial gains or losses (as measured by actual market value investment return vs. expected market value investment return) over a five-year period. The total adjustment amount shall be limited as necessary such that the actuarial value of assets shall not be less than 80% of market value nor greater than 120% of market value. See page 14.

### **B. Actuarial Assumptions**

As a part of each actuarial valuation, we review the actuarial assumptions used in the prior actuarial valuation. We are guided in our review and selection of assumptions by the relevant actuarial standards of practice. As a result of our review, we have selected actuarial assumptions we consider to be reasonable and appropriate estimates of future experience for the Plan for the long-term future.

The investment return assumption is reviewed using the building block approach that includes several asset allocations, assumed real rates of return for each asset class, an assumed rate of investment-related expenses for each asset class, and an assumed rate of inflation, with all assumptions for the long-term future. Our economic assumptions are influenced both by long-term historical experience and by future expectations of investment consultants and economists, but we select the economic assumptions and present them to the board as part of the actuarial valuation.

**1. Investment Return**

7.25% per year net of investment-related expenses.

**2. Inflation**

2.75% per year included in compensation increases and investment return assumptions.

**3. Mortality Rates**

PubG-2010 below-median income tables for employees and for retirees, projected for mortality improvement generationally using the projection scale MP-2018.

**4. Compensation Increases**

General increases of 2.75% per year in addition to promotion and merit increases that average 1.4% per year over a 25-year career. See Table 1 (page 19). The additional promotion and merit increases were first selected for the December 31, 2015 actuarial valuation and were based on the pattern of such increases assumed by the Texas County and District Retirement System (TCDRS).

**5. Retirement Rates**

| Age   | Rate per Year for Employees<br>Eligible to Retire |
|-------|---------------------------------------------------|
| 55-59 | 3%                                                |
| 60-61 | 10                                                |
| 62-64 | 20                                                |
| 65-69 | 30                                                |
| 70-74 | 95                                                |
| 75    | 100                                               |

The average expected retirement age for employees not yet eligible to retire based on these rates is 63.

**6. Termination Rates**

See Table 1 (page 19). These rates were first selected for the December 31, 2015 actuarial valuation and were based on the pattern of termination rates assumed by TCDRS.

**7. Disability Rates**

See Table 1 (page 19). These rates were first selected for the December 31, 2015 actuarial valuation and were the disability rates assumed by TCDRS.

**8. Percent Married**

85% of the active participants are assumed to be married when a death benefit could be paid to a spouse, with male participants assumed to have a spouse three years younger and female participants to have a spouse three years older. For retirees and vested terminated participants, spouse date of birth is provided at date of termination for those married.

**9. Payment Form for Monthly Benefits Due to Retirement, Disability, or Vested Termination**

- Joint and 50% to surviving spouse for the 85% assumed to be married
- Life annuity for the 15% assumed to be single

**10. Surviving Child's Death Benefit**

None are assumed as a result of future deaths.

**11. Employees' Contribution Rate**

6% of covered pay.

**12. City's Contribution Rate**

9% of covered pay for at least as long as the period required to amortize the UAAL.

**13. Covered Payroll for First Year Following Valuation Date**

Actual pay for 2019 for each active member as of December 31, 2019 increased 1.5% to reflect the 2% general compensation increase effective October 1, 2019, (but not less than the annual rate of salary as of December 31, 2019).

**14. Administrative Expenses**

The expenses paid by plan assets for other than investment-related expenses are assumed to be 0.60% of payroll. The normal cost rate as a percent of payroll is assumed to be 0.60% of payroll higher to reflect these expenses.

**15. Increase in Future Retirement Benefits Due to Definition of Average Monthly Compensation**

1%.

**Table 1**  
**Disability and Termination Rates per 1,000 Active Members**  
**Compensation Increases by Years of Service**

| Disability Rates |                | Termination Rates |                             | Compensation Increases |                  |
|------------------|----------------|-------------------|-----------------------------|------------------------|------------------|
| Attained Age     | Rate per 1,000 | Years of Service  | Rate per 1,000 <sup>1</sup> | Years of Service       | Increase Percent |
| 20               | 0.00           | 0                 | 250                         | 1                      | 6.35%            |
| 21               | 0.00           | 1                 | 175                         | 2                      | 6.35             |
| 22               | 0.00           | 2                 | 135                         | 3                      | 6.35             |
| 23               | 0.00           | 3                 | 115                         | 4                      | 6.35             |
| 24               | 0.00           | 4                 | 95                          | 5                      | 6.35             |
| 25               | 0.00           | 5                 | 80                          | 6                      | 4.81             |
| 26               | 0.00           | 6                 | 70                          | 7                      | 4.81             |
| 27               | 0.00           | 7                 | 63                          | 8                      | 4.81             |
| 28               | 0.10           | 8                 | 56                          | 9                      | 4.81             |
| 29               | 0.10           | 9                 | 50                          | 10                     | 4.81             |
| 30               | 0.11           | 10                | 45                          | 11                     | 3.78             |
| 31               | 0.12           | 11                | 41                          | 12                     | 3.78             |
| 32               | 0.12           | 12                | 37                          | 13                     | 3.78             |
| 33               | 0.14           | 13                | 33                          | 14                     | 3.78             |
| 34               | 0.18           | 14                | 29                          | 15                     | 3.78             |
| 35               | 0.24           | 15                | 25                          | 16                     | 3.26             |
| 36               | 0.29           | 16                | 23                          | 17                     | 3.26             |
| 37               | 0.36           | 17                | 21                          | 18                     | 3.26             |
| 38               | 0.43           | 18                | 19                          | 19                     | 3.26             |
| 39               | 0.49           | 19                | 17                          | 20                     | 3.26             |
| 40               | 0.56           | 20                | 15                          | 21                     | 2.75             |
| 41               | 0.63           | 21                | 14                          | 22                     | 2.75             |
| 42               | 0.70           | 23                | 13                          | 23                     | 2.75             |
| 43               | 0.77           | 23                | 12                          | 24                     | 2.75             |
| 44               | 0.84           | 24                | 11                          | 25                     | 2.75             |
| 45               | 0.92           | 25                | 10                          | 26                     | 2.75             |
| 46               | 1.01           | 26                | 8                           | 27                     | 2.75             |
| 47               | 1.12           | 27                | 6                           | 28                     | 2.75             |
| 48               | 1.26           | 28                | 4                           | 29                     | 2.75             |
| 49               | 1.44           | 29                | 2                           | 30                     | 2.75             |
| 50               | 1.65           | 30 & over         | 0                           | 31                     | 2.75             |
| 51               | 1.87           |                   |                             | 32                     | 2.75             |
| 52               | 2.13           |                   |                             | 33                     | 2.75             |
| 53               | 2.40           |                   |                             | 34                     | 2.75             |
| 54               | 2.66           |                   |                             | 35                     | 2.75             |
| 55               | 2.92           |                   |                             | 36                     | 2.75             |
| 56               | 3.13           |                   |                             | 37                     | 2.75             |
| 57               | 3.30           |                   |                             | 38                     | 2.75             |
| 58               | 3.46           |                   |                             | 39                     | 2.75             |
| 59               | 3.61           |                   |                             | 40                     | 2.75             |
| 60               | 3.73           | 45 & over         |                             | 41                     | 2.75             |
| 61               | 3.80           |                   |                             | 42                     | 2.75             |
| 62               | 3.80           |                   |                             | 43                     | 2.75             |
| 63               | 3.80           |                   |                             | 44                     | 2.75             |
| 64               | 3.80           |                   |                             |                        | 2.75             |

<sup>1</sup> Applicable when not eligible for retirement.

## ***Section V – Outline of Principal Plan Eligibility and Benefit Provisions as of December 31, 2019***

### **1. Identifying Information**

- a. Plan name: The City of Galveston Employees' Retirement Plan for City Employees
- b. Type of plan: Defined benefit pension benefits
- c. Plan sponsor: City of Galveston
- d. Plan Year: January 1 - December 31

### **2. Participation**

- a. Minimum Age: none
- b. Probationary Service: none
- c. Eligible Employee: All full-time employees except for those (i) covered by the separate retirement plans for police and for firefighters, (ii) performing emergency services as temporary employees, (iii) compensated on a fee basis; or (iv) leased.

### **3. Contributions**

- a. Active Member: 6% of pay
- b. City: all amounts necessary, together with the members' 6% contributions, to pay the normal cost and interest on the unfunded actuarial accrued liability; however since October 2009 the city has contributed 9% of pay

### **4. Eligibility for Retirement or Disability**

- a. Normal Retirement: age 65 plus five or more years of service
- b. Early Retirement: age 55 or above plus ten or more years of service or age 62 plus five or more years of service
- c. Disability: eligible for Social Security disability benefits

### **5. Retirement or Disability Benefit Monthly Amounts**

- a. Normal Retirement: 2.25% of average monthly compensation per year of service, payable the first of each month, not to exceed \$4,166.67 per month
- b. Late Retirement: same as Normal Retirement
- c. Early Retirement: amount equal to monthly normal retirement benefit accrued at early retirement date reduced by 1/180<sup>th</sup> for each of the first 60 months and 1/360<sup>th</sup> for each additional month by which early retirement precedes the member's normal retirement, with the reduced amount not to exceed \$4,166.67 per month.
- d. Disability: benefit before age 65 is 60% of monthly rate of pay in effect at date of disability reduced by any other disability benefit except from Social Security, but net benefit may not exceed \$1,500 per month; benefit after age 65 is the normal retirement benefit the member would have received if he had continued in employment with the city until age 65 and his rate of pay had remained the same as at his date of disability.

**6. Payment Options**

- a. The normal form of monthly payment for life is joint and 50% to surviving spouse for the member leaving a surviving spouse at date of death.
- b. The member eligible to commence a monthly retirement benefit may elect a lump sum distribution of the member's accumulated contributions and an actuarially reduced monthly benefit.

**7. Termination Benefits**

- a. Benefit with at least five years of service: vested percentage of accrued benefit deferred to normal retirement age. A member with at least ten years of service may elect a reduced benefit before age 65 on or after age 55 reduced in the same manner as for early retirement.
- b. Vesting Schedule:

| Completed<br>Years of Service | Vested Percent |
|-------------------------------|----------------|
| less than 5                   | 0%             |
| 5                             | 50             |
| 6                             | 60             |
| 7                             | 70             |
| 8                             | 80             |
| 9                             | 90             |
| 10 or more                    | 100            |

A member is always 100% vested in the portion of the accrued benefit attributable to the member's employee contributions.

- c. Accrued Benefit: a monthly benefit payable in the normal form of payment beginning at normal retirement age; the amount of the accrued benefit would be determined using the normal retirement benefit formula using years of benefit service and compensation credited at date of the determination, such as termination of employment.
- d. Benefit with less than five years of service: member will receive his contributions to the Plan as an employee.

**8. Average Monthly Compensation**

The result calculated using the greater of (a) plan compensation averaged over the five calendar years of service covered by the Plan which produce the highest average monthly compensation and (b) the monthly average of plan compensation over the last five years of service ending on the date of termination of employment by the city.

**9. Survivor Benefit for Death in Service**

- a. Death with at least five years of service: spouse will receive an immediate monthly benefit for life equal to 50% of the normal retirement benefit the member would have received if he had continued employment with the city until age 65 based on his Average Monthly Compensation as of his date of death.
- b. Death with less than five years of service: beneficiary will receive the member's contributions to the Plan as an employee.

## Section VI – Participant Information

### Participant Census Summary

|                                                | December 31,<br>2017 | December 31,<br>2018 | December 31,<br>2019 |
|------------------------------------------------|----------------------|----------------------|----------------------|
| <b>1. Covered Employee Count</b>               |                      |                      |                      |
| a. Vested                                      | 260                  | 266                  | 261                  |
| b. Nonvested                                   | <u>271</u>           | <u>265</u>           | <u>255</u>           |
| c. Total                                       | 531                  | 531                  | 516                  |
| <b>2. Age and Service of Covered Employees</b> |                      |                      |                      |
| a. Average attained age                        | 46.8 years           | 46.8 years           | 47.3 years           |
| b. Average benefit service earned              | 7.7 years            | 7.7 years            | 7.9 years            |
| <b>3. Immediate Retirement Benefits</b>        |                      |                      |                      |
| a. Retirees and beneficiaries in pay status    | 335                  | 346                  | 356                  |
| b. Aggregate monthly benefit                   | \$ 285,209           | \$ 300,202           | \$ 311,822           |
| c. Average monthly benefit                     | \$ 851               | \$ 868               | \$ 876               |
| <b>4. Deferred Retirement Benefits</b>         |                      |                      |                      |
| a. Vested terminated participants              | 54                   | 62                   | 66                   |
| b. Aggregate monthly benefit                   | \$ 31,042            | \$ 33,010            | \$ 30,910            |
| c. Average monthly benefit                     | \$ 575               | \$ 532               | \$ 468               |
| <b>5. Refund of Contributions Payable</b>      |                      |                      |                      |
| a. Terminated participants                     | 141                  | 156                  | 166                  |
| b. Aggregate amount payable                    | \$ 432,196           | \$ 503,067           | \$ 423,336           |

## Section VI – Participant Information (Continued)

### Participant Census Reconciliation

|                                  | Active<br>Members | Current<br>Payment<br>Status | Vested<br>Terminated<br>Members | Total     |
|----------------------------------|-------------------|------------------------------|---------------------------------|-----------|
| 1. As of December 31, 2018       | 531               | 346 <sup>1</sup>             | 62 <sup>2</sup>                 | 939       |
| 2. Change of status              |                   |                              |                                 |           |
| a. retirement                    | (12)              | 15                           | (3)                             | 0         |
| b. disability                    | 0                 | 0                            | 0                               | 0         |
| c. death                         | (1)               | (7)                          | 0                               | (8)       |
| d. survivor payment<br>begins    | 0                 | 2                            | 0                               | 2         |
| e. termination and<br>withdrawal | (76)              | 0                            | 0                               | (76)      |
| f. vested termination            | (7)               | 0                            | 7                               | 0         |
| g. data correction               | 0                 | 0                            | 0                               | 0         |
| h. new alternate payee           | 0                 | 0                            | 0                               | 0         |
| i. payment completed             | <u>0</u>          | <u>0</u>                     | <u>0</u>                        | <u>0</u>  |
| j. net changes                   | (96)              | 10                           | 4                               | (82)      |
| 3. New actives                   | <u>81</u>         | <u>0</u>                     | <u>0</u>                        | <u>81</u> |
| 4. As of December 31, 2019       | 516               | 356 <sup>1</sup>             | 66 <sup>2</sup>                 | 938       |

- 1 Includes four alternate payees receiving benefits according to the terms of Qualified Domestic Relations Orders (QDRO).
- 2 Includes one alternate payee eligible to receive benefits according to the terms of a QDRO once the participant begins receiving benefits.

**Section VI – Participant Information (Continued)**

**Distribution of Actives by Age and Service on December 31, 2019  
with Average Annual Salary**

| Years<br>of<br>Service | Age         |       |       |       |       |       |       |       |               | Total | Average<br>Salary |
|------------------------|-------------|-------|-------|-------|-------|-------|-------|-------|---------------|-------|-------------------|
|                        | Under<br>25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60 or<br>Over |       |                   |
| 0                      | 11          | 6     | 4     | 4     | 6     | 3     | 6     | 4     | 3             | 47    | \$35,081          |
| 1                      | 7           | 9     | 10    | 10    | 4     | 6     | 13    | 5     | 3             | 67    | 39,097            |
| 2                      | 4           | 7     | 3     | 7     | 6     | 9     | 2     | 6     | 6             | 50    | 46,043            |
| 3                      | 3           | 1     | 12    | 5     | 4     | 4     | 5     | 10    | 8             | 52    | 50,028            |
| 4                      | 0           | 5     | 9     | 5     | 1     | 2     | 7     | 6     | 4             | 39    | 53,908            |
| 5                      | 0           | 2     | 3     | 3     | 3     | 1     | 6     | 5     | 5             | 28    | 60,503            |
| 6                      | 0           | 0     | 4     | 1     | 2     | 2     | 1     | 6     | 9             | 25    | 51,703            |
| 7                      | 0           | 3     | 1     | 5     | 2     | 2     | 2     | 3     | 3             | 21    | 52,314            |
| 8                      | 0           | 1     | 0     | 1     | 2     | 0     | 1     | 5     | 4             | 14    | 58,984            |
| 9                      | 0           | 1     | 3     | 1     | 2     | 3     | 4     | 0     | 6             | 20    | 67,587            |
| 10                     | 0           | 0     | 1     | 3     | 1     | 2     | 1     | 1     | 2             | 11    | 65,258            |
| 11                     | 0           | 0     | 0     | 1     | 1     | 0     | 0     | 0     | 2             | 4     | 47,057            |
| 12                     | 0           | 0     | 0     | 2     | 3     | 0     | 2     | 0     | 3             | 10    | 45,185            |
| 13                     | 0           | 0     | 1     | 2     | 0     | 3     | 1     | 3     | 2             | 12    | 48,393            |
| 14                     | 0           | 0     | 0     | 1     | 1     | 1     | 5     | 1     | 0             | 9     | 58,185            |
| 15                     | 0           | 0     | 0     | 0     | 0     | 3     | 3     | 1     | 4             | 11    | 52,011            |
| 16                     | 0           | 0     | 0     | 1     | 0     | 3     | 2     | 5     | 2             | 13    | 62,633            |
| 17                     | 0           | 0     | 0     | 0     | 3     | 1     | 4     | 3     | 3             | 14    | 62,445            |
| 18                     | 0           | 0     | 0     | 1     | 0     | 2     | 2     | 1     | 1             | 7     | 51,827            |
| 19                     | 0           | 0     | 0     | 1     | 0     | 0     | 1     | 1     | 5             | 8     | 63,862            |
| 20-24                  | 0           | 0     | 0     | 0     | 1     | 1     | 6     | 9     | 12            | 29    | 52,555            |
| 25-29                  | 0           | 0     | 0     | 0     | 0     | 1     | 3     | 2     | 3             | 9     | 63,960            |
| 30-34                  | 0           | 0     | 0     | 0     | 0     | 0     | 1     | 1     | 8             | 10    | 52,736            |
| 35+                    | 0           | 0     | 0     | 0     | 0     | 0     | 0     | 1     | 5             | 6     | 83,496            |
| Totals                 | 25          | 35    | 51    | 54    | 42    | 49    | 78    | 79    | 103           | 516   | 50,895            |

Average \$30,678      \$49,234      \$46,938      \$50,999      \$57,736  
Salary      \$40,884      \$48,221      \$52,072      \$56,979      \$50,895

Average age      47.3  
Average years of service      7.9  
Average age at hire      39.4

## *Section VII – Glossary of Actuarial Terms*

- |                                |                                                                                                                                                                                                                                                   |
|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. Actuarial Accrued Liability | That portion, as determined by the particular actuarial cost method used, of the Actuarial Present Value of future pension plan benefits as of the Valuation Date that is not provided for by the Actuarial Present Value of future Normal Costs. |
| 2. Actuarial Assumptions       | Assumptions as to the occurrence of future events affecting pension costs, such as: mortality, termination, disablement and retirement; changes in compensation; rates of investment earnings and asset appreciation; and other relevant items.   |
| 3. Actuarially Equivalent      | Of equal Actuarial Present Value, determined as of a given date with each value based on the same set of Actuarial Assumptions.                                                                                                                   |
| 4. Actuarial Gain (Loss)       | A measure of the difference between actual experience and that expected based on the Actuarial Assumptions during the period between two Actuarial Valuation dates, as determined in accordance with the particular actuarial cost method used.   |
| 5. Actuarial Present Value     | The value of an amount or series of amounts payable or receivable at various times, determined as of a given date (the Valuation Date) by the application of the Actuarial Assumptions.                                                           |
| 6. Actuarial Valuation         | The determination, as of a Valuation Date, of the Normal Cost, Actuarial Accrued Liability, Actuarial Value of Assets and related Actuarial Present Values for a pension plan.                                                                    |
| 7. Actuarial Value of Assets   | The value of cash, investments and other property belonging to a pension plan, as determined by a method and used by the actuary for the purpose of an Actuarial Valuation.                                                                       |

- |                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 8. Entry Age Actuarial Cost Method                             | An actuarial cost method under which the Actuarial Present Value of the Projected Benefits of each individual included in the Actuarial Valuation is allocated as a level percentage of earnings between entry age and assumed termination. The portion of this Actuarial Present Value allocated to a valuation year is called the Normal Cost. The portion of this Actuarial Present Value not provided for at a Valuation Date by the Actuarial Present Value of future Normal Costs is called the Actuarial Accrued Liability. Under this method, Actuarial Gains (Losses), as they occur, reduce (increase) the Unfunded Actuarial Accrued Liability. |
| 9. Plan Year                                                   | A 12-month period beginning January 1 and ending December 31.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 10. Normal Cost                                                | That portion of the Actuarial Present Value of pension plan benefits that is allocated to a valuation year by the actuarial cost method.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 11. Projected Benefits                                         | Those pension plan benefit amounts that are expected to be paid at various future times according to the Actuarial Assumptions, taking into account such items as the effect of advancement in age and past and anticipated future qualified service.                                                                                                                                                                                                                                                                                                                                                                                                      |
| 12. Overfunded Actuarial Accrued Liability                     | The excess, if any, of the Actuarial Value of Assets over the Actuarial Accrued Liability.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 13. Unfunded Actuarial Accrued Liability                       | The excess, if any, of the Actuarial Accrued Liability over the Actuarial Value of Assets.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 14. Valuation Date                                             | The date upon which the Normal Cost, Actuarial Accrued Liability and Actuarial Value of Assets are determined. Generally, the Valuation Date will coincide with the end of a Plan Year.                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 15. Years to Amortize the Unfunded Actuarial Accrued Liability | The period is determined in each Actuarial Valuation as the number of years, beginning with the Valuation Date, to amortize the Unfunded Actuarial Accrued Liability with a level percent of payroll that is the difference between the expected total contribution rate and the Normal Cost contribution rate.                                                                                                                                                                                                                                                                                                                                            |

## Appendix A

### Review of the Actuarial Economic Assumptions for the December 31, 2019 Actuarial Valuation

#### Investment Return Assumption Development

|                                                                                                                                 | Gross Annual<br>Real Rate of<br>Investment<br>Return (ROR) <sup>1</sup> | Estimated<br>Investment<br>Expenses <sup>2</sup> | Net<br>Real<br>ROR | Asset Allocation            |                       |                  |
|---------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------|--------------------|-----------------------------|-----------------------|------------------|
|                                                                                                                                 |                                                                         |                                                  |                    | 12/31/<br>2019 <sup>3</sup> | Hypothetical<br>Set A | Set B            |
| <b>Domestic Equity</b>                                                                                                          |                                                                         |                                                  |                    |                             |                       |                  |
| Large cap (iShares Core S&P 500)                                                                                                | 6.5%                                                                    | 0.25%                                            | 6.25%              | 14.9%                       | 15%                   | 15%              |
| Large cap (iShares MSCI USA<br>min. vol.)                                                                                       | 6.5                                                                     | 0.36                                             | 6.14               | 15.6                        | 14                    | 15               |
| Mid cap (Vanguard Index)                                                                                                        | 7.0                                                                     | 0.25                                             | 6.75               | 16.1                        | 14                    | 10               |
| Small cap (iShares S&P<br>Small-Cap)                                                                                            | 7.0                                                                     | 0.28                                             | 6.72               | <u>8.5</u><br>55.1          | <u>7</u><br>50        | <u>6</u><br>46   |
| <b>International Equity</b>                                                                                                     |                                                                         |                                                  |                    |                             |                       |                  |
| Developed (iShares MSCI EAFE)                                                                                                   | 7.0                                                                     | 0.28                                             | 6.72               | 5.1                         | 6                     | 10               |
| Emerging (iShares MSCI Emerg.)                                                                                                  | 8.5                                                                     | 0.35                                             | 8.15               | <u>2.5</u><br>7.6           | <u>3</u><br>9         | <u>3</u><br>13   |
| <b>Fixed Income</b>                                                                                                             |                                                                         |                                                  |                    |                             |                       |                  |
| Domestic Intermediate (Baird, Met<br>West, TIAA-CREF)                                                                           | 2.0                                                                     | 0.53                                             | 1.47               | 17.7                        | 19                    | 22               |
| World (Brandywine Global)                                                                                                       | 2.5                                                                     | 0.80                                             | 1.70               | 3.6                         | 5                     | 5                |
| Multisector (PIMCO Income)                                                                                                      | 2.5                                                                     | 0.71                                             | 1.79               | <u>4.6</u><br>25.9          | <u>5</u><br>29        | <u>5</u><br>32   |
| <b>Alternatives</b>                                                                                                             |                                                                         |                                                  |                    |                             |                       |                  |
| Long/short equity (Salient)                                                                                                     | 5.5                                                                     | 1.77                                             | 3.73               | 2.2                         | 3                     | 0                |
| Absolute return (Wells Fargo)                                                                                                   | 3.5                                                                     | 1.31                                             | 2.19               | 2.6                         | 3                     | 0                |
| Balanced allocation (FPA<br>Crescent)                                                                                           | 4.5                                                                     | 1.28                                             | 3.22               | <u>4.2</u><br>9.0           | <u>4</u><br>10        | <u>6</u><br>6    |
| <b>Cash</b>                                                                                                                     | 0.5                                                                     | 0.31                                             | 0.19               | <u>2.4</u><br>100.0%        | <u>2</u><br>100%      | <u>3</u><br>100% |
| <b><u>Weighted Average Net Real ROR Assumption</u></b>                                                                          |                                                                         |                                                  |                    | 4.78%                       | 4.62%                 | 4.55%            |
| <b><u>Possible Theoretical Annual Investment Return Assumption<br/>– Net Real ROR Plus Assumed Annual Rate of Inflation</u></b> |                                                                         |                                                  |                    |                             |                       |                  |
| Assumed 2.75% Inflation                                                                                                         |                                                                         |                                                  |                    | 7.53%                       | 7.37%                 | 7.30%            |

<sup>1</sup> A gross annual real rate of investment return is the long-term total annual rate of investment return, before any expenses, that is in excess of the assumed annual inflation rate. These are assumptions made by Rudd and Wisdom, Inc.

<sup>2</sup> These assumed investment-related expenses as a percent of assets are based on the larger of expense ratios from the Quantitative Group and from Morningstar and include both direct and indirect expenses, with an addition of 0.07% for the fees of the custodial bank and 0.14% for the fees of The Quantitative Group.

<sup>3</sup> From the December 31, 2019 report of the Quantitative Group.

**THE CITY OF GALVESTON EMPLOYEES'  
RETIREMENT PLAN FOR CITY EMPLOYEES**

**ACTUARIAL VALUATION  
AS OF DECEMBER 31, 2019**

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**Appendix A (continued)**

**Price Inflation in the USA - Average Annual Rates of Increase in the CPI-U**

| <u>Years<br/>(Dec. to Dec.)</u> | <u>Number<br/>of Years</u> | <u>Average<br/>Annual Increase</u> |
|---------------------------------|----------------------------|------------------------------------|
| 1954 – 2019                     | 65                         | 3.54%                              |
| 1959 – 2019                     | 60                         | 3.68                               |
| 1964 – 2019                     | 55                         | 3.91                               |
| 1969 – 2019                     | 50                         | 3.91                               |
| 1974 – 2019                     | 45                         | 3.62                               |
| 1979 – 2019                     | 40                         | 3.07                               |
| 1984 – 2019                     | 35                         | 2.58                               |
| 1989 – 2019                     | 30                         | 2.40                               |
| 1994 – 2019                     | 25                         | 2.18                               |
| 1999 – 2019                     | 20                         | 2.14                               |

Most inflation forecasts are for 10 years or less. For example, the average 10-year forecast in the December 2019 Livingston Survey published by the Federal Reserve Bank of Philadelphia was 2.22%. Similarly, the 2020 Wall Street Consensus Survey for the next decade included an average inflation forecast of 2.1%. However, 10 years is much too short a forecast period for a public employee defined benefit pension plan. In the 2020 annual report of the OASDI Trust Funds (Social Security), the ultimate inflation assumptions for their 75-year projections are 3.0%, 2.4%, and 1.8% for the low-cost, intermediate, and high-cost assumptions, respectively. Looking at the average annual increase in the CPI-U over historical periods of 30 to 65 years above and considering the Social Security forecasts, we believe that reasonable assumed rates of inflation for the long-term future would range from 2.25% to 3.25%. Shorter term considerations make the lower part of that range more desirable.

**Administrative Expenses Paid from the Plan Assets**

| <u>Plan Year</u> | <u>Administrative<br/>Expenses Paid from the Plan</u> | <u>Covered Payroll</u> | <u>% of Payroll<br/>(2) ÷ (3)</u> |
|------------------|-------------------------------------------------------|------------------------|-----------------------------------|
| (1)              | (2)                                                   | (3)                    | (4)                               |
| 2019             | \$165,770                                             | \$26,941,018           | 0.62%                             |
| 2018             | 138,864                                               | 26,308,423             | 0.53                              |
| 2017             | 133,006                                               | 25,308,650             | 0.53                              |
| 2016             | 145,136                                               | 22,853,063             | 0.64                              |
| 2015             | 127,460                                               | 21,925,267             | 0.58                              |
| 2014             | 123,414                                               | 20,400,300             | 0.60                              |
| 2013             | 136,324                                               | 17,570,017             | 0.78                              |
| 2013-2019        | \$969,974                                             | \$161,306,738          | 0.60%                             |

### Appendix A (continued)

The assumed future administrative expenses will be added to the normal cost contribution rate as was done for the prior four actuarial valuations. For the December 31, 2019 actuarial valuation, we recommend assuming 0.60% of payroll, the average developed above for the last seven plan years. This is the same assumption as for the prior actuarial valuation. The covered payroll was determined as the employee contributions for the plan year divided by the 6% contribution rate.

#### Comparison of 12/31/2018 Actuarial Economic Assumptions with 12/31/2019 Actuarial Economic Assumptions

| <u>Actuarial Assumption<sup>1</sup></u>  | <u>12/31/2018<br/>Actuarial<br/>Economic<br/>Assumptions</u> | <u>12/31/2019<br/>Actuarial<br/>Economic<br/>Assumptions</u> |
|------------------------------------------|--------------------------------------------------------------|--------------------------------------------------------------|
| Inflation (Price)                        | 2.75%                                                        | 2.75%                                                        |
| Net real rate of return <sup>2</sup>     | <u>4.50</u>                                                  | <u>4.50</u>                                                  |
| Net total investment return <sup>2</sup> | 7.25%                                                        | 7.25%                                                        |
| Employee pay increase <sup>3</sup>       | 4.15%                                                        | 4.15%                                                        |
| Aggregate payroll increase               | 2.75%                                                        | 2.75%                                                        |
| Administrative expenses (% of payroll)   | 0.60%                                                        | 0.60%                                                        |

<sup>1</sup> All assumptions are annual rates.

<sup>2</sup> Net of investment-related expenses.

<sup>3</sup> For both 12/31/2018 and 12/31/2019, it is a 2.75% annual general pay increase combined with promotion and merit pay increases that average 1.4% per year over a 25-year career.

# **City of Galveston Employees' Retirement Plan**

**COMPILED FINANCIAL STATEMENTS  
For the One Month and Three Months Ended  
March 31, 2020**

## ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors  
City of Galveston Employees' Ret Plan  
Galveston, TX 77550

Management is responsible for the accompanying financial statements of City of Galveston Employees' Ret Plan (a Texas, non-profit organization), which comprise the Statement of Net Assets Available for Benefits- tax basis as of March 31, 2020, and the related Statement of Changes in Net Assets Available for Benefits- tax basis for the one month and three months then ended in accordance with the tax basis of accounting, and for determining that the tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in the financial statements prepared in accordance with the tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the company's assets, liabilities, equity, revenues and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to City of Galveston Employees' Ret Plan as we perform monthly administrative duties for the plan.

Ham, Langston, & Brezina  
Galveston, TX

May 17, 2020

**City of Galveston Employees' Retirement Plan**  
**Net Assets Available for Benefits**  
**As of March 31, 2020**

**ASSETS**

|                                                     |                      |                                |
|-----------------------------------------------------|----------------------|--------------------------------|
| MNB - Trust 300                                     |                      | \$ 0.00                        |
| MNB - MM - Act 300                                  |                      | 1,094,942.22                   |
| Accrued dividends & interest                        |                      | 10,301.77                      |
| Investments at FMV                                  |                      |                                |
| Int'l Fixed Income Mutual Funds                     | 2,235,008.08         |                                |
| Market values adj - Int'l Fixed Income Mutual Funds | (390,573.46)         |                                |
| Investments - Equity Funds                          | 27,800,586.17        |                                |
| Market value adj - Equity Funds                     | 3,118,772.82         |                                |
| Fixed Income Funds                                  | 12,751,272.70        |                                |
| Market value adj - Fixed Income Funds               | (68,848.19)          |                                |
| Private Equity Funds                                | 1,294,629.93         |                                |
| Market value adj - Private Equity Funds             | (48,536.95)          |                                |
| Total Investments                                   | <u>46,692,291.10</u> |                                |
| <b>TOTAL ASSETS</b>                                 |                      | <b>\$ <u>47,797,535.09</u></b> |

**LIABILITIES**

|                                                            |                                |
|------------------------------------------------------------|--------------------------------|
| Withholding payable                                        | \$ <u>17,326.97</u>            |
| <b>TOTAL LIABILITIES</b>                                   | <u>17,326.97</u>               |
| <b>NET ASSETS HELD IN TRUST FOR<br/>BENEFIT OBLIGATION</b> | <b>\$ <u>47,780,208.12</u></b> |

*March 31, 2019*

*52,863,282.*

**City of Galveston Employees' Retirement Plan**  
**Statement of Changes in Net Assets**  
**Available for Benefits**  
**For the One Month and Three Months Ending March 31, 2020**

|                                      | 1 Month Ended<br>March 31, 2020 | 3 Months Ended<br>March 31, 2020 | <u>3/31/</u> |
|--------------------------------------|---------------------------------|----------------------------------|--------------|
| <b>ADDITIONS:</b>                    |                                 |                                  |              |
| Contributions                        |                                 |                                  |              |
| Contributions - City                 | \$ 198,705.87                   | \$ 578,890.78                    |              |
| Contributions - Employees            | 132,470.81                      | 385,927.68                       |              |
| Total contributions                  | <u>331,176.68</u>               | <u>964,818.46</u>                | 936,270      |
| Investment income                    |                                 |                                  |              |
| Realized Gain on Sale of Investment  | 0.00                            | 0.00                             |              |
| Net gain/(loss) in Fair Market Value | (6,365,977.64)                  | (9,577,329.82)                   | 441,400      |
| Capital Gain Distributions           | 0.00                            | 0.00                             |              |
|                                      | <u>(6,365,977.64)</u>           | <u>(9,577,329.82)</u>            |              |
| Other income                         | 0.00                            | 373.39                           |              |
| Dividends                            | 178,263.40                      | 247,290.03                       |              |
| Total Other Income                   | <u>178,263.40</u>               | <u>247,663.42</u>                | 240,530      |
| Total Investment Income/(loss)       | (6,187,714.24)                  | (9,329,666.40)                   | 465,4536     |
| Less: Investment expense             |                                 |                                  |              |
| Manager expense                      | 0.00                            | (20,019.87)                      |              |
| Total investment expense             | <u>0.00</u>                     | <u>(20,019.87)</u>               | (167,687)    |
| TOTAL ADDITIONS                      | (5,856,537.56)                  | (8,384,867.81)                   | 557,404      |
| <b>DEDUCTIONS:</b>                   |                                 |                                  |              |
| Retirement benefits                  | 282,859.46                      | 842,171.40                       |              |
| Benefits - non-taxable               | 795.04                          | 2,379.85                         |              |
| Survivor benefits                    | 26,309.14                       | 78,927.42                        |              |
| Survivor benefits - non-taxable      | 162.78                          | 488.34                           |              |
| Disability benefits                  | 2,720.42                        | 8,181.26                         |              |
| Disability benefits - non-taxable    | 6.09                            | 18.27                            |              |
| Rollover benefits                    | 27,144.72                       | 45,519.98                        |              |
| Lumpsum benefits                     | 30,793.29                       | 312,030.48                       |              |
| Actuarial fees                       | 6,146.50                        | 6,846.50                         | 4300         |
| Custodial services                   | 3,000.00                        | 9,000.00                         | 9000         |
| Dues and fees                        | 0.00                            | 0.00                             |              |
| Legal fees                           | 0.00                            | 0.00                             |              |
| Professional fees                    | 9,565.00                        | 27,265.00                        | 16,950       |
| TOTAL DEDUCTIONS                     | <u>389,502.44</u>               | <u>1,332,828.50</u>              |              |
| Net increase/(decrease)              | <u>\$ (6,246,040.00)</u>        | <u>\$ (9,717,696.31)</u>         | 4348,954     |

See Accountant's Compilation Report